



NOTICE OF CONTRACT AMENDMENT

State Of Missouri
Office Of Administration
Division Of Purchasing And Materials Management
PO Box 809
Jefferson City, MO 65102-0809
<http://content.oa.mo.gov/purchasing-materials-management>

CONTRACT NUMBER C113234001	CONTRACT TITLE Water Softener Salt
AMENDMENT NUMBER 009	CONTRACT PERIOD June 3, 2015 through June 2, 2016
REQUISITION NUMBER NR 931 YYY15709194	VENDOR NUMBER 4307858020 0
CONTRACTOR NAME AND ADDRESS Gunther Salt Company 101 Buchanan Street St. Louis, MO 63147	STATE AGENCY'S NAME AND ADDRESS Missouri Department of Corrections Various Locations Throughout the State of Missouri
ACCEPTED BY THE STATE OF MISSOURI AS FOLLOWS: Contract C113234001 is hereby amended pursuant to the attached amendment #009, dated 05/07/15.	
BUYER Nicolle Backes	BUYER CONTACT INFORMATION Email: Nicolle.Backes@oa.mo.gov Phone: (573) 751- 5341 Fax: (573) 526-9816
SIGNATURE OF BUYER <i>Nicolle Backes</i>	DATE 5/11/15
DIRECTOR OF PURCHASING AND MATERIALS MANAGEMENT <i>Kevin S. Berger</i>	



STATE OF MISSOURI
OFFICE OF ADMINISTRATION
DIVISION OF PURCHASING AND MATERIALS MANAGEMENT (DPMM)
CONTRACT AMENDMENT

AMENDMENT NO.: 009
CONTRACT NO.: C113234001
TITLE: WATER SOFTENER SALT
ISSUE DATE: 5/5/2015

REQ NO.: NR 931 YYY15709194
BUYER: Nicolle Backes
PHONE NO.: (573) 751-5341
E-MAIL: Nicolle.backes@oa.mo.gov

TO: GUNTHER SALT COMPANY
101 BUCHANNAN STREET
ST. LOUIS, MO 63147

RETURN AMENDMENT BY NO LATER THAN: 05/17/2015 AT 5:00 PM CENTRAL TIME

RETURN AMENDMENT TO THE DIVISION OF PURCHASING AND MATERIALS MANAGEMENT (DPMM)
BY E-MAIL, FAX, OR MAIL/COURIER:

SCAN AND E-MAIL TO:	nicolle.backes@oa.mo.gov
FAX TO:	(573) 526-9816
MAIL TO:	DPMM, P.O. Box 809, Jefferson City, Mo 65102-0809
COURIER/DELIVER TO:	DPMM, 301 West High Street, Room 630, Jefferson City, Mo 65101-1517

DELIVER SUPPLIES/SERVICES FOB (Free On Board) DESTINATION TO THE FOLLOWING ADDRESS:

MISSOURI DEPARTMENT OF CORRECTIONS
VARIOUS LOCATIONS THROUGHOUT THE STATE OF MISSOURI

SIGNATURE REQUIRED

DOING BUSINESS AS (DBA) NAME GUNTHER SALT COMPANY		LEGAL NAME OF ENTITY/INDIVIDUAL FILED WITH IRS FOR THIS TAX ID NO. GUNTHER SALT COMPANY	
MAILING ADDRESS 101 BUCHANAN STREET		IRS FORM 1099 MAILING ADDRESS 101 BUCHANAN STREET	
CITY, STATE, ZIP CODE ST. LOUIS, MO. 63147		CITY, STATE, ZIP CODE ST. LOUIS, MO. 63147	
CONTACT PERSON JOHN M. GUNTHER		EMAIL ADDRESS john.gunther@gunthersalt.com	
PHONE NUMBER (314) 241-7075		FAX NUMBER (314) 241-1725	
TAXPAYER ID NUMBER (TIN) 430785802	TAXPAYER ID (TIN) TYPE (CHECK ONE) <input checked="" type="checkbox"/> FEIN <input type="checkbox"/> SSN	VENDOR NUMBER (IF KNOWN) 4307858020	
VENDOR TAX FILING TYPE WITH IRS (CHECK ONE) <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Individual <input type="checkbox"/> State/Local Government <input type="checkbox"/> Partnership <input type="checkbox"/> Sole Proprietor <input type="checkbox"/> IRS Tax-Exempt			
AUTHORIZED SIGNATURE 		DATE 05/07/2015	
PRINTED NAME JOHN M. GUNTHER		TITLE PRESIDENT	

AMENDMENT #009 TO CONTRACT C113234001**CONTRACT TITLE:** WATER SOFTENTER SALT**CONTRACT PERIOD:** JUNE 3, 2015 THROUGH JUNE 2, 2016

Effectively immediately, The State of Missouri desires to amend C113234001 to add Western Missouri Correctional Center as a facility to purchase the following line item.

<u>LINE ITEM</u>	<u>MANDATORY SPECIFICATIONS</u>	<u>EST QTY</u>	<u>UNIT</u>	<u>UNIT PRICE</u>
022	C/S Code: 77599 Salt, Miscellaneous Cargill Diamond Crystal Pellets with Softener Care Additive 50 lb bag 99.8% Purity	1624	BAG	\$ 6.95

Brand/Stock Number: CARGILL/310

Deliver To: Western Missouri Correctional Center
609 E. Pence Road
Cameron, MO 64429

Minimum Order Quantity: 882 bags per delivery

All other terms, conditions and provisions of the contract, including all prices as modified by subsequent amendments, shall remain the same and apply hereto.

The contractor shall state a price, sign and return this document by the time and date specified on page one.



NOTICE OF CONTRACT RENEWAL

State Of Missouri
Office Of Administration
Division Of Purchasing And Materials Management
PO Box 809
Jefferson City, MO 65102-0809
<http://oa.mo.gov/purchasing-materials-management>

CONTRACT NUMBER C113234001	CONTRACT TITLE Water Softener Salt
AMENDMENT NUMBER 008	CONTRACT PERIOD June 3, 2015 through June 2, 2016
REQUISITION NUMBER NR 931 YYY15709104	VENDOR NUMBER 4307858020 0
CONTRACTOR NAME AND ADDRESS Gunther Salt Company 101 Buchanan Street St. Louis, MO 63147	STATE AGENCY'S NAME AND ADDRESS Missouri Department of Corrections Various Locations throughout the State of Missouri
ACCEPTED BY THE STATE OF MISSOURI AS FOLLOWS: Contract C113234001 is hereby amended pursuant to the attached amendment #008, dated 03/30/2015, including the letter dated 4/2/2015 signed by Peter Gunther.	
BUYER Nicolle Backes	BUYER CONTACT INFORMATION Email: Nicolle.backes@oa.mo.gov Phone: (573) 751- 5341 Fax: (573) 526-9816
SIGNATURE OF BUYER 	DATE 4/2/15
DIRECTOR OF PURCHASING AND MATERIALS MANAGEMENT 	



STATE OF MISSOURI
 OFFICE OF ADMINISTRATION
 DIVISION OF PURCHASING AND MATERIALS MANAGEMENT (DPMM)
 CONTRACT RENEWAL

AMENDMENT NO.: 008
 CONTRACT NO.: C113234001
 TITLE: WATER SOFTENER SALT
 ISSUE DATE: 3/30/2015

REQ NO.: NR 931 YYY15709104
 BUYER: Nicolle Backes
 PHONE NO.: (573) 751-5341
 E-MAIL: Nicolle.backes@oa.mo.gov

TO: GUNTHER SALT COMPANY
 101 BUCHANNAN STREET
 ST. LOUIS, MO 63147

RETURN AMENDMENT BY NO LATER THAN: 4/7/2015 AT 5:00 PM CENTRAL TIME

RETURN AMENDMENT TO THE DIVISION OF PURCHASING AND MATERIALS MANAGEMENT (DPMM)
 BY E-MAIL, FAX, OR MAIL/COURIER:

SCAN AND E-MAIL TO:	nicolle.backes@oa.mo.gov
FAX TO:	(573) 526-9816
MAIL TO:	DPMM, P.O. Box 809, Jefferson City, Mo 65102-0809
COURIER/DELIVER TO:	DPMM, 301 West High Street, Room 630, Jefferson City, Mo 65101-1517

DELIVER SUPPLIES/SERVICES FOB (Free On Board) DESTINATION TO THE FOLLOWING ADDRESS:

MISSOURI DEPARTMENT OF CORRECTIONS
 VARIOUS LOCATIONS THROUGHOUT THE STATE OF MISSOURI

SIGNATURE REQUIRED

DOING BUSINESS AS (DBA) NAME GUNTHER SALT COMPANY		LEGAL NAME OF ENTITY/INDIVIDUAL FILED WITH IRS FOR THIS TAX ID NO. GUNTHER SALT COMPANY	
MAILING ADDRESS 101 BUCHANAN STREET		IRS FORM 1099 MAILING ADDRESS 101 BUCHANAN STREET	
CITY, STATE, ZIP CODE ST. LOUIS, MO. 63147		CITY, STATE, ZIP CODE ST. LOUIS, MO. 63147	
CONTACT PERSON JOHN M. GUNTHER		EMAIL ADDRESS john.gunther@gunthersalt.com	
PHONE NUMBER (314) 241-7075		FAX NUMBER (314) 241-1725	
TAXPAYER ID NUMBER (TIN) 4307 85 802	TAXPAYER ID (TIN) TYPE (CHECK ONE) <input checked="" type="checkbox"/> FEIN <input type="checkbox"/> SSN		VENDOR NUMBER (IF KNOWN) 4307858020 0
VENDOR TAX FILING TYPE WITH IRS (CHECK ONE) <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Individual <input type="checkbox"/> State/Local Government <input type="checkbox"/> Partnership <input type="checkbox"/> Sole Proprietor <input type="checkbox"/> IRS Tax-Exempt			
AUTHORIZED SIGNATURE 		DATE 03/30/2015	
PRINTED NAME JOHN M. GUNTHER		TITLE PRESIDENT	



Jeremiah W. (Jay) Nixon
Governor

Doug Nelson
Commissioner

State of Missouri
OFFICE OF ADMINISTRATION
Division of Purchasing and Materials Management
301 West High Street, Room 630
Post Office Box 809
Jefferson City, Missouri 65102-0809
(573) 751-2387 FAX: (573) 526-9815
TTD: 800-735-2966 Voice: 800-735-2466
<http://oa.mo.gov/purchasing-materials-management>

Karen S. Boeger
Director

4/1/2015

Gunther Salt Company
101 Buchanan Street
St. Louis, MO 63147

Re: Renewal of Contract C113234001, Water Softener Salt

I have received the amendment for renewal of the above-referenced contract which indicates a price increase for the new contract period. While you are allowed an increase per the contract, the prices you submitted exceed the maximum amount allowed per the contract for the line items listed below.

I have indicated below the maximum allowable prices for these line items. Please indicate acknowledgment and acceptance of the listed prices by signing immediately beneath on the line provided, and return this letter to me.

(item #)	\$(maximum allowable price)
015	\$129.11
019	\$143.99

<i>Peter W. Gunther</i>	<i>4/2/15</i>
Signature	Date

Your prompt attention to this matter will ensure more timely finalization of your contract.

Sincerely,

Nicolle Backes

AMENDMENT #008 TO CONTRACT C113234001**CONTRACT TITLE:** WATER SOFTENTER SALT**CONTRACT PERIOD:** JUNE 3, 2015 THROUGH JUNE 2, 2016

The State of Missouri hereby exercises its option to renew the above-referenced contract.

The contractor shall indicate the firm fixed prices on the pricing page(s) attached for the above contract period. Any price increase quoted must not exceed the maximum percentage increase stated in the contract (**10% increase**). The contractor shall understand and if the contractor responds with any renewal period pricing increase, such increase may result in the state conducting a new procurement process rather than accepting the contractor's proposed renewal option pricing.

All other terms, conditions, and provisions of the contract shall remain the same and apply hereto. The contractor shall sign and return this document, along with completed pricing, on or before the date indicated.

The contractor's failure to complete and return this document shall not stop the action specified herein. If the contractor fails to complete and return this document prior to the return date specified or the effective date of the contract period stated above, whichever is later, the state may renew the contract at the same price(s) as the previous contract period or at the price(s) allowed by the contract, whichever is lower.

PRICING PAGE

<u>LINE ITEM</u>	<u>MANDATORY SPECIFICATIONS</u>	<u>UNIT</u>	<u>UNIT PRICE</u>
<u>BAGGED WATER SOFTENER SALT</u>			
002	C/S Code: 77599 Salt, Miscellaneous Solar Crystal Salt Brand/Stock Number: <u>Gunther/34G</u> Deliver To: Women's Eastern Reception & Diagnostic Correctional Center 1101 E. Hwy. 54 Vandalia, Missouri Minimum Order Quantity: 882 bags per delivery	BAG	\$ <u>4.69</u>
003	C/S Code: 77599 Salt, Miscellaneous Solar Crystal Salt Brand/Stock Number: <u>Gunther/34G</u> Deliver To: Tipton Correctional Center 619 N. Osage Avenue Tipton, Missouri Minimum Order Quantity: 882 bags per delivery	BAG	\$ <u>4.69</u>
005	C/S Code: 77599 Salt, Miscellaneous Solar Crystal Salt Brand/Stock Number: <u>Gunther/34G</u> Deliver To: Potosi Correctional Center 11593 State Hwy O Mineral Point, Missouri Minimum Order Quantity: 882 bags per delivery	BAG	\$ <u>4.69</u>
<u>BULK WATER SOFTENER SALT</u>			
006	C/S Code: 77599 Salt, Miscellaneous Solar Crystal Salt - Bulk Deliver To: Eastern Reception & Diagnostic Correctional Center 2727 Hwy. K Bonne Terre, Missouri Minimum Order Quantity: 25 Ton	TON	\$ <u>171.00</u>

007	C/S Code: 77599 <i>Salt, Miscellaneous</i> Solar Crystal Salt – Bulk Deliver To: South Central Correctional Center 255 W. Highway 32 Licking, Missouri Minimum Order Quantity: 25 Tons	TON	\$ <u>184.17</u>
008	C/S Code: 77599 <i>Salt, Miscellaneous</i> Solar Crystal Salt – Bulk Deliver To: Farmington Correctional Center 1012 West Columbia Farmington, Missouri Minimum Order Quantity: 25 Tons	TON	\$ <u>171.00</u>
009	C/S Code: 77599 <i>Salt, Miscellaneous</i> Solar Crystal Salt – Bulk Deliver To: Fulton State Hospital 600 East 5 th Street Fulton, Missouri Minimum Order Quantity: 25 Tons	TON	\$ <u>171.00</u>
010	C/S Code: 77599 <i>Salt, Miscellaneous</i> Crystal Salt – Bulk Deliver To: Fulton Reception & Diagnostic Correctional Center 1393 Highway O Fulton, Missouri Minimum Order Quantity: 25 Tons	TON	\$ <u>138.16</u>
011	C/S Code: 77599 <i>Salt, Miscellaneous</i> Solar Crystal Salt – Bulk Deliver To: Jefferson City Correctional Center 8416 No More Victims Road – Dock B Jefferson City, Missouri Minimum Order Quantity: 25 Tons	TON	\$ <u>184.28</u>

012	C/S Code: 77599 <i>Salt, Miscellaneous</i> Crystal Salt – Bulk	TON	\$ <u>142.65</u>
	Deliver To: Algoa Correctional Center 8501 No More Victims Road Jefferson City, Missouri		
	Minimum Order Quantity: 25 Tons		
013	C/S Code: 77599 <i>Salt, Miscellaneous</i> Solar Crystal Salt – Bulk	TON	\$ <u>184.28</u>
	Deliver To: Central Missouri Correctional Center 2600 Highway 179 Jefferson City, Missouri		
	Minimum Order Quantity: 25 Tons		
014	C/S Code: 77599 <i>Salt, Miscellaneous</i> Crystal Salt – Bulk	TON	\$ <u>163.16</u>
	Deliver To: Western Reception & Diagnostic Correctional Center 3401 Faraon Street St. Joseph, Missouri		
	Minimum Order Quantity: 25 Tons		
015	C/S Code: 77599 <i>Salt, Miscellaneous</i> Crystal Salt – Bulk	TON	\$ <u>171.00</u>
	Deliver To: Farmington Correctional Center 1012 W. Columbia Farmington, Missouri		
	Minimum Order Quantity: 25 Tons		
016	C/S Code: 77599 <i>Salt, Miscellaneous</i> Crystal Salt – Bulk	TON	\$ <u>129.10</u>
	Deliver To: Missouri Eastern Correctional Center 18701 Old Highway 66 Pacific, Missouri		
	Minimum Order Quantity: 25 Tons		

019	C/S Code: 77599 <i>Salt, Miscellaneous</i> Crystal Salt – Bulk	TON	\$ <u>144.31</u>	
	Deliver To: Southeast Correctional Center 600 East Pedro Simmons Drive Charleston, Missouri			
	Minimum Order Quantity: 25 Tons			
020	C/S Code: 77599 <i>Salt, Miscellaneous</i> Solar Salt Crystals 50 lb bag	BAG	\$ <u>4.70</u>	
	Brand/Stock Number: <u>Gunther/34G</u>			
	Deliver To: Missouri Eastern Correctional Center 13698 Airport Road Bowling Green, Missouri			
	Minimum Order Quantity: 882 bags per delivery			
021	C/S Code: 77599 <i>Salt, Miscellaneous</i> Solar Salt Crystals 50 lb bag 99.5% to 99.8% Purity	882	BAG	\$ <u>5.15</u>
	Brand/Stock Number: Gunther/34G			
	Deliver To: Crossroads Correctional Center 1115 E. Pence Road Cameron, MO 64429			
	Minimum Order Quantity: 882 bags per delivery			



NOTICE OF CONTRACT AMENDMENT

State Of Missouri
Office Of Administration
Division Of Purchasing And Materials Management
PO Box 809
Jefferson City, MO 65102-0809
<http://oa.mo.gov/purchasing-materials-management>

CONTRACT NUMBER C113234001	CONTRACT TITLE Water Softener Salt
AMENDMENT NUMBER 007	CONTRACT PERIOD June 3, 2014 through June 2, 2015
REQUISITION NUMBER NR 931 YYY15709162	VENDOR NUMBER 4307858020 0
CONTRACTOR NAME AND ADDRESS Gunther Salt Company 101 Buchanan Street St. Louis, MO 63147	STATE AGENCY'S NAME AND ADDRESS Missouri Department of Corrections Various Locations throughout the State of Missouri
ACCEPTED BY THE STATE OF MISSOURI AS FOLLOWS: Contract C113234001 is hereby amended pursuant to the attached amendment #007, dated 03/26/2015.	
BUYER Nicolle Backes	BUYER CONTACT INFORMATION Email: Nicolle.backes@oa.mo.gov Phone: (573) 751- 5341 Fax: (573) 526-9816
SIGNATURE OF BUYER <i>Nicolle Backes</i>	DATE 3/27/15
DIRECTOR OF PURCHASING AND MATERIALS MANAGEMENT <i>Heather Berger</i>	



STATE OF MISSOURI
OFFICE OF ADMINISTRATION
DIVISION OF PURCHASING AND MATERIALS MANAGEMENT (DPMM)
CONTRACT AMENDMENT

AMENDMENT NO.: 007
CONTRACT NO.: C113234001
TITLE: WATER SOFTENER SALT
ISSUE DATE: 3/6/2015

REQ NO.: NR 931 YYY15709162
BUYER: Nicolle Backes
PHONE NO.: (573) 751-5341
E-MAIL: Nicolle.backes@oa.mo.gov

TO: GUNTHER SALT COMPANY
101 BUCHANNAN STREET
ST. LOUIS, MO 63147

RETURN AMENDMENT BY NO LATER THAN: 03/16/2015 AT 5:00 PM CENTRAL TIME

RETURN AMENDMENT TO THE DIVISION OF PURCHASING AND MATERIALS MANAGEMENT (DPMM)
BY E-MAIL, FAX, OR MAIL/COURIER:

SCAN AND E-MAIL TO:	nicolle.backes@oa.mo.gov
FAX TO:	(573) 526-9816
MAIL TO:	DPMM, P.O. Box 809, Jefferson City, Mo 65102-0809
COURIER/DELIVER TO:	DPMM, 301 West High Street, Room 630, Jefferson City, Mo 65101-1517

DELIVER SUPPLIES/SERVICES FOB (Free On Board) DESTINATION TO THE FOLLOWING ADDRESS:

MISSOURI DEPARTMENT OF CORRECTIONS
VARIOUS LOCATIONS THROUGHOUT THE STATE OF MISSOURI

SIGNATURE REQUIRED

DOING BUSINESS AS (DBA) NAME GUNTHER SALT COMPANY		LEGAL NAME OF ENTITY/INDIVIDUAL FILED WITH IRS FOR THIS TAX ID NO. GUNTHER SALT COMPANY	
MAILING ADDRESS 101 BUCHANAN STREET		IRS FORM 1099 MAILING ADDRESS 101 BUCHANAN STREET	
CITY, STATE, ZIP CODE ST. LOUIS, MO. 63147		CITY, STATE, ZIP CODE ST. LOUIS, MO. 63147	
CONTACT PERSON JOHN M. GUNTHER		EMAIL ADDRESS john.gunther@gunthersalt.com	
PHONE NUMBER (314) 241-7075		FAX NUMBER (314) 241-1725	
TAXPAYER ID NUMBER (TIN) 430785802	TAXPAYER ID (TIN) TYPE (CHECK ONE) <input checked="" type="checkbox"/> FEIN <input type="checkbox"/> SSN	VENDOR NUMBER (IF KNOWN) 4307858020	
VENDOR TAX FILING TYPE WITH IRS (CHECK ONE) <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Individual <input type="checkbox"/> State/Local Government <input type="checkbox"/> Partnership <input type="checkbox"/> Sole Proprietor <input type="checkbox"/> IRS Tax-Exempt			
AUTHORIZED SIGNATURE 		DATE 03/26/2015	
PRINTED NAME JOHN M. GUNTHER		TITLE PRESIDENT	

AMENDMENT #007 TO CONTRACT C113234001**CONTRACT TITLE:** WATER SOFTENTER SALT**CONTRACT PERIOD:** JUNE 3, 2014 THROUGH JUNE 2, 2015

Effectively immediately, The State of Missouri desires to amend C113234001 to add Crossroads Correctional Center as a facility to purchase the following line item.

<u>LINE ITEM</u>	<u>MANDATORY SPECIFICATIONS</u>	<u>EST QTY</u>	<u>UNIT</u>	<u>UNIT PRICE</u>
021	C/S Code: 77599 Salt, Miscellaneous Solar Salt Crystals 50 lb bag 99.5% to 99.8% Purity Brand/Stock Number: <u>GUNTHER/34G</u>	882	BAG	\$ <u>5.15</u>

Brand/Stock Number: GUNTHER/34G

Deliver To: Crossroads Correctional Center
1115 E. Pence Road
Cameron, MO 64429

Minimum Order Quantity: 882 bags per delivery

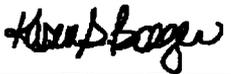
All other terms, conditions and provisions of the contract, including all prices as modified by subsequent amendments, shall remain the same and apply hereto.

The contractor shall state a price, sign and return this document by the time and date specified on page one.



NOTICE OF CONTRACT RENEWAL

State Of Missouri
Office Of Administration
Division Of Purchasing And Materials Management
PO Box 809
Jefferson City, MO 65102-0809
<http://content.oa.mo.gov/purchasing-materials-management>

CONTRACT NUMBER C113234001	CONTRACT TITLE Water Softener Salt
AMENDMENT NUMBER 006	CONTRACT PERIOD June 3, 2014 through June 2, 2015
REQUISITION NUMBER NR 931 YYY14709211	VENDOR NUMBER 4307858020 0
CONTRACTOR NAME AND ADDRESS Gunther Salt Company 101 Buchanan Street St. Louis, MO 63147	STATE AGENCY'S NAME AND ADDRESS Missouri Department of Corrections Various Locations throughout the State of Missouri
ACCEPTED BY THE STATE OF MISSOURI AS FOLLOWS: Contract C113234001 is hereby amended pursuant to the attached amendment #006, dated 06/11/14.	
BUYER Jacqueline Satterlee	BUYER CONTACT INFORMATION Email: Jacqueline.Satterlee@oa.mo.gov Phone: (573) 751- 4925 Fax: (573) 526-9816
SIGNATURE OF BUYER 	DATE 6/11/14
DIRECTOR OF PURCHASING AND MATERIALS MANAGEMENT 	



STATE OF MISSOURI
 OFFICE OF ADMINISTRATION
 DIVISION OF PURCHASING AND MATERIALS MANAGEMENT (DPMM)
 CONTRACT AMENDMENT

AMENDMENT NO.: 006
 CONTRACT NO.: C113234001
 TITLE: WATER SOFTENER SALT
 ISSUE DATE: 06/09/14

REQ NO.: NR 931 YYY14709211
 BUYER: JACQUELINE SATTERLEE
 PHONE NO.: (573) 751-4925
 E-MAIL: jacqueline.satterlee@oa.mo.gov

TO: GUNTHER SALT COMPANY
 101 BUCHANNAN STREET
 ST. LOUIS, MO 63147

RETURN AMENDMENT BY NO LATER THAN: 06/12/14 AT 5:00 PM CENTRAL TIME

RETURN AMENDMENT TO THE DIVISION OF PURCHASING AND MATERIALS MANAGEMENT (DPMM)
 BY E-MAIL, FAX, OR MAIL/COURIER:

SCAN AND E-MAIL TO:	
FAX TO:	(573) 526-9816
MAIL TO:	DPMM, P.O. Box 809, Jefferson City, Mo 65102-0809
COURIER/DELIVER TO:	DPMM, 301 West High Street, Room 630, Jefferson City, Mo 65101-1517

DELIVER SUPPLIES/SERVICES FOB (Free On Board) DESTINATION TO THE FOLLOWING ADDRESS:

MISSOURI DEPARTMENT OF CORRECTIONS
 VARIOUS LOCATIONS THROUGHOUT THE STATE OF MISSOURI

SIGNATURE REQUIRED

DOING BUSINESS AS (DBA) NAME GUNTHER SALT COMPANY
MAILING ADDRESS 101 BUCHANAN STREET
CITY, STATE, ZIP CODE ST. LOUIS, MO. 63147

LEGAL NAME OF ENTITY/INDIVIDUAL FILED WITH IRS FOR THIS TAX ID NO. GUNTHER SALT COMPANY
IRS FORM 1099 MAILING ADDRESS 101 BUCHANAN STREET
CITY, STATE, ZIP CODE ST. LOUIS, MO. 63147

CONTACT PERSON JOHN M. GUNTHER		EMAIL ADDRESS john.gunther@gunthersalt.com	
PHONE NUMBER (314) 241-7075		FAX NUMBER (314) 241-1725	
TAXPAYER ID NUMBER (TIN) 430785802	TAXPAYER ID (TIN) TYPE (CHECK ONE) <input checked="" type="checkbox"/> FEIN <input type="checkbox"/> SSN		VENDOR NUMBER (IF KNOWN)
VENDOR TAX FILING TYPE WITH IRS (CHECK ONE) <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Individual <input type="checkbox"/> State/Local Government <input type="checkbox"/> Partnership <input type="checkbox"/> Sole Proprietor <input type="checkbox"/> IRS Tax-Exempt			
AUTHORIZED SIGNATURE 		DATE 06/11/2014	
PRINTED NAME JOHN M. GUNTHER		TITLE PRESIDENT	

AMENDMENT #006 TO CONTRACT C113234001

CONTRACT TITLE: WATER SOFTENTER SALT

CONTRACT PERIOD: JUNE 3, 2014 THROUGH JUNE 2, 2015

The State of Missouri desires to update the agency referenced for delivery on the above-referenced contract as specified below:

As Stated:

Office of Administration, Division of Facilities Management, Design, and Construction

Change to:

Missouri Department of Corrections

The State of Missouri hereby exercises its option to renew the above-referenced contract.

The contractor shall indicate the firm fixed prices on the pricing page(s) attached for the above contract period. Any price increase quoted must not exceed the maximum percentage increase stated in the contract (5% increase). The contractor shall understand and agree that due to the state's budgetary constraints, if the contractor responds with any renewal period pricing increase, such increase may result in the state conducting a new procurement process rather than accepting the contractor's proposed renewal option pricing.

All other terms, conditions, and provisions of the contract shall remain the same and apply hereto. The contractor shall sign and return this document, along with completed pricing, on or before the date indicated.

The contractor's failure to complete and return this document shall not stop the action specified herein. If the contractor fails to complete and return this document prior to the return date specified or the effective date of the contract period stated above, whichever is later, the state may renew the contract at the same price(s) as the previous contract period or at the price(s) allowed by the contract, whichever is lower.

PRICING PAGE

<u>LINE ITEM</u>	<u>MANDATORY SPECIFICATIONS</u>	<u>UNIT</u>	<u>UNIT PRICE</u>
<u>BAGGED WATER SOFTENER SALT</u>			
002	C/S Code: 77599 Salt, Miscellaneous Solar Crystal Salt Brand/Stock Number: <u>Gunther/34G</u> Deliver To: Women's Eastern Reception & Diagnostic Correctional Center 1101 E. Hwy. 54 Vandalia, Missouri Minimum Order Quantity: 882 bags per delivery	BAG	\$ <u>4.48</u>
003	C/S Code: 77599 Salt, Miscellaneous Solar Crystal Salt Brand/Stock Number: <u>Gunther/34G</u> Deliver To: Tipton Correctional Center 619 N. Osage Avenue Tipton, Missouri Minimum Order Quantity: 882 bags per delivery	BAG	\$ <u>4.48</u>
005	C/S Code: 77599 Salt, Miscellaneous Solar Crystal Salt Brand/Stock Number: <u>Gunther/34G</u> Deliver To: Potosi Correctional Center 11593 State Hwy O Mineral Point, Missouri Minimum Order Quantity: 882 bags per delivery	BAG	\$ <u>4.48</u>
<u>BULK WATER SOFTENER SALT</u>			
006	C/S Code: 77599 Salt, Miscellaneous Solar Crystal Salt – Bulk Deliver To: Eastern Reception & Diagnostic Correctional Center 2727 Hwy. K Bonne Terre, Missouri Minimum Order Quantity: 25 Ton	TON	\$ <u>163.26</u>

012	C/S Code: 77599 <i>Salt, Miscellaneous</i> Crystal Salt – Bulk	TON	<u>\$ 136.17</u>
	Deliver To: Algoa Correctional Center 8501 No More Victims Road Jefferson City, Missouri		
	Minimum Order Quantity: 25 Tons		
013	C/S Code: 77599 <i>Salt, Miscellaneous</i> Solar Crystal Salt – Bulk	TON	<u>\$ 175.90</u>
	Deliver To: Central Missouri Correctional Center 2600 Highway 179 Jefferson City, Missouri		
	Minimum Order Quantity: 25 Tons		
014	C/S Code: 77599 <i>Salt, Miscellaneous</i> Crystal Salt – Bulk	TON	<u>\$ 155.74</u>
	Deliver To: Western Reception & Diagnostic Correctional Center 3401 Faraon Street St. Joseph, Missouri		
	Minimum Order Quantity: 25 Tons		
015	C/S Code: 77599 <i>Salt, Miscellaneous</i> Crystal Salt – Bulk	TON	<u>\$ 123.23</u>
	Deliver To: Farmington Correctional Center 1012 W. Columbia Farmington, Missouri		
	Minimum Order Quantity: 25 Tons		
016	C/S Code: 77599 <i>Salt, Miscellaneous</i> Crystal Salt – Bulk	TON	<u>\$ 123.23</u>
	Deliver To: Missouri Eastern Correctional Center 18701 Old Highway 66 Pacific, Missouri		
	Minimum Order Quantity: 25 Tons		



State of Missouri

OFFICE OF ADMINISTRATION

Division of Purchasing and Materials Management

Contract Amendment Documentation

The following documentation consists of additional contract amendment documentation. The additional contract amendment documentation is not a part of the official contract amendment, but provides supporting information for the official contract amendment.

Satterlee, Jacqueline

From: Stoll, Gary
Sent: Wednesday, June 04, 2014 1:29 PM
To: Satterlee, Jacqueline
Subject: RE: C11324001 - Water Softner Salt

This is acceptable, please proceed.

Gary Stoll, CPPB

Purchasing Manager
Missouri Department of Corrections
(573)-526-6402

From: Satterlee, Jacqueline
Sent: Wednesday, June 04, 2014 12:38 PM
To: Stoll, Gary
Subject: C11324001 - Water Softner Salt
Importance: High

Gary,

On the renewal response received for the contract referenced above Gunther Salt Company took the entire 5% allowable increase on all line items. Please let me know if this is acceptable to the Department of Corrections, and if you would like to complete the renewal.

Thanks,

Jacqueline Satterlee

Buyer
Division of Purchasing and Materials Management
State of Missouri - Office of Administration
301 West High Street, Rm 630
Jefferson City, MO 65102
573-751-4925

Satterlee, Jacqueline

From: john.gunther@gunthersalt.com [gunthersalt@sbcglobal.net]
Sent: Thursday, June 05, 2014 8:56 AM
To: Satterlee, Jacqueline; Dave Steidemann
Subject: Re: C113234001 - Water Softener Salt

Jacqueline:

There is a price increase in the salt industry. Prices have been firm in the industry for over 2 years. I actually followed up on several municipal bids yesterday. On those bids, pricing was up an average of \$13.87 per ton. By comparison, the 5% increase on your contract is substantially lower per ton.

Supply of salt in the U.S. market is also very tight, another reason why the cost of salt has risen.

Specifically, the bids I'm referring to are Washington County, MO, City of Florissant, MO, City of Hannibal, MO, City of Wentzville, MO and Franklin County, MO.

The 5% increase we are requesting is very reasonable in the current salt market. I actually anticipate a 2nd wave of price increases in the industry in the next 6 months. This means that by accepting our proposal you would be very likely locking in lower pricing than might be the case if you start from scratch.

Please let me know if you have any other questions.

John M. Gunther
President
GUNTHER SALT COMPANY
St. Louis, MO 63147
www.gunthersalt.com
phone: (314) 241-7075
fax: (314) 241-1725

On Thursday, June 5, 2014 8:21 AM, "Satterlee, Jacqueline" <Jacqueline.Satterlee@oa.mo.gov> wrote:

John,

I noticed that a price increase was taken for all line items for this renewal period. As indicated in the renewal document, "...if the contract responds with any renewal period pricing increase, such increase may result in the state conducting a new procurement process rather than accepting the contractor's proposed renewal option pricing."

Please provide justification supporting the increased prices in the renewal.

Thanks,

Jacqueline Satterlee

Buyer
Division of Purchasing and Materials Management
State of Missouri - Office of Administration

RENEWAL: <u>1</u> PERIOD OF <u>2</u> TOTAL	Performance Security Deposit: \$ _____
<input checked="" type="checkbox"/> Renewal - % Increase _____ Cost Savings	Surety Bond: \$ _____
<input type="checkbox"/> Renewal - \$ Increase _____ Cost Savings	Annual Wage Order Number: _____
<input type="checkbox"/> Renewal - W/O Increase _____	Annual Wage Order Date: _____
<input type="checkbox"/> SFS Renewal - Prices In Original Contract	County(ies): _____
<input type="checkbox"/> SFS Renewal - Prices Not in Original Contract	Other Instructions: _____
EXTENSION PERIOD: _____	
<input type="checkbox"/> Extension - 30-Day Termination	
<input type="checkbox"/> Extension - \$ Increase _____ Cost Savings	
<input type="checkbox"/> Extension - W/O Increase	
<input type="checkbox"/> Assignment	
<input type="checkbox"/> Cancellation/Termination	
<input type="checkbox"/> Other Amendment	

A. Section 34.040.6, RSMo	Buyer/Section Support	JS	6/19
B. DPMM Suspension List	Buyer/Section Support	JS	6/19
C. Federal Suspension - SAM.GOV	Buyer/Section Support	JS	6/19
D. Labor Stds - OA/FMDC Contractor Debarment Lists	Buyer/Section Support	X	X
E. Review of Participation Commitment Attainment - If app, Verify Receipt of 1 st Renewal - Blind/Shel Wkshp Affdvt	Buyer	X	X
F. SFS Review/Justification - Insert Advertising Date, if applicable	Buyer	X	X
	Buyer/Section Support	JS	6/19
	Buyer	JS	6/19
	Buyer/Section Support	JS	6/19
Contractor E-Mail Address/Fax Number	David.Steide@mann@gunther	Salt.com	
State Agency Contact E-Mail Address	Gary Stoll		
Section 34.040.6, RSMo, Letter	Follow-Up Notes:		

A. Renewal/Extension Pricing	Buyer/Section Support	JS	6/19
B. Section 34.040.6, RSMo	Buyer/Section Support	JS	6/19
C. Performance Security Deposit/Surety Bond	Buyer/Section Support	X	X
D. Renewal/Extension with Cost Savings Language	Buyer	X	X
E. Statewide Notice	Buyer	X	X
F. SFS Authorized Limit \$	Buyer	X	X
G.			
1. E-Verify Exhibit/Affidavit/Documentation	Buyer/Section Support	X	X
2. Assignment and Consent Form	Buyer/Section Support	X	X
3. DPMM Suspension List	Buyer/Section Support	X	X
4. Federal Suspension - SAM.GOV	Buyer/Section Support	X	X
5. Labor Stds - OA/FMDC Contractor Debarment Lists	Buyer/Section Support	X	X
	Buyer/Section Support	JS	6/19
	Buyer	JS	6/19
	Buyer/Section Support	OK	6/12
AM 300 PMM 000 14458	Buyer/Section Support	OK	6/12
Distribute E-Verify & SDV Documents	Buyer/Section Support	X	X
E-Mail/Fax NOA to Contractor/Assignee & Agency Contact	Buyer/Section Support	X	X
Copy/Save As Statewide Notice to Internet Folder	Buyer/Section Support	X	X
	Central Support-Participation		
	Central Support-Imaging		7-76

RENEWAL: <u>1</u> PERIOD OF <u>2</u> TOTAL	
<input checked="" type="checkbox"/> Renewal - % Increase _____ Cost Savings	Performance Security Deposit: \$ _____
<input type="checkbox"/> Renewal - \$ Increase _____ Cost Savings	Surety Bond: \$ _____
<input type="checkbox"/> Renewal - W/O Increase	Annual Wage Order Number: _____
<input type="checkbox"/> SFS Renewal - Prices In Original Contract	Annual Wage Order Date: _____
<input type="checkbox"/> SFS Renewal - Prices Not in Original Contract	County(ies): _____
EXTENSION PERIOD:	Other Instructions: _____
<input type="checkbox"/> Extension - 30-Day	
<input type="checkbox"/> Termination	
<input type="checkbox"/> Extension - \$ Increase _____ Cost Savings	
<input type="checkbox"/> Extension - W/O Increase	
<input type="checkbox"/> Assignment	
<input type="checkbox"/> Cancellation/Termination	
<input type="checkbox"/> Other Amendment	

A. Section 34.040.6, RSMo	Buyer/Section Support	JS	6/19
B. DPMM Suspension List	Buyer/Section Support	JS	6/19
C. Federal Suspension - SAM.GOV	Buyer/Section Support	JS	6/19
D. Labor Stds - OA/FMDC Contractor Debarment Lists	Buyer/Section Support	X	X
E. Review of Participation Commitment Attainment - If app, Verify Receipt of 1 st Renewal - Blind/Shel Wkshp Affdvt	Buyer	X	X
F. SFS Review/Justification - Insert Advertising Date, if applicable	Buyer	X	X
	Buyer/Section Support	JS	6/19
	Buyer	JS	6/19
	Buyer/Section Support	JS	6/19
Contractor E-Mail Address/Fax Number	David Steidemann@gunther	Salt.com	
State Agency Contact E-Mail Address	Gary Stoll		
Section 34.040.6, RSMo, Letter	Follow-Up Notes:		
A. Renewal/Extension Pricing	Buyer/Section Support	JS	6/19
B. Section 34.040.6, RSMo	Buyer/Section Support	JS	6/19
C. Performance Security Deposit/Surety Bond	Buyer/Section Support	X	X
D. Renewal/Extension with Cost Savings Language	Buyer	X	X
E. Statewide Notice	Buyer	X	X
F. SFS Authorized Limit \$	Buyer	+	X
G.			
1. E-Verify Exhibit/Affidavit/Documentation	Buyer/Section Support	X	X
2. Assignment and Consent Form	Buyer/Section Support	X	X
3. DPMM Suspension List	Buyer/Section Support	X	X
4. Federal Suspension - SAM.GOV	Buyer/Section Support	X	X
5. Labor Stds - OA/FMDC Contractor Debarment Lists	Buyer/Section Support	X	X
	Buyer/Section Support	JS	6/19
	Buyer	JS	6/19
	Buyer/Section Support	OK	6/12
AM 300 PMM 000 12/14/08	Buyer/Section Support	OK	6/12
Distribute E-Verify & SDV Documents	Buyer/Section Support	X	X
E-Mail/Fax NOA to Contractor/Assignee & Agency Contact	Buyer/Section Support	X	X
Copy/Save As Statewide Notice to Internet Folder	Buyer/Section Support	X	X
	Central Support-Participation		
	Central Support-Imaging		7-76



NOTICE OF CONTRACT AMENDMENT

State Of Missouri
Office Of Administration
Division Of Purchasing And Materials Management
PO Box 809
Jefferson City, MO 65102-0809
<http://www.oa.mo.gov/purch>

CONTRACT NUMBER C113234001	CONTRACT TITLE Water Softener Salt
AMENDMENT NUMBER 005	CONTRACT PERIOD June 3, 2013 through June 2, 2014
REQUISITION NUMBER NR 931 YYY14709157	VENDOR NUMBER 4307858020 0
CONTRACTOR NAME AND ADDRESS Gunther Salt Company 101 Buchanan Street St. Louis, MO 63147	STATE AGENCY'S NAME AND ADDRESS Chillicothe Correctional Center 3151 Litton Road Chillicothe, MO 64601 Office of Administration Division of Facilities Management, Design, and Construction Various Locations throughout the State of Missouri
ACCEPTED BY THE STATE OF MISSOURI AS FOLLOWS: Contract C113234001 is hereby amended pursuant to the attached signed Amendment #005, dated 02/14/14.	
BUYER Jacqueline Satterlee	BUYER CONTACT INFORMATION Email: Jacqueline.Satterlee@oa.mo.gov Phone: (573) 751-4925 Fax: (573) 526-9816
SIGNATURE OF BUYER <i>Jacqueline Satterlee</i>	DATE 2/18/14
DIRECTOR OF PURCHASING AND MATERIALS MANAGEMENT <i>James Milward</i>	



STATE OF MISSOURI
OFFICE OF ADMINISTRATION
DIVISION OF PURCHASING AND MATERIALS MANAGEMENT (DPMM)
CONTRACT AMENDMENT

AMENDMENT NO.: 005
CONTRACT NO.: C113234001
TITLE: WATER SOFTENER SALT
ISSUE DATE: 02/14/14

REQ NO.: NR 931 YYY14709157
BUYER: JACQUELINE SATTERLEE
PHONE NO.: (573) 751-4925
E-MAIL: jacqueline.satterlee@oa.mo.gov

TO: GUNTHER SALT COMPANY
101 BUCHANNAN STREET
ST. LOUIS, MO 63147

RETURN AMENDMENT BY NO LATER THAN: 02/28/14 AT 5:00 PM CENTRAL TIME

RETURN AMENDMENT TO THE DIVISION OF PURCHASING AND MATERIALS MANAGEMENT (DPMM)
BY E-MAIL, FAX, OR MAIL/COURIER:

SCAN AND E-MAIL TO:	courtney.rackers@oa.mo.gov
FAX TO:	(573) 526-9816
MAIL TO:	DPMM, P.O. Box 809, Jefferson City, Mo 65102-0809
COURIER/DELIVER TO:	DPMM, 301 West High Street, Room 630, Jefferson City, Mo 65101-1517

DELIVER SUPPLIES/SERVICES FOB (Free On Board) DESTINATION TO THE FOLLOWING ADDRESS:

OFFICE OF ADMINISTRATION
DIVISION OF FACILITIES MANAGEMENT, DESIGN, AND CONSTRUCTION
VARIOUS LOCATIONS THROUGHOUT THE STATE OF MISSOURI

SIGNATURE REQUIRED

DOING BUSINESS AS (DBA) NAME GUNTHER SALT COMPANY		LEGAL NAME OF ENTITY/INDIVIDUAL FILED WITH IRS FOR THIS TAX ID NO. GUNTHER SALT COMPANY	
MAILING ADDRESS 101 BUCHANAN STREET		IRS FORM 1099 MAILING ADDRESS 101 BUCHANAN STREET	
CITY, STATE, ZIP CODE ST. LOUIS, MO. 63147		CITY, STATE, ZIP CODE ST. LOUIS, MO. 63147	
CONTACT PERSON JOHN M. GUNTHER		EMAIL ADDRESS john.gunther@gunthersalt.com	
PHONE NUMBER (314) 241-7075 X 109		FAX NUMBER (314) 241-1725	
TAXPAYER ID NUMBER (TIN) 4307B5802	TAXPAYER ID (TIN) TYPE (CHECK ONE) <input checked="" type="checkbox"/> FEIN <input type="checkbox"/> SSN	VENDOR NUMBER (IF KNOWN)	
VENDOR TAX FILING TYPE WITH IRS (CHECK ONE) <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Individual <input type="checkbox"/> State/Local Government <input type="checkbox"/> Partnership <input type="checkbox"/> Sole Proprietor <input type="checkbox"/> IRS Tax-Exempt			
AUTHORIZED SIGNATURE 		DATE 02/14/2014	
PRINTED NAME JOHN M. GUNTHER		TITLE PRESIDENT	

Contract C113234001

Page 2

AMENDMENT #005 TO CONTRACT C113234001**CONTRACT TITLE:** WATER SOFTENER SALT**CONTRACT PERIOD:** JUNE 3, 2013 THROUGH JUNE 2, 2014

The State of Missouri desires to amend the above referenced contract to add an additional state agency location that will utilize the contract to purchase water softener salt. The state agency location to be added to the contract shall be as follows:

Chillicothe Correctional Center
3151 Litton Road
Chillicothe, MO 64601

All other terms, conditions, and prices of the original contract as modified by subsequent amendments shall remain the same and apply hereto.

The contractor shall sign this document and acceptance and return it on or before the date indicated on page 1.

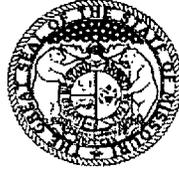


State of Missouri
OFFICE OF ADMINISTRATION

Division of Purchasing and Materials Management
Contract Amendment Documentation

The following documentation consists of additional contract amendment documentation. The additional contract amendment documentation is not a part of the official contract amendment, but provides supporting information for the official contract amendment.

Jeremiah W. (Jay) Nixon
Governor



Doug Nelson
Commissioner

State of Missouri
OFFICE OF ADMINISTRATION
Division of Purchasing and Materials Management
301 West High Street, Room 630
Post Office Box 809
Jefferson City, Missouri 65102-0809
(573) 751-2387 FAX: (573) 526-9815
TTD: 800-735-2966 Voice: 800-735-2466
<http://content.oe.mo.gov/purchasing-materials-management>

James Miluski
Director

TO: File C113234001

DATE: 02/11/14

FROM: Jacque Satterlee *JS*

RE: Add Chillicothe Correctional Center

The above referenced contract was established with Gunther Salt Company to provide water softener salt for the State of Missouri Office of Administration, Division of Facilities Management, Design, and Construction at various agency locations.

Pursuant to NR 931 YYY14709157, the Department of Corrections is requesting to add Chillicothe Correctional Center to the contract.

I am proceeding with the request to add Chillicothe Correctional Center to contract C113234001.

Upon receipt of the signed Amendment #005 to Contract C113234001 by Gunther Salt Company, the contract will be amended to include the updated facility addition.

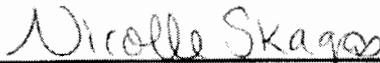
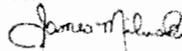
1. Indicate Contract Amendment Type	
RENEWAL: PERIOD OF TOTAL <input type="checkbox"/> Renewal - % Increase Cost Savings <input type="checkbox"/> Renewal - \$ Increase Cost Savings <input type="checkbox"/> Renewal - W/O Increase <input type="checkbox"/> SFS Renewal - Prices In Original Contract <input type="checkbox"/> SFS Renewal - Prices Not in Original Contract	Performance Security Deposit: \$ _____ Surety Bond: \$ _____ Annual Wage Order Number: _____ Annual Wage Order Date: _____ County(ies): _____ Other Instructions: _____
EXTENSION PERIOD: <input type="checkbox"/> Extension - 30-Day <input type="checkbox"/> Termination <input type="checkbox"/> Extension - \$ Increase Cost Savings <input type="checkbox"/> Extension - W/O Increase <input type="checkbox"/> Assignment <input checked="" type="checkbox"/> Cancellation/Termination <input checked="" type="checkbox"/> Other Amendment (add facility)	

Tasks	Route	Initial	Date
2. Preliminary Tasks/Verifications			
A. Section 34.040.6, RSMo	Buyer/Section Support	CR	2/10
B. DPMM Suspension List	Buyer/Section Support	CR	2/10
C. Federal Suspension - SAM.GOV	Buyer/Section Support	CR	2/10
D. Labor Stds - OA/FMDC Contractor Debarment Lists	Buyer/Section Support	NA	NA
E. Review of Participation Commitment Attainment - If app, Verify Receipt of 1 st Renewal - Blind/She'l Wkshp Affdvt	Buyer	NA	NA
F. SFS Review/Justification - Insert Advertising Date, if applicable	Buyer	NA	NA
3. Prepare Contract Amendment	Buyer/Section Support	JS	02/11
4. Review/Approve Contract Amendment (If Signature Required)	Buyer	JS	02/11
Initial: Supervisor <u>JLS</u> Section Manager: _____ Asst Director: _____		Director	
Date: <u>2-11-11</u>			
5. E-Mail/Fax Contract Amendment (If Signature Required)	Buyer/Section Support	CR	2/10
Contractor E-Mail Address/Fax Number	john.gunther@gunthersalt.com		
State Agency Contact E-Mail Address	John Hall		
Section 34.040.6, RSMo, Letter	Follow-Up Notes:		
6. Review Contract Amendment Response - Verifications			
A. Renewal/Extension Pricing	Buyer/Section Support	NA	NA
B. Section 34.040.6, RSMo	Buyer/Section Support	JS	2/18
C. Performance Security Deposit/Surety Bond	Buyer/Section Support	NA	NA
D. Renewal/Extension with Cost Savings Language	Buyer	NA	NA
E. Statewide Notice	Buyer	NA	NA
F. SFS Authorized Limit \$	Buyer	NA	NA
G. Contract Assignment Only Verifications - Complete unless completed in Step 2 above.			
1. E-Verify Exhibit/Affidavit/Documentation	Buyer/Section Support	NA	NA
2. Assignment and Consent Form	Buyer/Section Support	NA	NA
3. DPMM Suspension List	Buyer/Section Support	NA	NA
4. Federal Suspension - SAM.GOV	Buyer/Section Support	NA	NA
5. Labor Stds - OA/FMDC Contractor Debarment Lists	Buyer/Section Support	NA	NA
7. Prepare Contract Amendment Award Document/Statewide Notice	Buyer/Section Support	CR	2/18
8. Review/Approve Contract Amendment Award Document	Buyer	JS	2/18
Initial: Supervisor <u>JLS</u> Section Manager: _____ Asst Director: _____		Director	
Date: <u>2-18-11</u>			
9. Process Contract Amendment	Buyer/Section Support	CR	2/19
AM 300 PMM	Buyer/Section Support	CR	2/19
Distribute E-Verify & SDV Documents	Buyer/Section Support	NA	NA
E-Mail/Fax NOA to Contractor/Assignee & Agency Contact	Buyer/Section Support		
Copy/Save As Statewide Notice to Internet Folder	Buyer/Section Support	X	X
10. Log Participation Commitment Information	Central Support-Participation		
11. Image Contract Amendment Packet	Central Support-Imaging		3-6



NOTICE OF CONTRACT AMENDMENT

State Of Missouri
Office Of Administration
Division Of Purchasing And Materials Management
PO Box 809
Jefferson City, MO 65102-0809
<http://content.oa.mo.gov/purchasing-materials-management>

CONTRACT NUMBER C113234001	CONTRACT TITLE Water Softener Salt
AMENDMENT NUMBER 004	CONTRACT PERIOD June 3, 2013 through June 2, 2014
REQUISITION NUMBER NR 931 YYY14709139	VENDOR NUMBER 4307858020 0
CONTRACTOR NAME AND ADDRESS Gunther Salt Company 101 Buchanan Street St. Louis, MO 63147	STATE AGENCY'S NAME AND ADDRESS Office of Administration, Division of Facilities Management, Design, and Construction Various Locations throughout the State of Missouri
ACCEPTED BY THE STATE OF MISSOURI AS FOLLOWS: Contract C113234001 is hereby amended pursuant to the attached amendment #004, dated January 9, 2014.	
BUYER Nicolle Skaggs	BUYER CONTACT INFORMATION Email: Nicolle.skaggs@oa.mo.gov Phone: (573) 751- 5341 Fax: (573) 526-9816
SIGNATURE OF BUYER 	DATE January 9, 2014
DIRECTOR OF PURCHASING AND MATERIALS MANAGEMENT 	



**STATE OF MISSOURI
OFFICE OF ADMINISTRATION
DIVISION OF PURCHASING AND MATERIALS MANAGEMENT (DPMM)
CONTRACT AMENDMENT**

AMENDMENT NO.: 004
CONTRACT NO.: C113234001
TITLE: Water Softener Salt
ISSUE DATE: January 03, 2014

REQ NO.: NR 931 YYY14709139
BUYER: Nicole Skaggs
PHONE NO.: (573) 751-5341
E-MAIL: Nicole.skaggs@oa.mo.gov

TO: Gunther Salt Company
101 Buchanan Street
St. Louis, MO 63147

RETURN AMENDMENT BY NO LATER THAN: January 13, 2014 AT 5:00 PM CENTRAL TIME

**RETURN AMENDMENT TO THE DIVISION OF PURCHASING AND MATERIALS MANAGEMENT (DPMM)
BY E-MAIL, FAX, OR MAIL/COURIER:**

SCAN AND E-MAIL TO:	nicolle.skaggs@oa.mo.gov
FAX TO:	(573) 526-9816
MAIL TO:	DPMM, P.O. Box 809, Jefferson City, Mo 65102-0809
COURIER/DELIVER TO:	DPMM, 301 West High Street, Room 630, Jefferson City, Mo 65101-1517

DELIVER SUPPLIES/SERVICES FOB (Free On Board) DESTINATION TO THE FOLLOWING ADDRESS:

Office of Administration, Division of Facilities Management, Design, and Construction
Various Locations throughout the State of Missouri

SIGNATURE REQUIRED

DOING BUSINESS AS (DBA) NAME GUNTHER SALT COMPANY		LEGAL NAME OF ENTITY/INDIVIDUAL FILED WITH IRS FOR THIS TAX ID NO. GUNTHER SALT COMPANY	
MAILING ADDRESS 101 BUCHANAN STREET		IRS FORM 1099 MAILING ADDRESS 101 BUCHANAN STREET	
CITY, STATE, ZIP CODE ST. LOUIS, MO, 63147		CITY, STATE, ZIP CODE ST. LOUIS, MO, 63147	
CONTACT PERSON JOHN M. GUNTHER		EMAIL ADDRESS john.gunther@gunthersalt.com	
PHONE NUMBER (314) 241-7075		FAX NUMBER (314) 241-1725	
TAXPAYER ID NUMBER (TIN) 430785802	TAXPAYER ID (TIN) TYPE (CHECK ONE) <input checked="" type="checkbox"/> FEIN <input type="checkbox"/> SSN		VENDOR NUMBER (IF KNOWN) 4307858020
VENDOR TAX FILING TYPE WITH IRS (CHECK ONE) <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Individual <input type="checkbox"/> State/Local Government <input type="checkbox"/> Partnership <input type="checkbox"/> Sole Proprietor <input type="checkbox"/> IRS Tax-Exempt			
AUTHORIZED SIGNATURE 		DATE 01/09/2014	
PRINTED NAME JOHN M. GUNTHER		TITLE PRESIDENT	

Contract C113234001-004

Page 2

AMENDMENT #004 TO CONTRACT C113234001

CONTRACT TITLE: Water Softener Salt

CONTRACT PERIOD: June 3, 2013 through June 2, 2014

The State of Missouri desires to amend C113234001 to add Northeast Correctional Center as a facility to purchase the following line item.

<u>LINE ITEM</u>	<u>MANDATORY SPECIFICATIONS</u>	<u>EST QTY</u>	<u>UNIT</u>	<u>UNIT PRICE</u>
020	C/S Code: 77599 Salt, Miscellaneous Solar Salt Crystals 50 lb bag 99.5% to 99.8% Purity	4410	BAG	\$ 4.27

Brand/Stock Number: GUNTHER/3 4G

Deliver To: Northeast Correctional Center
13698 Airport Road
Bowling Green, MO 63334

Minimum Order Quantity: 882 bags per delivery

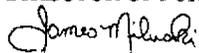
All other terms, conditions, and prices of the original contract as modified by subsequent amendment shall remain the same and apply hereto.

The contractor shall sign this document and acceptance and return it on or before the date indicated on page 1.



NOTICE OF CONTRACT AMENDMENT

State Of Missouri
Office Of Administration
Division Of Purchasing And Materials Management
PO Box 809
Jefferson City, MO 65102-0809
<http://content.oa.mo.gov/purchasing-materials-management>

CONTRACT NUMBER C113234001	CONTRACT TITLE Water Softener Salt
AMENDMENT NUMBER 003	CONTRACT PERIOD June 3, 2013 through June 2, 2014
REQUISITION NUMBER NR 300 22004000023	VENDOR NUMBER 4307858020 0
CONTRACTOR NAME AND ADDRESS Gunther Salt Company 101 Buchanan Street St. Louis, MO 63147	STATE AGENCY'S NAME AND ADDRESS Office of Administration Division of Facilities Management, Design and Construction Various Locations throughout the State of Missouri
ACCEPTED BY THE STATE OF MISSOURI AS FOLLOWS: Contract C113234001 is hereby amended pursuant to the attached amendment #003, dated October 11, 2013.	
BUYER Nicolle Skaggs	BUYER CONTACT INFORMATION Email: Nicolle.skaggs@oa.mo.gov Phone: (573) 751- 5341 Fax: (573) 526-9816
SIGNATURE OF BUYER 	DATE October 15, 2013
DIRECTOR OF PURCHASING AND MATERIALS MANAGEMENT 	



**STATE OF MISSOURI
OFFICE OF ADMINISTRATION
DIVISION OF PURCHASING AND MATERIALS MANAGEMENT (DPMM)
CONTRACT AMENDMENT**

AMENDMENT NO.: 003
CONTRACT NO.: C113234001
TITLE: Water Softener Salt
ISSUE DATE: October 7, 2013

REQ NO.: NR 300 22004000023
BUYER: Nicolle Skaggs
PHONE NO.: (573) 751-5341
E-MAIL: Nicolle.skaggs@oa.mo.gov

TO: Gunther Salt Company
101 Buchanan Street
St. Louis, MO 63147

RETURN AMENDMENT BY NO LATER THAN: October 15, 2013 AT 5:00 PM CENTRAL TIME

RETURN AMENDMENT TO THE DIVISION OF PURCHASING AND MATERIALS MANAGEMENT (DPMM)
BY E-MAIL, FAX, OR MAIL/COURIER:

SCAN AND E-MAIL TO:	nicolle.skaggs@oa.mo.gov
FAX TO:	(573) 526-9816
MAIL TO:	DPMM, P.O. Box 809, Jefferson City, Mo 65102-0809
COURIER/DELIVER TO:	DPMM, 301 West High Street, Room 630, Jefferson City, Mo 65101-1517

DELIVER SUPPLIES/SERVICES FOB (Free On Board) DESTINATION TO THE FOLLOWING ADDRESS:

Office of Administration, Division of Facilities Management, Design, and Construction
Various Locations throughout the State of Missouri

SIGNATURE REQUIRED

DOING BUSINESS AS (DBA) NAME GUNTHER SALT COMPANY		LEGAL NAME OF ENTITY/INDIVIDUAL FILED WITH IRS FOR THIS TAX ID NO. GUNTHER SALT COMPANY	
MAILING ADDRESS 101 BUCHANAN STREET		IRS FORM 1099 MAILING ADDRESS 101 BUCHANAN STREET	
CITY, STATE, ZIP CODE ST. LOUIS, MO. 63147		CITY, STATE, ZIP CODE ST. LOUIS, MO. 63147	
CONTACT PERSON JOHN M. GUNTHER		EMAIL ADDRESS john.gunther@gunthersalt.com	
PHONE NUMBER (314) 241-7075 X 109		FAX NUMBER (314) 241-1725	
TAXPAYER ID NUMBER (TIN) 430785802	TAXPAYER ID (TIN) TYPE (CHECK ONE) <input checked="" type="checkbox"/> FEIN <input type="checkbox"/> SSN		VENDOR NUMBER (IF KNOWN) 4307858020
VENDOR TAX FILING TYPE WITH IRS (CHECK ONE) <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Individual <input type="checkbox"/> State/Local Government <input type="checkbox"/> Partnership <input type="checkbox"/> Sole Proprietor <input type="checkbox"/> IRS Tax-Exempt			
AUTHORIZED SIGNATURE 		DATE 10/11/13	
PRINTED NAME JOHN M. GUNTHER		TITLE PRESIDENT	

Contract C113234001-003

AMENDMENT #003 TO CONTRACT C113234001

CONTRACT TITLE: Water Softener Salt

CONTRACT PERIOD: June 3, 2013 through June 2, 2014

The State of Missouri desires to amend C113234001 to add the following line item for Southeast Correctional Center. Southeast Correctional Center in Charleston, Missouri was added to the contract in Amendment #002, however a line item identifying their specific need for water softener salt was not included.

<u>LINE ITEM</u>	<u>MANDATORY SPECIFICATIONS</u>	<u>EST QTY</u>	<u>UNIT</u>	<u>UNIT PRICE</u>
019	C/S Code: 77599 Salt, Miscellaneous Crystal Salt-Bulk 99.5% to 99.8% purity Delivered pneumatic blown into tank Brand/Stock Number: <u>GUNTHER/315</u> Deliver To: Southeast Correctional Center 600 East Pedro Simmons Drive Charleston, MO	25	TON	\$ <u>130.90</u>

Minimum Order Quantity: 25 Tons

All other terms, conditions, and prices of the original contract as modified by subsequent amendment shall remain the same and apply hereto.

The contractor shall sign this document and acceptance and return it on or before the date indicated on page 1.



State of Missouri
OFFICE OF ADMINISTRATION

Division of Purchasing and Materials Management
Contract Amendment Documentation

The following documentation consists of additional contract amendment documentation. The additional contract amendment documentation is not a part of the official contract amendment, but provides supporting information for the official contract amendment.



Jeremiah W. (Jay) Nixon
Governor

Doug Nelson
Commissioner

State of Missouri
OFFICE OF ADMINISTRATION
Division of Purchasing and Materials Management
301 West High Street, Room 630
Post Office Box 809
Jefferson City, Missouri 65102-0809
(573) 751-2387 FAX: (573) 526-9815
TTD: 800-735-2966 Voice: 800-735-2466
<http://www.oa.mo.gov/purch>

James Miluski
Director

TO: File C113234001
FROM: Nicolle Skaggs, Buyer NS
DATE: October 4, 2013
RE: Amendment #003 to Contract C113234001

Pursuant to the attached SAM II document NR 300 22004000023 authorized by Reva Jones of the Office of Administration, Division of Facilities Management, Design and Construction (FMDC) is requesting to amend contract C113234001 with Gunther Salt Company to add a line item for the location listed below, that is in need of water softener salt. This location was added to the contract on amendment 002, but was not added as a line item.

Southeast Correctional Center
600 East Pedro Simmons Drive
Charleston, Missouri

Since I believe it to be in the best interests of the State of Missouri to add an additional line item in the current contract C113234001 with Gunther Salt Company, I am proceeding with the amendment identified herein.

All other terms, conditions, and prices of the contract period shall remain the same.

28. Nicole Amend

Purchase Order Preparation by Requisition

Transaction ID: NR 300 22004000023 Total Amount: 130.90
 Line Number: 001 Buyer: [] Commodity: 77599
 Status: AFZ
 Requisition Date: 10 / 03 / 13 Text Flag: No Text
 Vendor: 4307858020 Note Pad Indicator: [] RX Type: []
 Manuf Number: [] Name: []
 Delivery Date: 10 / 11 / 13 New Buyer: []
 Description: SALT MISCELLANEOUS

Original Unit Cost	130.900000	Unit	TON	Unit Cost	130.900000
Discount Code	[]	Discount %	0.00	Discount Amount	0.00
Tax Code	[]	Tax Amount		0.00	
Quantity Requested	1.000	Freight Amount		0.00	
				Total Cost	130.90

REQUEST DPMM TO AMEND CONTRACT C113234001 FOR WATER SOFTENER SALT WITH GUNTHER SALT CO. TO ADD THE LINE ITEM FOR SOUTHEAST CORRECTIONAL CENTER. SOUTHEAST CORRECTIONAL CENTER WAS ADDED WITH NR 300 22004000009, BUT NOT THE LINE ITEM AMOUNT.

Open Requisition Header Inquiry

Transaction ID: NR 300 22004000023 Requisition Date: 10 / 03 / 13
 Requested by: REVA JONES Phone: 573-522-1380
 Comments: [] Budget FY: 14 Offset Reserve Account: []
 Total Comm Lines: 001 Final Comm Lines: 000
 Closed Date: [] Closed Amount: 0.00
 Last Print Date: [] Requisition Amount: 130.90
 Modification Date: [] Modification Number: 00

Vendor: [] Responsible Parties: [] Controls: [] Delivery: [] Cost Details: []

Responsible Person: REVA JONES Responsible Agency: 300
 Responsible Org: 2200 Organization Name: DIV OF FAC MGMT. DES
 PA Number: C113234001 Effective Mod: 001 Effective Mod Date: 07 / 29 / 13
 Description: WATER SOFTENER SALT
 Start Date: 06 / 03 / 13 End Date: 06 / 02 / 14 Buyer: 27
 Number of Orders: 18 FOB Point: Destination Pending Mods: N
 [] Latest Mod: 001
 Renewal Days: 120 Lag Days: 000 Tax Code: []
 Document Usage: Service Contract and Price Agreement Auth Agency: 300
 Price Agreement Indicator: None Auth Org: 3490
 Authorized Limit: 999,999,999.99
 Encumbered Amount: 75,297.97
 Expended Amount: 75,129.09
 Closed Amount: 75,297.97
 Remaining Balance: 999,924,870.90

10/03/13

1. Indicate Contract Amendment Type				
RENEWAL:		PERIOD OF	TOTAL	
<input type="checkbox"/>	Renewal - % Increase	<input type="checkbox"/>	Cost Savings	Performance Security Deposit: \$ _____
<input type="checkbox"/>	Renewal - \$ Increase	<input type="checkbox"/>	Cost Savings	Surety Bond: \$ _____
<input type="checkbox"/>	Renewal - W/O Increase			Annual Wage Order Number: _____
<input type="checkbox"/>	SFS Renewal - Prices In Original Contract			Annual Wage Order Date: _____
<input type="checkbox"/>	SFS Renewal - Prices Not in Original Contract			County(ies): _____
EXTENSION PERIOD:				Other Instructions: _____
<input type="checkbox"/>	Extension - 30-Day			
<input type="checkbox"/>	Termination			
<input type="checkbox"/>	Extension - \$ Increase	<input type="checkbox"/>	Cost Savings	
<input type="checkbox"/>	Extension - W/O Increase			
<input type="checkbox"/>	Assignment			
<input type="checkbox"/>	Cancellation/Termination			
<input checked="" type="checkbox"/>	Other Amendment	add line item		
2.	Tasks	Route	Initial	Date
A.	Section 34.040.6, RSMo	Buyer/Section Support	NS	10/4
B.	DPMM Suspension List	Buyer/Section Support	NS	10/4
C.	Federal Suspension - SAM.GOV	Buyer/Section Support	NS	10/4
D.	Labor Stds - OA/FMDC Contractor Debarment Lists	Buyer/Section Support	NS	10/4
E.	Review of Participation Commitment Attainment - If app, Verify Receipt of 1 st Renewal - Blind/Shel Wkshp Affdvt	Buyer	N/A	-
F.	SFS Review/Justification - Insert Advertising Date, if applicable	Buyer	NA	-
3.	Prepare Contract Amendment	Buyer/Section Support	NS	10/4
4.	Review/Approve Contract Amendment (If Signature Required)	Buyer	NS	10/4
	Initial Date	Supervisor	Section Manager	Asst Director
		10/12/13	10/8/13	
5.	E-Mail/Fax Contract Amendment (If Signature Required)	Buyer/Section Support	Director	10-08
	Contractor E-Mail Address/Fax Number	john.gunther@gunthersalt.com		
	State Agency Contact E-Mail Address			
	Section 34.040.6, RSMo, Letter	Follow-Up Notes:		
6.	Review Contract Amendment Response - Verifications			
A.	Renewal/Extension Pricing	Buyer/Section Support	N/A	-
B.	Section 34.040.6, RSMo	Buyer/Section Support	NS	10/15
C.	Performance Security Deposit/Surety Bond	Buyer/Section Support	N/A	-
D.	Renewal/Extension with Cost Savings Language	Buyer	N/A	-
E.	Statewide Notice	Buyer	N/A	-
F.	SFS Authorized Limit \$	Buyer	N/A	-
G.	Contract Assignment Only Verifications - Complete unless completed in Step 2 above.			
	1. E-Verify Exhibit/Affidavit/Documentation	Buyer/Section Support		
	2. Assignment and Consent Form	Buyer/Section Support		
	3. DPMM Suspension List	Buyer/Section Support		
	4. Federal Suspension - SAM.GOV	Buyer/Section Support		
	5. Labor Stds - OA/FMDC Contractor Debarment Lists	Buyer/Section Support		
7.	Prepare Contract Amendment Award Document/Statewide Notice	Buyer/Section Support	NS	10/15
8.	Review/Approve Contract Amendment Award Document	Buyer	NS	10/15
	Initial Date	Supervisor	Section Manager	Asst Director
		10/16/13		
9.	Process Contract Amendment	Buyer/Section Support	Director	10-16
	AM 300 PMM 060 & 2070	Buyer/Section Support		10-16
	Distribute E-Verify & SDV Documents	Buyer/Section Support		
	E-Mail/Fax NOA to Contractor/Assignee & Agency Contact	Buyer/Section Support		10-16
	Copy/Save As Statewide Notice to Internet Folder	Buyer/Section Support		
10.	Log Participation Commitment Information	Central Support-Participation		
11.	Image Contract Amendment Packet	Central Support-Imaging		10-29



NOTICE OF CONTRACT AMENDMENT

State Of Missouri
Office Of Administration
Division Of Purchasing And Materials Management
PO Box 809
Jefferson City, MO 65102-0809
<http://content.oa.mo.gov/purchasing-materials-management>

CONTRACT NUMBER C113234001	CONTRACT TITLE Water Softener Salt
AMENDMENT NUMBER 002	CONTRACT PERIOD June 3, 2013 through June 2, 2014
REQUISITION NUMBER NR 300 22004000009	VENDOR NUMBER 4307858020 0
CONTRACTOR NAME AND ADDRESS Gunther Salt Company 101 Buchanan Street St. Louis, MO 63147	STATE AGENCY'S NAME AND ADDRESS Office of Administration , Division of Facilities Management, Design, and Construction Various Locations throughout the State of Missouri
ACCEPTED BY THE STATE OF MISSOURI AS FOLLOWS: Contract C113234001 is hereby amended pursuant to the attached amendment #002, dated August 27, 2013.	
BUYER Nicolle Skaggs	BUYER CONTACT INFORMATION Email: Nicolle.skaggs@oa.mo.gov Phone: (573) 751- 5341 Fax: (573) 526-9816
SIGNATURE OF BUYER 	DATE August 27, 2013
DIRECTOR OF PURCHASING AND MATERIALS MANAGEMENT 	



STATE OF MISSOURI
OFFICE OF ADMINISTRATION
DIVISION OF PURCHASING AND MATERIALS MANAGEMENT (DPMM)
CONTRACT AMENDMENT

AMENDMENT NO.: 002
CONTRACT NO.: C113234001
TITLE: Water Softener Salt
ISSUE DATE: July, 23, 2013

REQ NO.: NR 300 22004000009
BUYER: Nicolle Skaggs
PHONE NO.: (573) 751-5341
E-MAIL: Nicolle.skaggs@oa.mo.gov

TO: Gunther Salt Company
101 Buchanan Street
St. Louis, MO 63147

RETURN AMENDMENT BY NO LATER THAN: August 30, 2013 AT 5:00 PM CENTRAL TIME

RETURN AMENDMENT TO THE DIVISION OF PURCHASING AND MATERIALS MANAGEMENT (DPMM)
BY E-MAIL, FAX, OR MAIL/COURIER:

SCAN AND E-MAIL TO:	nicolle.skaggs@oa.mo.gov
FAX TO:	(573) 526-9816
MAIL TO:	DPMM, P.O. Box 809, Jefferson City, Mo 65102-0809
COURIER/DELIVER TO:	DPMM, 301 West High Street, Room 630, Jefferson City, Mo 65101-1517

DELIVER SUPPLIES/SERVICES FOB (Free On Board) DESTINATION TO THE FOLLOWING ADDRESS:

Office of Administration, Division of Facilities Management, Design, and Construction
Various Locations throughout the State of Missouri

SIGNATURE REQUIRED

DOING BUSINESS AS (DBA) NAME GUNTHER SALT COMPANY		LEGAL NAME OF ENTITY/INDIVIDUAL FILED WITH IRS FOR THIS TAX ID NO. GUNTHER SALT COMPANY	
MAILING ADDRESS 101 BUCHANAN STREET		IRS FORM 1099 MAILING ADDRESS 101 BUCHANAN STREET	
CITY, STATE, ZIP CODE ST. LOUIS, MO. 63147		CITY, STATE, ZIP CODE ST. LOUIS, MO. 63147	
CONTACT PERSON JOHN M. GUNTHER		EMAIL ADDRESS john.gunther@gunthersalt.com	
PHONE NUMBER (314) 241-7075		FAX NUMBER (314) 241-1725	
TAXPAYER ID NUMBER (TIN) 430785802	TAXPAYER ID (TIN) TYPE (CHECK ONE) <input checked="" type="checkbox"/> FEIN <input type="checkbox"/> SSN	VENDOR NUMBER (IF KNOWN) 4307858020 0	
VENDOR TAX FILING TYPE WITH IRS (CHECK ONE) <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Individual <input type="checkbox"/> State/Local Government <input type="checkbox"/> Partnership <input type="checkbox"/> Sole Proprietor <input type="checkbox"/> IRS Tax-Exempt			
AUTHORIZED SIGNATURE 		DATE 08/27/2013	
PRINTED NAME JOHN M. GUNTHER		TITLE PRESIDENT	

Contract C113234001-002

Page 2

AMENDMENT #002 TO CONTRACT C113234001**CONTRACT TITLE:** Water Softener Salt**CONTRACT PERIOD:** June 3, 2013 through June 2, 2014

The State of Missouri desires to amend C113234001 to add an additional state agency location that will utilize the contract to purchase water softener salt. The state agency location to be added to the contract shall be as follows:

Southeast Correctional Center
600 East Pedro Simmons Drive
Charleston, Missouri

All other terms, conditions, and prices of the original contract as modified by subsequent amendment shall remain the same and apply hereto.

The contractor shall sign this document and acceptance and return it on or before the date indicated on page 1.



State of Missouri
OFFICE OF ADMINISTRATION

Division of Purchasing and Materials Management
Contract Amendment Documentation

The following documentation consists of additional contract amendment documentation. The additional contract amendment documentation is not a part of the official contract amendment, but provides supporting information for the official contract amendment.

314-241-7075
FAX: 314-241-1725



101 Buchanan Street • Saint Louis, Missouri 63147

TELEFAX COVER PAGE

DATE 8/27/13

PLEASE DELIVER THE FOLLOWING (including cover page) TO:

NAME Nicole Skaggs

FIRM DPMM

CITY Jefferson City, MO

FAX # (573) 526-9816

FROM John Gunther TELEPHONE # (314) 241-7075 x109

NUMBER OF PAGES 3 (including cover sheet)

IF YOU DO NOT RECEIVE ALL OF THESE PAGES, PLEASE CALL

(314) 241-7075 AS SOON AS POSSIBLE.

OUR RECEIVING FAX NUMBER IS (314) 241-1725

COMMENTS:



Jeremiah W. (Jay) Nixon
Governor

Doug Nelson
Commissioner

State of Missouri
OFFICE OF ADMINISTRATION
Division of Purchasing and Materials Management
301 West High Street, Room 630
Post Office Box 809
Jefferson City, Missouri 65102-0809
(573) 751-2387 FAX: (573) 526-9815
TTD: 800-735-2966 Voice: 800-735-2466
<http://www.oa.mo.gov/purch>

James Miluski
Director

TO: File C113234001
FROM: Nicolle Skaggs, Buyer *CS*
DATE: August 23, 2013
RE: Amendment #002 to Contract C113234001

Pursuant to the attached SAM II document NR 300 22004000009 authorized by Reva Jones of the Office of Administration, Division of Facilities Management, Design and Construction (FMDC) is requesting to amend contract C113234001 with Gunther Salt Company to add an additional facility, listed below, that is in need of water softener salt.

Southeast Correctional Center
600 East Pedro Simmons Drive
Charleston, Missouri

Since I believe it to be in the best interests of the State of Missouri to add an additional location in the current contract C113234001 with Gunther Salt Company, I am proceeding with the amendment identified herein.

All other terms, conditions, and prices of the contract period shall remain the same.



Purchase Order Preparation by Requisition

Transaction ID	NR 300 22004000009	Total Amount	25,000.00
Line Number	001	Buyer	28
Status	AFZ	Commodity	77599
Requisition Date	08 / 21 / 13	Text Flag	No Text
Vendor	4307858020 0	Note Pad Indicator	<input type="checkbox"/>
Manuf Number		RX Type	<input type="checkbox"/>
Delivery Date	08 / 30 / 13	Name	
Description	SALT, MISCELLANEOUS		
		New Buyer	<input type="checkbox"/>

Cost Data			
Original Unit Cost	25,000.000000	Unit	BAG
Discount Code		Unit Cost	25,000.000000
Tax Code		Discount %	0.00
Quantity Requested	1.000	Discount Amount	0.00
		Tax Amount	0.00
		Freight Amount	0.00
		Total Cost	25,000.00

REQUEST DPMM TO AMEND CONTRACT C113234001 FOR WATER SOFTENER SALT WITH GUNTHER SALT COMPANY TO ADD SOUTHEAST CORRECTIONAL CENTER.

Amendment - Nnicolle

1. Indicate Contract Amendment Type

RENEWAL:	PERIOD OF	TOTAL	Performance Security Deposit:	\$	
_____ Renewal - % Increase	_____	_____ Cost Savings	Surety Bond:	\$	
_____ Renewal - \$ Increase	_____	_____ Cost Savings	Annual Wage Order Number:		
_____ Renewal - W/O Increase			Annual Wage Order Date:		
_____ SFS Renewal - Prices In Original Contract			County(ies):		
_____ SFS Renewal - Prices Not in Original Contract					

EXTENSION PERIOD:

_____ Extension - 30-Day

_____ Termination

_____ Extension - \$ Increase _____ Cost Savings

_____ Extension - W/O Increase

_____ Assignment

_____ Cancellation/Termination

Other Amendment - *add location*

Other Instructions: _____

2.	Tasks	Route	Initial	Date
A.	Section 34.040.6, RSMo	Buyer/Section Support	NS	8/23
B.	DPMM Suspension List	Buyer/Section Support	NS	8/23
C.	Federal Suspension - SAM.GOV	Buyer/Section Support	NS	8/23
D.	Labor Stds - OA/FMDC Contractor Debarment Lists	Buyer/Section Support	NS	8/23
E.	Review of Participation Commitment Attainment - If app, Verify Receipt of 1 st Renewal - Blind/Shel Wkshp Affdvt	Buyer	N/A	-
F.	SFS Review/Justification - Insert Advertising Date, if applicable	Buyer	N/A	-
3.	Prepare Contract Amendment	Buyer/Section Support	NS	8/23
4.	Review/Approve Contract Amendment (If Signature Required)	Buyer	NS	8/23
	Initial Date	Supervisor <i>CT 8-22</i>	Section Manager <i>X</i>	Asst Director <i>X</i>
5.	E-Mail/Fax Contract Amendment (If Signature Required)	Buyer/Section Support	NS	8/23
	Contractor E-Mail Address/Fax Number	<i>john.guotner@guotnersalt.com</i>		
	State Agency Contact E-Mail Address			
	Section 34.040.6, RSMo, Letter	Follow-Up Notes:		
6.	Review Contract Amendment Response - Verifications			
A.	Renewal/Extension Pricing	Buyer/Section Support	N/A	-
B.	Section 34.040.6, RSMo	Buyer/Section Support	NS	8/27
C.	Performance Security Deposit/Surety Bond	Buyer/Section Support	N/A	-
D.	Renewal/Extension with Cost Savings Language	Buyer	N/A	-
E.	Statewide Notice	Buyer	N/A	-
F.	SFS Authorized Limit \$	Buyer	N/A	-
G.	Contract Assignment Only Verifications - Complete unless completed in Step 2 above.			
	1. E-Verify Exhibit/Affidavit/Documentation	Buyer/Section Support		
	2. Assignment and Consent Form	Buyer/Section Support		
	3. DPMM Suspension List	Buyer/Section Support		
	4. Federal Suspension - SAM.GOV	Buyer/Section Support		
	5. Labor Stds - OA/FMDC Contractor Debarment Lists	Buyer/Section Support		
7.	Prepare Contract Amendment Award Document/Statewide Notice	Buyer/Section Support	NS	8/27
8.	Review/Approve Contract Amendment Award Document	Buyer	NS	8/27
	Initial Date	Supervisor <i>CT 8-27</i>	Section Manager <i>X</i>	Asst Director <i>X</i>
9.	Process Contract Amendment	Buyer/Section Support		
	AM 300 PMM	Buyer/Section Support		
	Distribute E-Verify & SDV Documents	Buyer/Section Support		
	E-Mail/Fax NOA to Contractor/Assignee & Agency Contact	Buyer/Section Support		
	Copy/Save As Statewide Notice to Internet Folder	Buyer/Section Support		
10.	Log Participation Commitment Information	Central Support-Participation		
11.	Image Contract Amendment Packet	Central Support-Imaging		



NOTICE OF CONTRACT AMENDMENT

State Of Missouri
Office Of Administration
Division Of Purchasing And Materials Management
PO Box 809
Jefferson City, MO 65102-0809
<http://www.oa.mo.gov/purch>

CONTRACT NUMBER C113234001	CONTRACT TITLE Water Softener Salt
AMENDMENT NUMBER 001	CONTRACT PERIOD June 3, 2013 through June 2, 2014
REQUISITION NUMBER NR 300 22004000006	VENDOR NUMBER 4307858020 0
CONTRACTOR NAME AND ADDRESS Gunther Salt Company 101 Buchanan Street St. Louis, MO 63147	STATE AGENCY'S NAME AND ADDRESS Office of Administration, Division of Facilities Management, Design, and Construction Various Locations throughout the State of Missouri
ACCEPTED BY THE STATE OF MISSOURI AS FOLLOWS: Contract C113234001 is hereby amended pursuant to the attached amendment #001, dated 7/22/13.	
BUYER Jacqueline Satterlee	BUYER CONTACT INFORMATION Email: jacqueline.satterlee@oa.mo.gov Phone: (573) 751- 4925 Fax: (573) 526-9816
SIGNATURE OF BUYER <i>Jacqueline Satterlee</i>	DATE 07/29/13
DIRECTOR OF PURCHASING AND MATERIALS MANAGEMENT <i>James A. Fluharty</i>	



STATE OF MISSOURI
OFFICE OF ADMINISTRATION
DIVISION OF PURCHASING AND MATERIALS MANAGEMENT (DPMM)
CONTRACT AMENDMENT

AMENDMENT NO.: 001
CONTRACT NO.: C113234001
TITLE: WATER SOFTENER SALT
ISSUE DATE: 07/22/13

REQ NO.: NR 300 22004000006
BUYER: JACQUELINE SATTERLEE
PHONE NO.: (573) 751-4925
E-MAIL: jacqueline.satterlee@oa.mo.gov

TO: GUNTHER SALT COMPANY
101 BUCHANAN STREET
ST. LOUIS, MO 63147

RETURN AMENDMENT BY NO LATER THAN: 07/31/13 AT 5:00 PM CENTRAL TIME

RETURN AMENDMENT TO THE DIVISION OF PURCHASING AND MATERIALS MANAGEMENT (DPMM)
BY E-MAIL, FAX, OR MAIL/COURIER:

SCAN AND E-MAIL TO:	courtney.rackers@oa.mo.gov
FAX TO:	(573) 526-9816
MAIL TO:	DPMM, P.O. Box 809, Jefferson City, Mo 65102-0809
COURIER/DELIVER TO:	DPMM, 301 West High Street, Room 630, Jefferson City, Mo 65101-1517

DELIVER SUPPLIES/SERVICES FOB (Free On Board) DESTINATION TO THE FOLLOWING ADDRESS:

OFFICE OF ADMINISTRATION
DIVISION OF FACILITIES MANAGEMENT, DESIGN, AND CONSTRUCTION
VARIOUS LOCATIONS THROUGHOUT THE STATE OF MISSOURI

SIGNATURE REQUIRED

DOING BUSINESS AS (DBA) NAME GUNTHER SALT COMPANY		LEGAL NAME OF ENTITY/INDIVIDUAL FILED WITH IRS FOR THIS TAX ID NO. GUNTHER SALT COMPANY	
MAILING ADDRESS 101 BUCHANAN STREET		IRS FORM 1099 MAILING ADDRESS 101 BUCHANAN STREET	
CITY, STATE, ZIP CODE ST. LOUIS, MO. 63147		CITY, STATE, ZIP CODE ST. LOUIS, MO. 63147	
CONTACT PERSON JOHN M. GUNTHER		EMAIL ADDRESS john.gunther@gunthersalt.com	
PHONE NUMBER (314) 241-7075		FAX NUMBER (314) 241-1725	
TAXPAYER ID NUMBER (TIN) 430785802	TAXPAYER ID (TIN) TYPE (CHECK ONE) <input checked="" type="checkbox"/> FEIN <input type="checkbox"/> SSN		VENDOR NUMBER (IF KNOWN)
VENDOR TAX FILING TYPE WITH IRS (CHECK ONE) <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Individual <input type="checkbox"/> State/Local Government <input type="checkbox"/> Partnership <input type="checkbox"/> Sole Proprietor <input type="checkbox"/> IRS Tax-Exempt			
AUTHORIZED SIGNATURE 		DATE 7/22/13	
PRINTED NAME JOHN M. GUNTHER		TITLE PRESIDENT	

Contract C113234001- 001

Page 2

AMENDMENT #001 TO CONTRACT C113234001

CONTRACT TITLE: WATER SOFTENER SALT

CONTRACT PERIOD: JUNE 3, 2013 THROUGH JUNE 2, 2014

The State of Missouri desires to amend contract C113234001 to update the product name and price stated for Line Item 015.

The correct name and price shall be:

015	<i>C/S Code: 77599 Salt, Miscellaneous</i>	125	TON	<u>\$117.37</u>
-----	--	-----	-----	-----------------

Crystal Salt - Bulk

- Type #1 Grade White Salt
- Southern Course 99% Purity
- Delivered Power Plant Dumped

All other terms and conditions of the contract, including all pricing, shall remain the same and apply hereto.

The contractor shall acknowledge receipt and acceptance by signing this amendment and promptly returning it to the Division of Purchasing and Material Management by the date indicated on the first page.



State of Missouri

OFFICE OF ADMINISTRATION

Division of Purchasing and Materials Management

Contract Amendment Documentation

The following documentation consists of additional contract amendment documentation. The additional contract amendment documentation is not a part of the official contract amendment, but provides supporting information for the official contract amendment.

Jeremiah W. (Jay) Nixon
Governor



Doug Nelson
Commissioner

State of Missouri
OFFICE OF ADMINISTRATION
Division of Purchasing and Materials Management
301 West High Street, Room 630
Post Office Box 809
Jefferson City, Missouri 65102-0809
(573) 751-2387 FAX: (573) 526-9815
TTD: 800-735-2966 Voice: 800-735-2466
<http://www.oa.mo.gov/purch>

James Miluski
Director

TO: File C113234001

DATE: 07/22/13

FROM: Jacqueline Satterlee

Handwritten initials "JS" in black ink.

RE: Change Name and Price of Line Item 015

The above referenced contract was established with Gunther Salt Company to provide water softener salt for the Office of Administration, Division of Facilities Management, Design, and Construction (FMDC). Pursuant to the attached email from David Steidemann, Gunther Salt Company, dated 06/27/13, line item 015 is both price and described incorrectly in the contract.

Review of the file shows the product name for line item 015 as "Solar Crystal Salt – Bulk" which is the same product as line item 008. It is noted that line item 008 is pneumatically blown on delivery whereas line item 015 is dumped at delivery. The specifications detailed for line item 015 are correct, but the product name is not. Line item 015 should read "Crystal Salt – Bulk," the same product name as indicated for line item 016. Note: The only difference between line item 015 and 016 is the delivery location.

Gunther Salt Company originally quoted a price of \$155.49 for line item 015 which is the same price quoted for line item 008. As indicated in the attached email dated 6/27/13 from David Steidemann of Gunther Salt Company, the product and price bid for line item 015 should have been the "Crystal Salt – Bulk" at a price of \$117.37 for a type #1 grade, white, Southern Coarse Rock Salt, i.e., the same product name and price as originally quoted for line item 016.

Per the attached email from Reva Jones, FMDC, dated 07/02/13, FMDC agrees to the product name and price change for line item 015.

Based on the above, I am proceeding with Amendment #001 to Contract C113234001.

Satterlee, Jacqueline

From: Jones, Reva
Sent: Tuesday, July 02, 2013 8:00 AM
To: Satterlee, Jacqueline
Subject: RE: C113234001 - Water Softener Salt

Good morning. My apologies for the delay in my response back to you. Yes, we'll definitely agree to paying a cheaper price than what he bid.

I don't remember when Sam II will be up again, but I will be out of the office this Friday and the following Monday. I can establish the NR when I return next Tuesday.

Will that work?

Thank you and have a great day!

Reva Jones, Contract Specialist II
OA/Div. of Facilities Management, Design & Construction
Contracts Unit
301 West High, HST Room 730
Jefferson City, MO 65102
Phone: (573) 522-1380 Fax: (573) 751-7277
Reva.Jones@oa.mo.gov

From: Satterlee, Jacqueline
Sent: Thursday, June 27, 2013 9:35 AM
To: Jones, Reva
Subject: C113234001 - Water Softener Salt

Reva,

I was contacted by David Steidemann from Gunther Salt Company, and he wishes to amend the contract referenced above. According to his email, Line item 015 (Solar Crystal Salt – Bulk), which is delivered to Farmington Correctional Center, should be labeled as "Crystal Salt Bulk" and that is what has always been provided at a lower price. The price they have been charging Farmington Correctional Center therefore needs to be changed. Currently the price is \$155.49/Ton on the contract, and the price they have been charging is \$117.37/Ton.

Additionally he stated that they do provide the Solar Salt to Farmington, but that is line item 008, and these are two separate delivery locations and products.

If you agree to this change, could you send over an NR to amend the contract to change line item 015 to:

Crystal Salt – Bulk and with a price of \$117.37 per ton

Satterlee, Jacqueline

From: David Steidemann [dsteidemann@sbcglobal.net]
Sent: Thursday, June 27, 2013 9:10 AM
To: Satterlee, Jacqueline
Cc: Dulaney, Steven; john.gunther@gunthersalt.com
Subject: Salt Contract # C113234001

Jackie:

This email is in follow up to our discussion from yesterday. The line item in question is # 15. It is labeled as "Solar Crystal Salt - Bulk", when in fact it should just say "Crystal Salt Bulk". This is the dump loads going to the Farmington Correctional Center and we have always supplied the Southern Coarse Rock salt here. The price on this should therefore be \$117.37 per ton on this line item.

Can you please add an addendum to this contract and change the wording and price on the line item?

We do actually provide the Solar salt to Farmington in a pneumatic truck, but that is listed in line item number 008. These are 2 separate delivery locations and products.

Please let me know if you have any questions at all.

Thanks Jackie!

Dave Steidemann
Sales Manager
Gunther Salt Company
Phone (800) 873-7258 ext. 103
Fax (314) 241-1725
david.steidemann@gunthersalt.com

1. Indicate Contract Amendment Type	
RENEWAL: _____ PERIOD OF _____ TOTAL _____ _____ Renewal - % Increase _____ Cost Savings _____ Renewal - \$ Increase _____ Cost Savings _____ Renewal - W/O Increase _____ SFS Renewal - Prices In Original Contract _____ SFS Renewal - Prices Not in Original Contract	Performance Security Deposit: \$ _____ Surety Bond: \$ _____ Annual Wage Order Number: _____ Annual Wage Order Date: _____ County(ies): _____ Other Instructions: _____
EXTENSION PERIOD: _____ _____ Extension - 30-Day _____ Termination _____ Extension - \$ Increase _____ Cost Savings _____ Extension - W/O Increase _____ Assignment _____ Cancellation/Termination X Other Amendment	

2.	Tasks	Route	Initial	Date
A.	Section 34.040.6, RSMo	Buyer/Section Support	JS	7/15
B.	DPMM Suspension List	Buyer/Section Support	JS	7/15
C.	Federal Suspension - SAM.GOV	Buyer/Section Support	JS	7/15
D.	Labor Stds - OA/FMDC Contractor Debarment Lists	Buyer/Section Support	X	X
E.	Review of Participation Commitment Attainment - If app, Verify Receipt of 1 st Renewal - Blind/Shel Wkshp Affdvt	Buyer	X	X
F.	SFS Review/Justification - Insert Advertising Date, if applicable	Buyer	X	X
3.	Prepare Contract Amendment	Buyer/Section Support	JS	7/15
4.	Review/Approve Contract Amendment (If Signature Required)	Buyer	JS	7/15
	Initial Date Supervisor <u>TLS</u> 7-17-13 7/19/13 Section Manager <u>[Signature]</u> 7/22 Asst Director		Director	
5.	E-Mail/Fax Contract Amendment (If Signature Required)	Buyer/Section Support	[Signature]	7-22-13
	Contractor E-Mail Address/Fax Number	dsteidemann@sbcglobal.net		
	State Agency Contact E-Mail Address	Reva.Jones		
	Section 34.040.6, RSMo, Letter	Follow-Up Notes:		
6.	Review Contract Amendment Response - Verifications			
A.	Renewal/Extension Pricing	Buyer/Section Support	X	X
B.	Section 34.040.6, RSMo	Buyer/Section Support	JS	7/25
C.	Performance Security Deposit/Surety Bond	Buyer/Section Support	X	X
D.	Renewal/Extension with Cost Savings Language	Buyer	X	X
E.	Statewide Notice	Buyer	X	X
F.	SFS Authorized Limit \$	Buyer	X	X
G.	Contract Assignment Only Verifications - Complete unless completed in Step 2 above.			
	1. E-Verify Exhibit/Affidavit/Documentation	Buyer/Section Support	X	X
	2. Assignment and Consent Form	Buyer/Section Support	X	X
	3. DPMM Suspension List	Buyer/Section Support	X	X
	4. Federal Suspension - SAM.GOV	Buyer/Section Support	X	X
	5. Labor Stds - OA/FMDC Contractor Debarment Lists	Buyer/Section Support	X	X
7.	Prepare Contract Amendment Award Document/Statewide Notice	Buyer/Section Support	JS	7/25
8.	Review/Approve Contract Amendment Award Document	Buyer		
	Initial Date Supervisor <u>TLS</u> 7-29-13 Section Manager <u>[Signature]</u> Asst Director		Director	
9.	Process Contract Amendment	Buyer/Section Support	[Signature]	7-29-13
	AM 300 PMM <u>[Signature]</u>	Buyer/Section Support	[Signature]	7-29-13
	Distribute E-Verify & SDV Documents	Buyer/Section Support	[Signature]	7-29-13
	E-Mail/Fax NOA to Contractor/Assignee & Agency Contact	Buyer/Section Support	[Signature]	7-29-13
	Copy/Save As Statewide Notice to Internet Folder	Buyer/Section Support	[Signature]	7-29-13
10.	Log Participation Commitment Information	Central Support-Participation	[Signature]	
11.	Image Contract Amendment Packet	Central Support-Imaging	[Signature]	8-10

Reva Jones



NOTICE OF AWARD

State Of Missouri
Office Of Administration
Division Of Purchasing And Materials Management
PO Box 809
Jefferson City, MO 65102-0809
<http://www.oa.mo.gov/purch>

SOLICITATION NUMBER B1E13234	CONTRACT TITLE Water Softener Salt
CONTRACT NUMBER C113234001	CONTRACT PERIOD June 3, 2013 through June 2, 2014
REQUISITION NUMBER NR 300 22003000066	VENDOR NUMBER 4307858020 0
CONTRACTOR NAME AND ADDRESS Gunther Salt Company 101 Buchanan Street St. Louis, MO 63147	STATE AGENCY'S NAME AND ADDRESS Office of Administration, Division of Facilities Management, Design, and Construction Various Locations throughout the State of Missouri
ACCEPTED BY THE STATE OF MISSOURI AS FOLLOWS: The bid submitted by Gunther Salt Company in response to IFB B1E13234 is accepted in its entirety.	
BUYER Jacqueline Satterlee	BUYER CONTACT INFORMATION Email: jacqueline.satterlee@oa.mo.gov Phone: (573)751 - 4925 Fax: (573) 526-9816
SIGNATURE OF BUYER <i>Jacqueline Satterlee</i>	DATE 4/17/13
DIRECTOR OF PURCHASING AND MATERIALS MANAGEMENT <i>James M. [Signature]</i>	



**STATE OF MISSOURI
OFFICE OF ADMINISTRATION
DIVISION OF PURCHASING AND MATERIALS MANAGEMENT (DPMM)
INVITATION FOR BID (IFB)**

**IFB NO.: B1E13234
TITLE: WATER SOFTENER SALT
ISSUE DATE: 03/28/13**

**REQ NO.: NR 300 22003000066
BUYER: JACQUE SATTERLEE
PHONE NO.: (573) 751-4925
E-MAIL: jacqueline.satterlee@oa.mo.gov**

RETURN BID NO LATER THAN: 04/09/13 AT 2:00 PM CENTRAL TIME

MAILING INSTRUCTIONS: Print or type IFB Number and Return Due Date on the lower left hand corner of the envelope or package. Delivered sealed bids must be in DPMM office (301 W High Street, Room 630) by the return date and time.

<p>(U.S. Mail) RETURN BID TO: DPMM PO BOX 809 JEFFERSON CITY MO 65102-0809</p>	<p>or</p>	<p>(Courier Service) DPMM 301 WEST HIGH STREET, ROOM 630 JEFFERSON CITY MO 65101-1517</p>
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CONTRACT PERIOD: JUNE 3, 2013 THROUGH JUNE 2, 2014

DELIVER SUPPLIES/SERVICES FOB (Free On Board) DESTINATION TO THE FOLLOWING ADDRESS:

**OFFICE OF ADMINISTRATION
DIVISION OF FACILITIES MANAGEMENT, DESIGN AND CONSTRUCTION
VARIOUS LOCATIONS THROUGHOUT THE STATE OF MISSOURI**

The bidder hereby declares understanding, agreement and certification of compliance to provide the items and/or services, at the prices quoted, in accordance with all requirements and specifications contained herein and the Terms and Conditions Invitation for Bid (Revised 12/27/12). The bidder further agrees that the language of this IFB shall govern in the event of a conflict with his/her bid. The bidder further agrees that upon receipt of an authorized purchase order from the Division of Purchasing and Materials Management or when a Notice of Award is signed and issued by an authorized official of the State of Missouri, a binding contract shall exist between the bidder and the State of Missouri.

SIGNATURE REQUIRED

<small>DOING BUSINESS AS (DBA) NAME</small> GUNTHER SALT COMPANY		<small>LEGAL NAME OF ENTITY/INDIVIDUAL FILED WITH IRS FOR THIS TAX ID NO.</small> GUNTHER SALT COMPANY	
<small>MAILING ADDRESS</small> 101 BUCHANAN STREET		<small>IRS FORM 1099 MAILING ADDRESS</small> 101 BUCHANAN STREET	
<small>CITY, STATE, ZIP CODE</small> ST. LOUIS, MO. 63147		<small>CITY, STATE, ZIP CODE</small> ST. LOUIS, MO. 63147	
<small>CONTACT PERSON</small> JOHN M. GUNTHER		<small>EMAIL ADDRESS</small> john.gunther@gunthersalt.com	
<small>PHONE NUMBER</small> (314) 241-7075		<small>FAX NUMBER</small> (314) 241-1725	
<small>TAXPAYER ID NUMBER (TIN)</small> 430785802	<small>TAXPAYER ID (TIN) TYPE (CHECK ONE)</small> <input checked="" type="checkbox"/> FEIN <input type="checkbox"/> SSN		<small>VENDOR NUMBER (IF KNOWN)</small> 43078580200
<small>VENDOR TAX FILING TYPE WITH IRS (CHECK ONE)</small> <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Individual <input type="checkbox"/> State/Local Government <input type="checkbox"/> Partnership <input type="checkbox"/> Sole Proprietor <input type="checkbox"/> IRS Tax-Exempt			
<small>AUTHORIZED SIGNATURE</small> 		<small>DATE</small> 04/05/2013	
<small>PRINTED NAME</small> JOHN M. GUNTHER		<small>TITLE</small> PRESIDENT	

Satterlee, Jacqueline

From: Jones, Reva
Sent: Tuesday, April 16, 2013 10:10 AM
To: Satterlee, Jacqueline
Subject: RE: B1E13234 - Water Softener Salt

Okay, they would like to issue a BAFO to obtain pricing for line items 001 and 004. Sounds like they were willing to submit the pricing per the e-mail you just forwarded from Gunther.

Thank you.

Reva Jones, Contract Specialist II
OA/Div. of Facilities Management, Design & Construction
Contracts Unit
301 West High, HST Room 730
Jefferson City, MO 65102
Phone: (573) 522-1380 Fax: (573) 751-7277
Reva.Jones@oa.mo.gov

From: Satterlee, Jacqueline
Sent: Tuesday, April 16, 2013 9:58 AM
To: Jones, Reva
Subject: FW: B1E13234 - Water Softener Salt

Reva,

Here is Gunther Salt Company's reason for not bidding line items 001 and 004. Let me know what you would like to do, thanks!

From: john.gunther@gunthersalt.com [<mailto:gunthersalt@sbcglobal.net>]
Sent: Tuesday, April 16, 2013 9:56 AM
To: Satterlee, Jacqueline
Cc: Dave Steidemann
Subject: Re: B1E13234 - Water Softener Salt

Jacqueline:

Due to the logistics on where we source that item, our pricing has not been competitive in the past. Rather than quote a number that would likely be significantly higher than those quoted by other vendors, we decided to no bid those 2 line items. We are confident that we can be competitive on the other items.

If you would still like us to submit a quote for 001 and 004, we can do that.

Regards,

John M. Gunther
President
GUNTHER SALT COMPANY
St. Louis, MO 63147
www.gunthersalt.com
phone: (314) 241-7075
fax: (314) 241-1725

From: "Satterlee, Jacqueline" <Jacqueline.Satterlee@oa.mo.gov>
To: "john.gunther@gunthersalt.com" <john.gunther@gunthersalt.com>
Sent: Tuesday, April 16, 2013 9:37 AM
Subject: B1E13234 - Water Softener Salt

John,

I am in the process of evaluating the IFB referenced above, and I had a question for you. What was Gunther Salt's reasoning for not bidding line item 001 and line item 004?

Thanks for the clarification,

Jacqueline Satterlee

Buyer
Division of Purchasing and Materials Management
State of Missouri Office of Administration
301 West High Street, Rm 630
Jefferson City, MO 65102
573-751-4925

1. INTRODUCTION AND GENERAL INFORMATION**1.1 Purpose:**

- 1.1.1 This document constitutes an invitation for sealed bids from prospective bidders for the purchase of water softener salt for the Office of Administration, Division of Facilities Management, Design and Construction (hereinafter referred to as "state agency"), in accordance with the requirements and provisions stated herein.

1.2 Awarded Bid & Contract Document Search:

- 1.2.1 Both the current contracts (C110292001 and C110292002) and the previous procurement documentation (B1E10292) may be viewed and printed from the Division of Purchasing & Materials Management's Awarded Bid & Contract Document Search located on the Internet at <http://www.oa.mo.gov/purch>.

2. CONTRACTUAL REQUIREMENTS**2.1 Contract:**

- 2.1.1 A binding contract shall consist of: (1) the IFB and any amendments thereto, (2) the contractor's response (bid) to the IFB, (3) clarification of the bid, if any, and (4) the Division of Purchasing and Materials Management's acceptance of the response (bid) by "notice of award". All Exhibits and Attachments included in the IFB shall be incorporated into the contract by reference.
- 2.1.2 A notice of award issued by the State of Missouri does not constitute an authorization for shipment of equipment or supplies or a directive to proceed with services. Before providing equipment, supplies and/or services for the State of Missouri, the contractor must receive a properly authorized purchase order or other form of authorization given to the contractor at the discretion of the state agency.
- 2.1.3 The contract expresses the complete agreement of the parties and performance shall be governed solely by the specifications and requirements contained therein.
- 2.1.4 Any change to the contract, whether by modification and/or supplementation, must be accomplished by a formal contract amendment signed and approved by and between the duly authorized representative of the contractor and the Division of Purchasing and Materials Management prior to the effective date of such modification. The contractor expressly and explicitly understands and agrees that no other method and/or no other document, including correspondence, acts, and oral communications by or from any person, shall be used or construed as an amendment or modification to the contract.

2.2 Non-Exclusive Contract

- 2.2.1 The contractor shall agree and understand that the contract shall not be construed as an exclusive contract and that the state agency may obtain similar or identical products, items, or services from other sources as deemed appropriate and in the best interests of the State of Missouri. Reasons for not using the contract shall include but shall not necessarily be limited to the following: offered packaging is not usable by the state agency; order delivery time is not meeting state agency's needs; specific item is out-of-stock for an unreasonable amount of time (to be determined by the state agency) without an acceptable substitute; specific item on contract is not what the state agency legitimately needs to meet its agency's public responsibilities; cost of the item exceeds historical and/or current market pricing and it would be unduly burdensome for the agency to pay the contract price.

2.3 Contract Period:

- 2.3.1 The original contract period shall be as stated on page 1 of the Invitation for Bid (IFB). The contract shall not bind, nor purport to bind, the state for any contractual commitment in excess of the original contract

period. The Division of Purchasing and Materials Management shall have the right, at its sole option, to renew the contract for two (2) additional one-year periods, or any portion thereof. In the event the Division of Purchasing and Materials Management exercises such right, all terms and conditions, requirements and specifications of the contract shall remain the same and apply during the renewal period, pursuant to applicable option clauses of this document. However, the contractor shall understand and agree that any renewal period increases specified in the proposal are not automatic. If at the time of contract renewal the state determines funding does not permit the specified renewal pricing increase or even a portion thereof, the renewal pricing shall remain the same as during the previous contract period. If such action is rejected by the contractor, the contract may be terminated, and a new procurement process may be conducted. The contractor shall also understand and agree the state may determine funding limitations necessitate a decrease in the contractor's pricing for the renewal period(s). If such action is necessary and the contractor rejects the decrease, the contract may be terminated, and a new procurement process may be conducted.

2.4 Renewal Periods:

2.4.1 If the option for renewal is exercised by the Division of Purchasing and Materials Management, the contractor shall agree that the prices for the renewal period shall not exceed the maximum percent of increase for the applicable renewal period stated on the Pricing Page of the contract.

- a. If renewal percentages are not provided, then prices during renewal periods shall be the same as during the original contract period.
- b. The Division of Purchasing and Materials Management does not automatically exercise its option for renewal based upon the maximum percent of increase and reserves the right to offer or to request renewal of the contract at a price less than the maximum percent of increase stated.

2.5 Price:

2.5.1 All prices shall be as indicated on the Pricing Page. The state shall not pay nor be liable for any other additional costs including but not limited to taxes, shipping charges, insurance, interest, penalties, termination payments, attorney fees, liquidated damages, etc.

2.6 Prices Must Be Lowest:

2.6.1 The contractor's prices must be the lowest offered to any governmental or commercial consumer, under the same terms and conditions.

2.7 Invoicing and Payment Terms:

2.7.1 For each purchase order received, an invoice must be submitted that references the purchase order number and must be itemized in accordance with items listed on the purchase order. The invoice must be submitted to the "bill to" address as specified on the purchase order. Failure to comply with this requirement may delay processing of invoices for payment.

2.7.2 The contractor shall understand and agree the state reserves the right to make contract payments to the contractor through electronic funds transfer (EFT). Therefore, prior to any payments becoming due under the contract, the contractor must return a completed state Vendor ACH/EFT Application, which is downloadable from the Vendor Services Portal at: <https://www.vendorservices.mo.gov/vendorservices/Portal/Default.aspx>. Each contractor invoice must be on the contractor's original descriptive business invoice form and must contain a unique invoice number. The invoice number will be listed on the state's EFT addendum record to enable the contractor to properly apply state payments to invoices. The contractor must comply with all other invoicing requirements stated in the IFB.

2.7.3 The contractor may obtain detailed information for payments issued for the past 24 months from the State of Missouri's central accounting system (SAM II) on the Vendor Services Portal at <https://www.vendorservices.mo.gov/vendorservices/Portal/Default.aspx>.

2.7.4 All payment terms shall be as stated in the Terms and Conditions of the contract (see paragraph 10, "Invoicing and Payment") unless otherwise addressed in the IFB, or mutually agreed to by the state and the contractor. Payment terms should be net 30 days unless otherwise stated in the IFB. No late charges shall be applied which are not in compliance with Chapter 34.055 RSMo. This statute may be found at <http://www.moga.mo.gov/STATUTES/STATUTES.HTM>.

2.8 Federal Funds Requirement:

2.8.1 The contractor shall understand and agree that this procurement may involve the expenditure of federal funds. Therefore, in accordance with the Departments of Labor, Health and Human Services, and Education and Related Agencies Appropriations Act, Public Law 101-166, Section 511, "Steven's Amendment", the contractor shall not issue any statements, press releases, and other documents describing projects or programs funded in whole or in part with Federal money unless the prior approval of the state agency is obtained and unless they clearly state the following as provided by the state agency:

- a. the percentage of the total costs of the program or project which will be financed with Federal money;
- b. the dollar amount of Federal funds for the project or program; and
- c. percentage and dollar amount of the total costs of the project or program that will be financed by nongovernmental sources.

2.9 Contractor Liability:

2.9.1 The contractor shall be responsible for any and all personal injury (including death) or property damage as a result of the contractor's negligence involving any equipment or service provided under the terms and conditions, requirements and specifications of the contract. In addition, the contractor assumes the obligation to save the State of Missouri, including its agencies, employees, and assignees, from every expense, liability, or payment arising out of such negligent act. The contractor also agrees to hold the State of Missouri, including its agencies, employees, and assignees, harmless for any negligent act or omission committed by any subcontractor or other person employed by or under the supervision of the contractor under the terms of the contract.

2.9.2 The contractor shall not be responsible for any injury or damage occurring as a result of any negligent act or omission committed by the State of Missouri, including its agencies, employees, and assignees.

2.9.3 Under no circumstances shall the contractor be liable for any of the following: (1) third party claims against the state for losses or damages (other than those listed above); (2) loss of, or damage to, the state's records or data; or (3) economic consequential damages (including lost profits or savings) or incidental damages, even if the contractor is informed of their possibility.

2.10 Subcontractors:

2.10.1 Any subcontracts for the products/services described herein must include appropriate provisions and contractual obligations to ensure the successful fulfillment of all contractual obligations agreed to by the contractor and the State of Missouri and to ensure that the State of Missouri is indemnified, saved, and held harmless from and against any and all claims of damage, loss, and cost (including attorney fees) of any kind related to a subcontract in those matters described in the contract between the State of Missouri and the contractor. The contractor shall expressly understand and agree that he/she shall assume and be solely responsible for all legal and financial responsibilities related to the execution of a subcontract. The

contractor shall agree and understand that utilization of a subcontractor to provide any of the products/services in the contract shall in no way relieve the contractor of the responsibility for providing the products/services as described and set forth herein. The contractor must obtain the approval of the State of Missouri prior to establishing any new subcontracting arrangements and before changing any subcontractors. The approval shall not be arbitrarily withheld.

2.11 Contractor Status:

2.11.1 The contractor represents himself or herself to be an independent contractor offering such services to the general public and shall not represent himself/herself or his/her employees to be an employee of the State of Missouri. Therefore, the contractor shall assume all legal and financial responsibility for taxes, FICA, employee fringe benefits, workers compensation, employee insurance, minimum wage requirements, overtime, etc., and agrees to indemnify, save, and hold the State of Missouri, its officers, agents, and employees, harmless from and against, any and all loss; cost (including attorney fees); and damage of any kind related to such matters.

2.12 Estimated Quantities:

2.12.1 The quantities indicated in this Invitation for Bid are estimates that pertain to the total aggregate quantities that may be ordered throughout the stated contract period. The estimates do not indicate single order amounts unless otherwise stated. The State of Missouri makes no guarantees about single order quantities or total aggregate order quantities.

2.13 Insurance:

2.13.1 The contractor shall understand and agree that the State of Missouri cannot save and hold harmless and/or indemnify the contractor or employees against any liability incurred or arising as a result of any activity of the contractor or any activity of the contractor's employees related to the contractor's performance under the contract. Therefore, the contractor must acquire and maintain adequate liability insurance in the form(s) and amount(s) sufficient to protect the State of Missouri, its agencies, its employees, its clients, and the general public against any such loss, damage and/or expense related to his/her performance under the contract. General and other non-professional liability insurance shall include an endorsement that adds the State of Missouri as an additional insured. Self-insurance coverage or another alternative risk financing mechanism may be utilized provided that such coverage is verifiable and irrevocably reliable and the State of Missouri is protected as an additional insured.

2.14 Termination:

2.14.1 The Division of Purchasing and Materials Management reserves the right to terminate the contract at any time, for the convenience of the State of Missouri, without penalty or recourse, by giving written notice to the contractor at least thirty (30) calendar days prior to the effective date of such termination. The contractor shall be entitled to receive compensation for services and/or supplies delivered to and accepted by the State of Missouri pursuant to the contract prior to the effective date of termination.

2.15 Coordination:

2.15.1 The contractor shall fully coordinate all contract activities with those activities of the state agency. As the work of the contractor progresses, advice and information on matters covered by the contract shall be made available by the contractor to the state agency or the Division of Purchasing and Materials Management throughout the effective period of the contract.

2.16 Cooperative Procurement Program:

2.16.1 If the contractor has indicated agreement on the Pricing Page with participation in the Cooperative Procurement Program, the contractor shall provide water softener salt as described herein under the terms

and conditions, requirements and specifications of the contract, including prices, to other government entities in accordance with the Technical Services Act (section 67.360, RSMo, which is available on the internet at: <http://www.moga.mo.gov/statutes/c000-099/0670000360.htm>.) The contractor shall further understand and agree that participation by other governmental entities is discretionary on the part of that governmental entity and the State of Missouri bears no financial responsibility for any payments due the contractor by such governmental entities.

2.17 Other Agencies May Order:

2.17.1 The state reserves the right to allow other state agencies to order from the contract, providing prior approval of the Division of Purchasing and Materials Management is obtained. A formal written contract amendment shall be produced and authorized by the Division of Purchasing and Materials Management to add other state agencies to the contract.

2.18 Participation by Other Organizations:

2.18.1 The contractor must comply with any Organization for the Blind/Sheltered Workshop participation levels committed to in the contractor's awarded bid.

2.18.2 The contractor shall prepare and submit to the Division of Purchasing and Materials Management a report detailing all payments made by the contractor to Organizations for the Blind/Sheltered Workshops participating in the contract for the reporting period. The contractor must submit the report on a monthly basis, unless otherwise determined by the Division of Purchasing and Materials Management.

2.18.3 The Division of Purchasing and Materials Management will monitor the contractor's compliance in meeting the Organizations for the Blind/Sheltered Workshop participation levels committed to in the contractor's awarded bid. If the contractor's payments to the participating entities are less than the amount committed, the state may cancel the contract and/or suspend or debar the contractor from participating in future state procurements, or retain payments to the contractor in an amount equal to the value of the participation commitment less actual payments made by the contractor to the participating entity. If the Division of Purchasing and Materials Management determines that the contractor becomes compliant with the commitment, any funds retained as stated above, will be released.

2.18.4 If a participating entity fails to retain the required certification or is unable to satisfactorily perform, the contractor must obtain other organizations for the blind/sheltered workshops to fulfill the participation requirements committed to in the contractor's awarded bid.

a. The contractor must obtain the written approval of the Division of Purchasing and Materials Management for any new entities. This approval shall not be arbitrarily withheld.

b. If the contractor cannot obtain a replacement entity, the contractor must submit documentation to the Division of Purchasing and Materials Management detailing all efforts made to secure a replacement. The Division of Purchasing and Materials Management shall have sole discretion in determining if the actions taken by the contractor constitute a good faith effort to secure the required participation and whether the contract will be amended to change the contractor's participation commitment.

2.18.5 Within thirty days of the end of the original contract period, the contractor must submit an affidavit to the Division of Purchasing and Materials Management. The affidavit must be signed by the director or manager of the participating Organizations for the Blind/Sheltered Workshop verifying provision of products and/or services and compliance of all contractor payments made to the Organizations for the Blind/Sheltered Workshops. The contractor may use the affidavit available on the Division of Purchasing and Materials Management's website at <http://oa.mo.gov/purch/vendor.html> or another affidavit providing the same information.

2.19 Contractor's Personnel:

- 2.19.1 The contractor shall only employ personnel authorized to work in the United States in accordance with applicable federal and state laws. This includes but is not limited to the Illegal Immigration Reform and Immigrant Responsibility Act (IIRIRA) and INA Section 274A.
- 2.19.2 If the contractor is found to be in violation of this requirement or the applicable state, federal and local laws and regulations, and if the State of Missouri has reasonable cause to believe that the contractor has knowingly employed individuals who are not eligible to work in the United States, the state shall have the right to cancel the contract immediately without penalty or recourse and suspend or debar the contractor from doing business with the state.
- 2.19.3 The contractor shall agree to fully cooperate with any audit or investigation from federal, state, or local law enforcement agencies.

3. PERFORMANCE REQUIREMENTS**3.1 General:**

- 3.1.1 The contractor shall provide water softener salt on an as needed, if needed basis as ordered by the state agency. The contractor must comply with all mandatory requirements and specifications presented herein pertaining to provision of water softener salt.

3.2 Substitutions:

- 3.2.1 The contractor shall not substitute any item(s) that has been awarded to the contractor without the prior written approval of the Division of Purchasing and Materials Management.
- 3.2.2 In the event an item becomes unavailable, the contractor shall be responsible for providing a suitable substitute item. The contractor's failure to provide an acceptable substitute may result in cancellation or termination of the contract.
- 3.2.3 Any item substitution must be a replacement of the contracted item with a product of equal or better capabilities and quality, and with equal or lower pricing. The contractor shall understand that the state reserves the right to allow the substitution of any new or different product/system offered by the contractor. The Division of Purchasing and Materials Management shall be the final authority as to acceptability of any proposed substitution.
- 3.2.4 Any item substitution shall require a formal contract amendment authorized by the Division of Purchasing and Materials Management prior to the state acquiring the substitute item under the contract.
- 3.2.5 The state may choose not to compel an item substitution in the event requiring a substitution would be deemed unreasonable in the sole opinion of the State of Missouri. The contractor shall not be relieved of substituting a product in the event of manufacturer discontinuation or other reason simply for reasons of unprofitability to the contractor.

3.3 Replacement of Damaged Product:

- 3.3.1 The contractor shall be responsible for replacing any item received in damaged condition at no cost to the State of Missouri. This includes all shipping costs for returning non-functional items to the contractor for replacement.

3.4 Delivery Performance:

- 3.4.1 The contractor and/or the contractor's subcontractor(s) shall deliver products in accordance with the contracted delivery times stated herein to the state agency upon receipt of an authorized purchase order or

P-card transaction notice. Delivery shall include unloading shipments at the state agency's dock or other designated unloading site as requested by the state agency. All orders must be shipped F.O.B. Destination, Freight Prepaid and Allowed. All orders received on the last day of the contract, must be shipped at the contract price. All deliveries must be coordinated with the state agency.

- 3.4.2 Delivery must be made between the hours of 8:00 a.m. and 12:00 Noon or 1:00 p.m. and 4:00 p.m., Monday through Friday, holidays excepted.

3.5 Reports Requirement:

- 3.5.1 At no cost to the state, the contractor shall prepare and submit a written report on an annual basis indicating purchases made by the state agency off the contract. This report must at minimum show items by contract item number, respective volumes purchased for each item, respective contract price and extended contract price; an annual total by item and for all purchases must be shown. This report must be submitted to the Division of Purchasing and Materials Management at P.O. Box 809, Jefferson City, Missouri, 65102, and directed to the Buyer's attention.

4. BIDDERS' INSTRUCTIONS

4.1 Contact:

- 4.1.1 Any and all communication from bidders regarding specifications, requirements, competitive bid process, etc. related to the bid document must be referred to the Buyer of Record identified on the first page of this document. Such communication should be received at least ten calendar days prior to the official bid opening date.

4.2 Business Compliance:

- 4.2.1 The bidder must be in compliance with the laws regarding conducting business in the State of Missouri. The bidder certifies by signing the signature page of this original document and any amendment signature page(s) or by submitting an on-line bid that the bidder and any proposed subcontractors either are presently in compliance with such laws or shall be in compliance with such laws prior to any resulting contract award. The bidder shall provide documentation of compliance upon request by the Division of Purchasing and Materials Management. The compliance to conduct business in the state shall include but may not be limited to:

- Registration of business name (if applicable)
- Certificate of authority to transact business/certificate of good standing (if applicable)
- Taxes (e.g., city/county/state/federal)
- State and local certifications (e.g., professions/occupations/activities)
- Licenses and permits (e.g., city/county license, sales permits)
- Insurance (e.g., worker's compensation/unemployment compensation)

4.3 On-Line Bid:

- 4.3.1 If a registered bidder is responding electronically through the On-Line Bidding/Vendor Registration System website, in addition to completing the on-line pricing, the registered bidder should submit completed exhibits, forms, and other information concerning the bid (including completed Pricing Pages, for renewal period pricing) as an attachment to the electronic bid. Instructions on how a registered vendor responds to a bid on-line are available on the On-Line Bidding/Vendor Registration System website at: <https://www.moolb.mo.gov>.

- 4.3.2 The exhibits, forms, and pricing pages provided herein can be saved into a word processing document, completed by the registered bidder, and then sent as an attachment to the electronic submission. Other requested, required, or additional information may also be sent as an attachment. Additional instructions

for submitting electronic attachments are on the On-Line Bidding/Vendor Registration System website. Be sure to include the bid number, company name, and a contact name on any electronic attachments.

- 4.3.3 In addition, the registered bidder may submit the exhibits, forms, Pricing Pages, etc., through mail or courier service. However, any such submission must be received prior to the specified closing date and time.
- 4.3.4 Registered bidders submitting electronic and hard copy bid responses which are not identical should explain which response(s) is(are) valid for the state's consideration. In the absence of such explanation, the state reserves the right to evaluate the response which serves its best interest.
- 4.4 Open Competition:**
- 4.4.1 Any manufacturer's name, trade names, brand names, information and/or catalog numbers listed in a specification and/or requirement are for informational purposes only and are not intended to limit competition.
- 4.4.2 The bidder may offer any brand of product that meets or exceeds the specifications. In addition to identifying the manufacturer's name and model number, the bidder must explain in detail how their product meets or exceed the specifications. Bids, which do not comply with the requirement and the specifications, are subject to rejection without clarification.
- 4.5 Description of Product:**
- 4.5.1 The bidder should present a detailed description of all products and services proposed in the response to this Invitation for Bid. It is the bidder's responsibility to make sure all products proposed are adequately described in order to conduct an evaluation of the bid to insure its compliance with mandatory technical specifications. It should not be assumed that the evaluator has specific knowledge of the products proposed; however, the evaluator does have sufficient technical background to conduct an evaluation when presented complete information.
- 4.6 Bid Detail Requirements and Deviations:**
- 4.6.1 It is the bidder's responsibility to submit a bid that meets all mandatory specifications stated herein. The bidder should clearly identify any and all deviations from both the mandatory and desirable specifications stated in the IFB. Any deviation from a mandatory requirement may render the bid non-responsive. Any deviation from a desirable specification may be reviewed by the state as to its acceptability and impact on competition.
- 4.6.2 **Bidders should note:** A descriptive brochure of the model bid may not be acceptable as clear identification of deviations from the written specification.
- 4.7 Unit of Measure:**
- 4.7.1 If the unit of measure specified on the attached pricing pages is different than the manner in which the bidder offers that item, then the unit of measure being proposed by the bidder must be clearly identified on the pricing page. All mathematical conversions should be shown by the bidder, and must be provided upon specific request from the Buyer.
- 4.7.2 In the cost evaluation, a unit price conversion will be done to fairly evaluate bid prices. However, for any resulting contract, the unit of measure bid will be the unit of measure awarded. Bidders are encouraged to contact the Buyer prior to submission of their bid to discuss anticipated unit modifications. The bidder is cautioned that the State of Missouri reserves the right to clarify the unit of measure modification or to disqualify the bid for that line item if the unit of measure modification is not deemed appropriate or in the best interests of the State of Missouri.

4.8 Compliance with Terms and Conditions:

- 4.8.1 The bidder is cautioned when submitting pre-printed terms and conditions or other type material to make sure such documents do not contain other terms and conditions which conflict with those of the IFB and its contractual requirements. The bidder agrees that in the event of conflict between any of the bidder's terms and conditions and those contained in the IFB, that the IFB shall govern. Taking exception to the State's terms and conditions may render a bidder's bid non-responsive and remove it from consideration for award.

4.9 Prices

- 4.9.1 The bidder shall submit firm fixed prices for each item the bidder chooses to bid on the Pricing Page of the IFB. All pricing shall be considered firm for the duration of the contract period indicated on the Notice of Award page of the contract. All pricing shall be quoted FOB Destination, Freight Prepaid and Allowed.

4.10 Cost Evaluation:

- 4.10.1 The evaluation shall cover the original contract period plus the renewal periods and shall include all mandatory requirements. However, the State of Missouri reserves the right to evaluate optional items, if deemed necessary.
- 4.4.2 A separate cost evaluation will be conducted for each line item on the pricing page. The cost evaluation for each line item shall be conducted by multiplying the quoted price for the line item by the respective estimated quantity for that line item.

4.11 Determination for Award:

- 4.11.1 The award shall be made to the lowest priced responsive bidder. Other factors that affect the determination of the lowest price responsive bidder include consideration of the Domestic Product Procurement Act, the Blind/Sheltered Workshop Preference, and the Missouri Service Disabled Veterans Preference explained in the paragraphs that follow.
- 4.11.2 Other Considerations: The State of Missouri reserves the right to reject any bid which is determined unacceptable for reasons which may include but are not necessarily limited to: 1) failure of the bidder to meet mandatory general performance specifications; and/or 2) failure of the bidder to meet mandatory technical specifications; and/or, 3) receipt of any information, from any source, regarding delivery of unsatisfactory product or service by the bidder within the past three years. As deemed in its best interests, the State of Missouri reserves the right to clarify any and all portions of any bidder's offer.

4.12 Domestic Product Procurement Act:

- 4.12.1 In accordance with the Domestic Product Procurement Act (hereinafter referred to as the Buy American Act) sections 34.350 to 34.359, RSMo, the bidder is advised that any goods purchased or leased by any public agency shall be manufactured or produced in the United States.
- 4.12.2 Bidders who can certify that goods or commodities to be provided in accordance with the contract are manufactured or produced in the United States or imported in accordance with a qualifying treaty, law, agreement, or regulation shall be entitled to a ten percent (10%) preference over bidders whose products do not qualify.
- 4.12.3 The requirements of the Buy American Act shall not apply if other exceptions to the Buy American mandate in section 34.353, RSMo, are met.

- 4.12.4 If the bidder claims there is only one line of the good manufactured or produced in the United States, subsection 2 of section 34.353, RSMo, or that one of the exceptions of subsection 3 of 34.353, RSMo, applies, the Executive Head of the Agency bears the burden of certification as required prior to the award of a contract.
- 4.12.5 In accordance with the Buy American Act, the bidder must provide proof of compliance with section 34.353, RSMo. Therefore the bidder should complete and return **Exhibit A**, certification regarding proof of compliance, with the bid. This document must be satisfactorily completed prior to an award of a contract.
- 4.12.6 If the lowest priced bidder qualifies as American-made or in the event all of the bidders or none of the bidders qualify for the Buy American preference, no further calculation is necessary. In the event the lowest priced bidder does not qualify for the Buy American Preference but other bidders do qualify, then the low bidder's price(s) is increased by 10% for those items not eligible for the Buy American Preference.

4.13 Preference for Organizations for the Blind and Sheltered Workshops:

- 4.13.1 Pursuant to section 34.165, RSMo, and 1 CSR 40-1.050, a ten (10) bonus point preference shall be granted to bidders including products and/or services manufactured, produced or assembled by a qualified nonprofit organization for the blind established pursuant to 41 U.S.C. sections 46 to 48c or a sheltered workshop holding a certificate of approval from the Department of Elementary and Secondary Education pursuant to section 178.920, RSMo.

- a. In order to qualify for the ten bonus points, the following conditions must be met and the following evidence must be provided:

- 1) The bidder must either be an organization for the blind or sheltered workshop or must be proposing to utilize an organization for the blind/sheltered workshop as a subcontractor and/or supplier in an amount that must equal the greater of \$5,000 or 2% of the total dollar value of the contract for purchases not exceeding \$10 million.
- 2) The services performed or the products provided by the organization for the blind or sheltered workshop must provide a commercially useful function related to the delivery of the contractually-required service/product in a manner that will constitute an added value to the contract and shall be performed/provided exclusive to the performance of the contract. Therefore, if the services performed or the products provided by the organization for the blind or sheltered workshop is utilized, to any extent, in the bidder's obligations outside of the contract, it shall not be considered a valid added value to the contract and shall not qualify as participation in accordance with this clause.
- 3) If the bidder is proposing participation by an organization for the blind or sheltered workshop, in order to receive evaluation consideration for participation by the organization for the blind or sheltered workshop, the bidder must provide the following information with the bid:
 - Participation Commitment - The bidder must complete **Exhibit B**, Participation Commitment, by identifying the organization for the blind or sheltered workshop and the commercially useful products/services to be provided by the listed organization for the blind or sheltered workshop. If the bidder submitting the bid is an organization for the blind or sheltered workshop, the bidder must be listed in the appropriate table on the Participation Commitment Form.
 - Documentation of Intent to Participate - The bidder must either provide a properly completed **Exhibit C**, Documentation of Intent to Participate Form, signed and dated no earlier than the IFB issuance date by the organization for the blind or sheltered workshop proposed or must provide a recently dated letter of intent signed and dated no earlier than the IFB issuance date by the organization for the blind or sheltered workshop which: (1) must describe the products/services the organization for the blind/sheltered workshop will

provide and (2) should include evidence of the organization for the blind/sheltered workshop qualifications (e.g. copy of certificate or Certificate Number for Missouri Sheltered Workshop).

NOTE: If the bidder submitting the bid is an organization for the blind or sheltered workshop, the bidder is not required to complete **Exhibit C**, Documentation of Intent to Participate Form or provide a recently dated letter of intent.

- b. A list of Missouri sheltered workshops can be found at the following internet address:
<http://www.dcsc.mo.gov/divspced/shelteredworkshops/index.html>.
- c. The websites for the Missouri Lighthouse for the Blind and the Alphapointe Association for the Blind can be found at the following Internet addresses:
<http://www.lhbindustries.com>
<http://www.alphapointe.org>
- d. Commitment – If the bidder’s bid is awarded, the organization for the blind or sheltered workshop participation committed to by the bidder on **Exhibit B**, Participation Commitment, shall be interpreted as a contractual requirement.

4.13.2 The Blind/Sheltered Workshop Preference required under section 34.165, RSMo, allows for ten (10) bonus points to a qualifying vendor. If the lowest priced bidder qualifies for the preference, or in the event none of the bidders qualify for the preference, no further calculation is necessary.

4.13.3 In the event the lowest priced bidder does not qualify for the preference but other bidders do, then the following evaluation point formula shall apply to determine cost evaluation points:

<u>Lowest Responsive Bidder’s Price</u> Compared Bidder’s Price	x	200 Maximum Cost Evaluation Points	=	Awarded Cost Evaluation Points
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4.14 Missouri Service-Disabled Veteran Business Preference:

4.14.1 Pursuant to section 34.074, RSMo, and 1 CSR 40-1.050, a three (3) bonus point preference shall be granted to bidders who qualify as Missouri service-disabled veteran business enterprises and who complete and submit **Exhibit D**, Missouri Service-Disabled Veteran Business Enterprise Preference with the bid. If the bid does not include the completed **Exhibit D** and the documentation specified on **Exhibit D** in accordance with the instructions provided therein, no preference points will be applied.

4.14.2 If the lowest priced bidder qualifies for the preference, or in the event none of the bidders qualify for the preference, no further calculation is necessary.

4.14.3 In the event the lowest priced bidder does not qualify for the preference but other bidders do, then the following evaluation point formula shall apply to determine cost evaluation points:

<u>Lowest Responsive Bidder’s Price</u> Compared Bidder’s Price	x	200 Maximum Cost Evaluation Points	=	Awarded Cost Evaluation Points
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4.15 Debarment Certification:

4.15.1 The bidder certifies by signing the signature page of this original document and any amendment signature page(s) that the bidder is not presently debarred, suspended, proposed for debarment, declared ineligible, voluntarily excluded from participation, or otherwise excluded from or ineligible for participation under federal assistance programs. The bidder should complete and return the attached certification regarding debarment, etc., **Exhibit E** with their bid. This document must be satisfactorily completed prior to award of the contract.

PRICING PAGES

The bidder shall conform to the specifications contained herein. Pricing shall be quoted F.O.B Destination, Freight Prepaid and Allowed. The bidder shall submit firm fixed prices for each item the bidder chooses to bid herein. All pricing shall be considered firm for the duration of the contract period.

<u>LINE ITEM</u>	<u>MANDATORY SPECIFICATIONS</u>	<u>ESTIMATED QUANTITY</u>	<u>UNIT</u>	<u>UNIT PRICE</u>
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BAGGED WATER SOFTENER SALT

001	C/S Code: 77599 Salt, Miscellaneous Solar Salt Pellets	3,440	BAG	\$ <u>NO BID</u>
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Confirm that product meets each specification by describing detail in available blank
50 lb. bag _____

99.5% to 99.8% Pure _____

Brand/Stock Number: _____

Deliver To: Boonville Correctional Center
1216 E. Morgan Street
Boonville, Missouri

Minimum Order Quantity: 882 bags per delivery

002	C/S Code: 77599 Salt, Miscellaneous Solar Crystal Salt	3,600	BAG	\$ <u>4.27</u>
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Confirm that product meets each specification by describing detail in available blank
50 lb. bag YES

99.5% to 99.8% Pure YES

Brand/Stock Number: GUNTHER/34G

Deliver To: Women's Eastern Reception & Diagnostic Correctional Center
1101 E. Hwy. 54
Vandalia, Missouri

Minimum Order Quantity: 882 bags per delivery

003	C/S Code: 77599 Salt, Miscellaneous Solar Crystal Salt	3,528	BAG	\$ <u>4.27</u>
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Confirm that product meets each specification by describing detail in available blank
50 lb. bag YES

99.5% to 99.8% Pure YES

Brand/Stock Number: GUNTHER/34G

Deliver To: Tipton Correctional Center
619 N. Osage Avenue
Tipton, Missouri

Minimum Order Quantity: 882 bags per delivery

004 C/S Code: 77599 1,764 BAG \$ NO BID
Salt, Miscellaneous
Solar Salt Pellets

Confirm that product meets each specification by describing detail in available blank
50 lb. bag _____
99.5% to 99.8% Pure _____

Brand/Stock Number: _____

Deliver To: Fulton State Hospital
600 E. 5th St.
Fulton, Missouri

Minimum Order Quantity: 882 bags per delivery

005 C/S Code: 77599 1,764 BAG \$ 4.27
Salt, Miscellaneous
Solar Crystal Salt

Confirm that product meets each specification by describing detail in available blank
50 lb. bag YES
99.5% to 99.8% Pure YES

Brand/Stock Number: GUNTHER/34G

Deliver To: Potosi Correctional Center
11593 State Hwy O
Mineral Point, Missouri

Minimum Order Quantity: 882 bags per delivery

BULK WATER SOFTENER SALT

006 C/S Code: 77599 600 TON \$ 155.49
Salt, Miscellaneous
Solar Crystal Salt - Bulk

Confirm that product meets each specification by describing detail in available blank
99.5% to 99.8% purity YES
Delivered pneumatic blown into tank YES

Deliver To: Eastern Reception & Diagnostic Correctional Center
2727 Hwy. K
Bonne Terre, Missouri

Minimum Order Quantity: 25 Tons

007	C/S Code: 77599 Salt, Miscellaneous Solar Crystal Salt - Bulk	75	TON	\$ <u>167.43</u>
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Confirm that product meets each specification by describing detail in available blank
 98.5% to 99.0% purity YES
 Delivered pneumatic blown into tank YES

Deliver To: South Central Correctional Center
 255 W. Highway 32
 Licking, Missouri

Minimum Order Quantity: 25 Tons

008	C/S Code: 77599 Salt, Miscellaneous Solar Crystal Salt - Bulk	125	TON	\$ <u>155.49</u>
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Confirm that product meets each specification by describing detail in available blank
 99.5% to 99.8% purity YES
 Delivered pneumatic blown into tank YES

Deliver To: Farmington Correctional Center
 1012 West Columbia
 Farmington, Missouri

Minimum Order Quantity: 25 Tons

009	C/S Code: 77599 Salt, Miscellaneous Solar Crystal Salt - Bulk	75	TON	\$ <u>155.49</u>
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Confirm that product meets each specification by describing detail in available blank
 100% Pure 99.9% - 99.9%
 Delivered pneumatic blown into tank YES

Deliver To: Fulton State Hospital
 600 East 5th Street
 Fulton, Missouri

Minimum Order Quantity: 25 Tons

010	C/S Code: 77599 Salt, Miscellaneous Crystal Salt - Bulk	300	TON	\$ <u>125.60</u>
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Confirm that product meets each specification by describing detail in available blank
 98.5% to 99.0% purity 97.9% - 98.6%
 Delivered pneumatic blown into tank YES

Deliver To: Fulton Reception & Diagnostic Correctional Center
 1393 Highway O

Fulton, Missouri

Minimum Order Quantity: 25 Tons

011 C/S Code: 77599 185 TON \$ 167.53
 Salt, Miscellaneous
 Solar Crystal Salt - Bulk

Confirm that product meets each specification by describing detail in available blank

99.5% to 99.8% purity

YES

Delivered pneumatic blown into tank

YES

Deliver To: Jefferson City Correctional Center
 8416 No More Victims Road - Dock B
 Jefferson City, Missouri

Minimum Order Quantity: 25 Tons

012 C/S Code: 77599 300 TON \$ 129.69
 Salt, Miscellaneous
 Crystal Salt - Bulk

Confirm that product meets each specification by describing detail in available blank

98.5% to 99.0% purity

97.9 % - 98.6 %

Delivered pneumatic blown into tank

YES

Deliver To: Algoa Correctional Center
 8501 No More Victims Road
 Jefferson City, Missouri

Minimum Order Quantity: 25 Tons

013 C/S Code: 77599 25 TON \$ 167.53
 Salt, Miscellaneous
 Solar Crystal Salt - Bulk

Confirm that product meets each specification by describing detail in available blank

99.5% to 99.8% purity

YES

Delivered pneumatic blown into tank

YES

Deliver To: Central Missouri Correctional Center
 2600 Highway 179
 Jefferson City, Missouri

Minimum Order Quantity: 25 Tons

014 C/S Code: 77599 125 TON \$ 148.33
 Salt, Miscellaneous
 Crystal Salt - Bulk

Confirm that product meets each specification by describing detail in available blank

98.5% to 99.0% purity 97.9 % - 98.6 %
 Delivered pneumatic blown into tank YES

Deliver To: Western Reception & Diagnostic Correctional Center
 3401 Faraon Street
 St. Joseph, Missouri

Minimum Order Quantity: 25 Tons

015 C/S Code: 77599 125 TON \$ 155.49
 Salt, Miscellaneous
 Solar Crystal Salt - Bulk

Confirm that product meets each specification by describing detail in available blank
 Type #1 Grade White Salt YES
 Southern course 99% purity 99.8 % - 99.9 %
 Delivered power plant dumped YES

Deliver To: Farmington Correctional Center
 1012 W. Columbia
 Farmington, Missouri

Minimum Order Quantity: 25 Tons

016 C/S Code: 77599 350 TON \$ 117.37
 Salt, Miscellaneous
 Crystal Salt - Bulk

Confirm that product meets each specification by describing detail in available blank
 Type #1 Grade White Salt YES
 Southern course 99% purity 99.8 % - 99.9 %
 Delivered power plant dumped YES

Deliver To: Missouri Eastern Correctional Center
 18701 Old Highway 66
 Pacific, Missouri

Minimum Order Quantity: 25 Tons

RENEWAL OPTIONS

The Division of Purchasing and Materials Management shall have the sole option to renew the contract in one (1) year increments or a portion thereof, for a maximum total of two (2) additional years. The bidder must respond to the following line items regarding renewal pricing. The bidder may indicate either a renewal price increase stated as a maximum percentage of increase, applicable to all line items, or a price decrease, stated as a guaranteed minimum percentage of decrease applicable to all line items. The bidder should not bid BOTH a price percentage increase and decrease for the same renewal period but must clearly indicate if the percentage is an INCREASE or a DECREASE. Bidders submitting an electronic bid are strongly advised to submit a comment or attachment to distinguish between an increase or decrease. In the event no comment or attachment is submitted, the State of Missouri shall interpret the percentage as an INCREASE in the absence of bid clarification.

Regarding price increase percentages for renewals: The bidder must indicate the maximum allowable percentage of price increase or guaranteed minimum percentage of price decrease applicable to the renewal option year(s). If a percentage is not quoted (i.e., left blank, page not returned, etc.), the state shall have the right to execute the option at the same price(s) quoted for the original contract period. Statements such as "a percentage of the then current price" or "consumer price index" are NOT ACCEPTABLE. The percentage(s) indicated below shall be used in the cost evaluation to determine the potential maximum financial liability to the State of Missouri.

Note: In the event the Division of Purchasing and Materials Management awards by line items, then the item numbers assigned to renewal options will not be referenced in the award text. However, the State of Missouri reserves the right to exercise applicable renewal options according to established clauses in the contract.

IMPORTANT BID PRICING INFORMATION: The bidder should be very careful to note that all increases shall be calculated against the ORIGINAL contract price, NOT against the previous year's price. Therefore, each renewal period's quoted percentage shall be applied to the ORIGINAL bid pricing, and not to the contract pricing from the prior contract period (with the exception of the first renewal period).

017 C/S Code: 77599 1 PCNT 5 %
Salt, Miscellaneous
1st Renewal Period:
Renewal Option Percentage Price Adjustment
Bidder must identify below by checking appropriately as an INCREASE OR DECREASE
Maximum Increase: X OR Minimum Decrease: _____

018 C/S Code: 77599 1 PCNT 10 %
Salt, Miscellaneous
2nd Renewal Period:
Renewal Option Percentage Price Adjustment
Bidder must identify below by checking appropriately as an INCREASE OR DECREASE
Maximum Increase: X OR Minimum Decrease: _____

DELIVERY

The desired delivery is two (2) calendar days after the receipt of a properly executed order. If bidder's delivery is different, the bidder should state delivery in days after receipt of order: 2-3 calendar days ARO.

EMPLOYEE BIDDING/CONFLICT OF INTEREST

Bidders who are elected or appointed officials or employees of the State of Missouri or any political subdivision thereof, serving in an executive or administrative capacity, must comply with sections 105.450 to 105.458, RSMo, regarding conflict of interest. If the bidder or any owner of the bidder's organization is currently an elected or appointed official or an employee of the State of Missouri or any political subdivision thereof, please provide the following information.

Name and title of elected or appointed official or employee of the State of Missouri or any political subdivision thereof: _____

If employee of the State of Missouri or political subdivision thereof, provide name of state agency or political subdivision where employed: _____

Percentage of ownership interest in bidder's organization held by elected or appointed official or employee of the State of Missouri or political subdivision thereof: _____

LOCAL GOVERNMENT USE (COOPERATIVE PROCUREMENT):

The bidder should indicate agreement/disagreement to participate in the State of Missouri's Cooperative Procurement Program as described herein.

Yes ___ No X

**EXHIBIT A
DOMESTIC PRODUCTS PROCUREMENT ACT (BUY AMERICAN) PREFERENCE**

In accordance with sections 34.350-34.359 RSMo, the bidder is instructed to provide information regarding the point of manufacture for each of the products being bid so that the product's eligibility for the Domestic Products Procurement Act (Buy American) Preference can be determined. This information is requested for the finished product only, not for components of the finished product. The bidder may be required to provide supporting documentation indicating proof of compliance.

Qualifying for the Domestic Products Preference:

A product qualifies for the preference if one of the following circumstances exist:

- if manufactured or produced in the U.S.; or
- if the product is imported into the U.S. but is covered by an existing international trade treaty that affords the specific product the same status as a product manufactured or produced in the U.S.; or
- if only one line of products is manufactured or produced in the U.S.

Non-Domestic Product:

If the product is not manufactured or produced in the U.S. and does not otherwise qualify as domestic, then it will be considered non-domestic and not eligible for the preference.

THE BIDDER MUST COMPLETE THE FOLLOWING APPLICABLE TABLES TO CERTIFY WHETHER:

(Table 1) ALL products bid are manufactured or produced in the U.S. and qualify for the Domestic Products Procurement Act Preference; OR

(Table 2) ALL products bid are manufactured or produced outside the U.S. and do not otherwise qualify for the Domestic Products Procurement Act Preference; OR

(Tables 3-6) Not all products bid fall into the prior two categories so an item-by-item certification is necessary.

The bidder is responsible for certifying the information provided on the exhibit is accurate by signing where indicated at the end of the exhibit.

TABLE 1 – ALL PRODUCTS MANUFACTURED OR PRODUCED IN U.S. (eligible for preference)

Check the box to the right if ALL products bid are MANUFACTURED OR PRODUCED IN THE U.S.:

TABLE 2 – ALL PRODUCTS MANUFACTURED OR PRODUCED OUTSIDE U.S. AND DON'T QUALIFY FOR PREFERENCE (ineligible for preference)

Check the box to the right if ALL products bid are MANUFACTURED OR PRODUCED OUTSIDE THE U.S. and DO NOT OTHERWISE QUALIFY for the Domestic Products Procurement Act Preference:

TABLES 3 THROUGH 6 – ITEM BY ITEM CERTIFICATION (NOT ALL PRODUCTS BID FALL INTO PRIOR TWO TABLES)

- For those line items for which a U.S.-manufactured or produced product is bid, complete Table 3.
- For those line items which are manufactured or produced outside the U.S. that do not qualify for the Domestic Products Procurement Act Preference, complete Table 4.
- For those line items which are not manufactured or produced in the U.S., but for which there is a U.S. trade treaty, law, agreement, or regulation in compliance with section 34.359 RSMo, complete Table 5.
- For those line items which are not manufactured or produced in the U.S., but for which there is only one U.S. Manufacturer of that product or line of products, complete Table 6.

TABLE 3 – U.S.-MANUFACTURED OR PRODUCED PRODUCTS (Eligible for Preference)

- List item numbers of products bid that are U.S.-manufactured or produced and therefore qualify for the Domestic Products Procurement Act Preference.
- List U.S. city and state where products bid are manufactured or produced.

Item #	U.S. City/State Where Manufactured/Produced	Item #	U.S. City/State Where Manufactured/Produced

TABLE 4 – FOREIGN-MANUFACTURED OR PRODUCED PRODUCTS (Not Eligible for Preference)

- List item numbers of products bid that are foreign manufactured or produced and do not otherwise qualify for the Domestic Products Procurement Act Preference.
- List country where product bid is manufactured or produced.

Item #	Country Where Manufactured/Produced	Item #	Country Where Manufactured/Produced

(Exhibit continues on next page)

EXHIBIT A, continued: DOMESTIC PRODUCTS PROCUREMENT ACT (BUY AMERICAN) PREFERENCE

TABLE 5 – FOREIGN-MANUFACTURED OR PRODUCED PRODUCTS BUT U.S. TRADE TREATY, LAW, AGREEMENT, OR REGULATION APPLIES (Eligible for Preference)

- List item numbers of products bid that are foreign manufactured or produced but qualify for the Domestic Products Procurement Act Preference because a U.S. Trade Treaty, Law, Agreement, or Regulation applies.
- Identify country where proposed foreign-made product is manufactured or produced.
- Identify name of applicable U.S. Trade Treaty, Law, Agreement, or Regulation that allows product to be brought into the U.S. duty/tariff-free.
- Identify website URL for the U.S. Trade Treaty, Law, Agreement, or Regulation.
- NOTE: As an imported product, if an import tariff is applied to the item, it does not qualify for the preference. In addition, "Most Favored Nation" status does not allow application of the preference unless the product enters the U.S. duty/tariff-free.

Item #	Country Where Proposed Foreign-Made Product is Manufactured/Produced	Name of Applicable U.S. Trade Treaty, Law, Agreement, or Regulation	Official Website URL for the U.S. Treaty, Law, Agreement, or Regulation

TABLE 6 – FOREIGN-MANUFACTURED OR PRODUCED PRODUCTS BUT ONLY ONE US MANUFACTURER PRODUCES PRODUCT OR LINE OF PARTICULAR GOOD (Eligible for Preference)

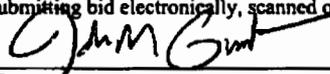
- List item numbers of products bid that are foreign manufactured or produced but qualify for the Domestic Products Procurement Act Preference because only one US Manufacturer produces the product or line of a particular good.
- Identify country where proposed foreign-made product is manufactured or produced.
- Identify sole US manufacturer name.
- Identify name of sole US manufactured product/line of particular good.

Item #	Country Where Proposed Foreign-Made Product is Manufactured/Produced	Sole US Manufacturer Name	Name of Sole US Manufactured Product or Line of Particular Good

The bidder is responsible for certifying the information provided on this exhibit is accurate by signing below:

I hereby certify that the information provided herein is true and correct, and complies with all provisions of sections 34.350 to 34.359, RSMo. I understand that any misrepresentation herein constitutes the commission of a class A misdemeanor.

SIGNATURE (If submitting bid electronically, scanned or typed signature is acceptable)



COMPANY NAME

GUNTHER SALT COMPANY

EXHIBIT B

PARTICIPATION COMMITMENT

Organization for the Blind/Sheltered Workshop Participation Commitment – If the bidder is committing to participation by or if the bidder is a qualified organization for the blind/sheltered workshop, the bidder must provide the required information in the table below for the organization proposed and must submit the completed exhibit with the bidder's bid.

Organization for the Blind/Sheltered Workshop Commitment Table By completing this table, the bidder commits to the use of the organization at the greater of \$5,000 or 2% of the actual total dollar value of contract.	
(The services performed or the products provided by the listed Organization for the Blind/Sheltered Workshop must provide a commercially useful function related to the delivery of the contractually-required service/product in a manner that will constitute an added value to the contract and shall be performed/provided exclusive to the performance of the contract.)	
Name of Organization for the Blind or Sheltered Workshop Proposed	Description of Products/Services to be Provided by Listed Organization for the Blind/Sheltered Workshop <i>The bidder should also include the paragraph number(s) from the IFB which requires the service the organization for the blind/sheltered workshop is proposed to perform.</i>
1.	Product/Service(s) proposed: IFB Paragraph References:
2.	Product/Service(s) proposed: IFB Paragraph References:

EXHIBIT C

DOCUMENTATION OF INTENT TO PARTICIPATE

If the bidder is proposing to include the participation of an Organization for the Blind/Sheltered Workshop in the provision of the products/services required in the IFB, the bidder must either provide a recently dated letter of intent, signed and dated no earlier than the IFB issuance date, from each organization documenting the following information, or complete and provide this Exhibit with the bidder's bid.

~ Copy This Form For Each Organization Proposed ~

Bidder Name: _____

This Section To Be Completed by Participating Organization:

By completing and signing this form, the undersigned hereby confirms the intent of the named participating organization to provide the products/services identified herein for the bidder identified above.

Indicate appropriate business classification(s):

_____ Organization for the Blind _____ Sheltered Workshop

Name of Organization: _____

(Name of Organization for the Blind or Sheltered Workshop)

Contact Name: _____ Email: _____

Address: _____ Phone #: _____

City: _____ Fax #: _____

State/Zip: _____ Certification # _____

(or attach copy of certification)

Certification Expiration Date: _____

Describe the products/services you (as the participating organization) have agreed to provide:

Authorized Signature:

*Authorized Signature of Participating Organization
(Organization for the Blind or Sheltered Workshop)*

Date (Dated no earlier than the IFB issuance date)

EXHIBIT D
MISSOURI SERVICE-DISABLED VETERAN BUSINESS ENTERPRISE PREFERENCE

Pursuant to section 34.074, RSMo, and 1 CSR 40-1.050, the Division of Purchasing and Materials Management (DPMM) has a goal of awarding three (3) percent of all contracts for the performance of any job or service to qualified service-disabled veteran business enterprises (SDVEs). (See below for definitions included in section 34.074, RSMo.)

DEFINITIONS:

Service-Disabled Veteran (SDV) is defined as any individual who is disabled as certified by the appropriate federal agency responsible for the administration of veterans' affairs.

Service-Disabled Veteran Business Enterprise (SDVE) is defined as a business concern:

- a. not less than fifty-one (51) percent of which is owned by one or more service-disabled veterans or, in the case of any publicly owned business, not less than fifty-one (51) percent of the stock of which is owned by one or more service-disabled veterans; and
- b. the management and daily business operations of which are controlled by one or more service-disabled veterans.

STANDARDS:

The following standards shall be used by the DPMM in determining whether an individual, business, or organization qualifies as a SDVE:

- a. Doing business as a Missouri firm, corporation, or individual or maintaining a Missouri office or place of business, not including an office of a registered agent;
- b. Having not less than fifty-one percent (51%) of the business owned by one (1) or more service-disabled veterans (SDVs) or, in the case of any publicly-owned business, not less than fifty-one percent (51%) of the stock of which is owned by one (1) or more SDVs.
- c. Having the management and daily business operations controlled by one (1) or more SDVs;
- d. Having a copy of the SDV's award letter from the Department of Veterans Affairs or a copy of the SDV's discharge paper (DD Form 214, Certificate of Release or Discharge from Active Duty) and a copy of the SDV's documentation certifying disability by the appropriate federal agency responsible for the administration of veterans' affairs; and
- e. Possessing the power to make day-to-day as well as major decisions on matters of management, policy, and operation.

If a bidder meets the standards of a qualified SDVE as stated above, the bidder **must** provide the following with the bid in order to receive the Missouri SDVE preference of a three-point bonus over a non-Missouri SDVE unless previously submitted within the past five (5) years to a Missouri state agency or public university:

- a. a copy of the SDV's award letter from the Department of Veterans Affairs or a copy of the SDV's discharge paper (DD Form 214, Certificate of Release or Discharge from Active Duty),
- b. a copy of the SDV's documentation certifying disability by the appropriate federal agency responsible for the administration of veterans' affairs, and
- c. a completed copy of this exhibit.

EXHIBIT D (continued)
MISSOURI SERVICE-DISABLED VETERAN BUSINESS ENTERPRISE PREFERENCE

(NOTE: For ease of evaluation, please attach a copy of the SDV's award letter or a copy of the SDV's discharge paper, and a copy of the SDV's documentation certifying disability to this Exhibit. The SDV's award letter, the SDV's discharge paper, and the SDV's documentation certifying disability shall be considered confidential pursuant to subsection 14 of section 610.021, RSMo.)

If the SDVE previously submitted copies of the SDV's documents (a copy of the SDV's award letter or a copy of the SDV's discharge paper, and a copy of the SDV's documentation certifying disability) to a Missouri state agency or public university within the past five (5) years, the SDVE should provide the information requested below.

Name of Missouri State Agency or Public University* to Which the SDV's Documents were Submitted:

(*Public University includes the following five schools under chapter 34, RSMo: Harris-Stowe State University – St. Louis; Missouri Southern State University – Joplin; Missouri Western State University – St. Joseph; Northwest Missouri State University – Maryville; Southeast Missouri State University – Cape Girardeau.)

Date SDV's Documents were Submitted: _____

Previous Bid/Contract Number for Which the SDV's Documents were Submitted: _____
(if known)

By signing below, I certify that I meet the definitions of a service-disabled veteran and a service-disabled veteran business enterprise as defined in section 34.074, RSMo. I further certify that I meet the standards of a qualifying SDVE as listed above pursuant to 1 CSR 40-1.050.

Service-Disabled Veteran's Name
(Please Print)

Service-Disabled Veteran Business Enterprise Name

Service-Disabled Veteran's Signature

Missouri Address of Service-Disabled Veteran
Business Enterprise

Phone Number

Website Address

Date

E-Mail Address

(NOTE: A qualified SDVE will be added to the SDVE listing maintained on the DPMM's website (www.oa.mo.gov/purch/vendorinfo/sdvc.html) for up to five (5) years from the date listed above. However, if it has been determined that the SDVE at any time no longer meets the requirements stated above, the DPMM will remove the SDVE from the listing.)

FOR STATE USE ONLY

SDV Documents - Verification Completed By:

Buyer _____ Date _____

EXHIBIT E**Certification Regarding
Debarment, Suspension, Ineligibility and Voluntary Exclusion
Lower Tier Covered Transactions**

This certification is required by the regulations implementing Executive Order 12549, Debarment and Suspension, 29 CFR Part 98 Section 98.510, Participants' responsibilities. The regulations were published as Part VII of the May 26, 1988, Federal Register (pages 19160-19211).

(BEFORE COMPLETING CERTIFICATION, READ INSTRUCTIONS FOR CERTIFICATION)

- (1) The prospective recipient of Federal assistance funds certifies, by submission of this proposal, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
- (2) Where the prospective recipient of Federal assistance funds is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

GUNTHER SALT COMPANY	03-104-2849
Company Name	DUNS #
JOHN M. GUNTHER	PRESIDENT
Authorized Representative's Printed Name	Authorized Representative's Title
	04/05/2013
Authorized Representative's Signature	Date

Instructions for Certification

1. By signing and submitting this proposal, the prospective recipient of Federal assistance funds is providing the certification as set out below.
2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective recipient of Federal assistance funds knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the Department of Labor (DOL) may pursue available remedies, including suspension and/or debarment.
3. The prospective recipient of Federal assistance funds shall provide immediate written notice to the person to which this proposal is submitted if at any time the prospective recipient of Federal assistance funds learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
4. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participant," "person," "primary covered transaction," "principal," "proposal," and "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of those regulations.
5. The prospective recipient of Federal assistance funds agrees by submitting this proposal that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the DOL.
6. The prospective recipient of Federal assistance funds further agrees by submitting this proposal that it will include the clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion - Lower Tier Covered Transactions," without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible, or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may but is not required to check the List of Parties Excluded from Procurement or Nonprocurement Programs.
8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal Government, the DOL may pursue available remedies, including suspension and/or debarment.

**STATE OF MISSOURI
DIVISION OF PURCHASING AND MATERIALS MANAGEMENT
TERMS AND CONDITIONS – INVITATION FOR BID**

1. TERMINOLOGY/DEFINITIONS

Whenever the following words and expressions appear in an Invitation for Bid (IFB) document or any amendment thereto, the definition or meaning described below shall apply.

- a. **Agency and/or State Agency** means the statutory unit of state government in the State of Missouri for which the equipment, supplies, and/or services are being purchased by the Division of Purchasing and Materials Management (DPMM). The agency is also responsible for payment.
- b. **Amendment** means a written, official modification to an IFB or to a contract.
- c. **Attachment** applies to all forms which are included with an IFB to incorporate any informational data or requirements related to the performance requirements and/or specifications.
- d. **Bid Opening Date and Time** and similar expressions mean the exact deadline required by the IFB for the receipt of sealed bids.
- e. **Bidder** means the person or organization that responds to an IFB by submitting a bid with prices to provide the equipment, supplies, and/or services as required in the IFB document.
- f. **Buyer** means the procurement staff member of the DPMM. The **Contact Person** as referenced herein is usually the Buyer.
- g. **Contract** means a legal and binding agreement between two or more competent parties, for a consideration for the procurement of equipment, supplies, and/or services.
- h. **Contractor** means a person or organization who is a successful bidder as a result of an IFB and who enters into a contract.
- i. **Exhibit** applies to forms which are included with an IFB for the bidder to complete and submit with the sealed bid prior to the specified opening date and time.
- j. **Invitation for Bid (IFB)** means the solicitation document issued by the DPMM to potential bidders for the purchase of equipment, supplies, and/or services as described in the document. The definition includes these Terms and Conditions as well as all Pricing Pages, Exhibits, Attachments, and Amendments thereto.
- k. **May** means that a certain feature, component, or action is permissible, but not required.
- l. **Must** means that a certain feature, component, or action is a mandatory condition. Failure to provide or comply will result in a bid being considered non-responsive.
- m. **Pricing Page(s)** applies to the form(s) on which the bidder must state the price(s) applicable for the equipment, supplies, and/or services required in the IFB. The pricing pages must be completed and submitted by the bidder with the sealed bid prior to the specified bid opening date and time.
- n. **RSMo (Revised Statutes of Missouri)** refers to the body of laws enacted by the Legislature which govern the operations of all agencies of the State of Missouri. Chapter 34 of the statutes is the primary chapter governing the operations of DPMM.
- o. **Shall** has the same meaning as the word **must**.
- p. **Should** means that a certain feature, component and/or action is desirable but not mandatory.

2. APPLICABLE LAWS AND REGULATIONS

- a. The contract shall be construed according to the laws of the State of Missouri. The contractor shall comply with all local, state, and federal laws and regulations related to the performance of the contract to the extent that the same may be applicable.
- b. To the extent that a provision of the contract is contrary to the Constitution or laws of the State of Missouri or of the United States, the provisions shall be void and unenforceable. However, the balance of the contract shall remain in force between the parties unless terminated by consent of both the contractor and the DPMM.
- c. The contractor must be registered and maintain good standing with the Secretary of State of the State of Missouri and other regulatory agencies, as may be required by law or regulations.
- d. The contractor must timely file and pay all Missouri sales, withholding, corporate and any other required Missouri tax returns and taxes, including interest and additions to tax.
- e. The exclusive venue for any legal proceeding relating to or arising out of the IFB or resulting contract shall be in the Circuit Court of Cole County, Missouri.
- f. The contractor shall only employ personnel authorized to work in the United States in accordance with applicable federal and state laws and Executive Order 07-13 for work performed in the United States.

3. OPEN COMPETITION/INVITATION FOR BID DOCUMENT

- a. It shall be the bidder's responsibility to ask questions, request changes or clarification, or otherwise advise the DPMM if any language, specifications or requirements of an IFB appear to be ambiguous, contradictory, and/or arbitrary, or appear to inadvertently restrict or limit the requirements stated in the IFB to a single source. Any and all communication from bidders regarding specifications, requirements, competitive bid process, etc., must be directed to the buyer from the DPMM, unless the IFB specifically refers the bidder to another contact. Such e-mail, fax, or phone communication should be received at least ten calendar days prior to the official bid opening date.
- b. Every attempt shall be made to ensure that the bidder receives an adequate and prompt response. However, in order to maintain a fair and equitable bid process, all bidders will be advised, via the issuance of an amendment to the IFB, of any relevant or pertinent information related to the procurement. Therefore, bidders are advised that unless specified elsewhere in the IFB, any questions received less than ten calendar days prior to the IFB opening date may not be answered.
- c. Bidders are cautioned that the only official position of the State of Missouri is that which is issued by the DPMM in the IFB or an amendment thereto. No other means of communication, whether oral or written, shall be construed as a formal or official response or statement.
- d. The DPMM monitors all procurement activities to detect any possibility of deliberate restraint of competition, collusion among bidders, price-fixing by bidders, or any other anticompetitive conduct by bidders which appears to violate state and federal antitrust laws. Any suspected violation shall be referred to the Missouri Attorney General's Office for appropriate action.
- e. The IFB is available for viewing and downloading on the state's On-Line Bidding/Vendor Registration System website. Registered bidders are electronically notified of the bid opportunity based on the information maintained in the State of Missouri's vendor database. If a registered bidder's e-mail address is incorrect, the bidder must update the e-mail address themselves on the state's On-Line Bidding/Vendor Registration System website.
- f. The DPMM reserves the right to officially amend or cancel an IFB after issuance. It shall be the sole responsibility of the bidder to monitor the State of Missouri On-Line Bidding/Vendor Registration System website at: <https://www.dpmmbid.org> to obtain a copy of the amendment(s). Registered bidders who received e-mail notification of the bid opportunity when the IFB was established and registered bidders who have responded to the IFB on-

line prior to an amendment being issued will receive e-mail notification of the amendment(s). Registered bidders who received e-mail notification of the bid opportunity when the IFB was established and registered bidders who have responded to the bid on-line prior to a cancellation being issued will receive e-mail notification of a cancellation issued prior to the exact closing time and date specified in the IFB.

4. PREPARATION OF BIDS

- a. Bidders must examine the entire IFB carefully. Failure to do so shall be at bidder's risk.
- b. Unless otherwise specifically stated in the IFB, all specifications and requirements constitute minimum requirements. All bids must meet or exceed the stated specifications and requirements.
- c. Unless otherwise specifically stated in the IFB, any manufacturer names, trade names, brand names, information and/or catalog numbers listed in a specification and/or requirement are for informational purposes only and are not intended to limit competition. The bidder may offer any brand which meets or exceeds the specification for any item, but must state the manufacturer's name and model number for any such brands in the bid. In addition, the bidder shall explain, in detail, (1) the reasons why the proposed equivalent meets or exceeds the specifications and/or requirements and (2) why the proposed equivalent should not be considered an exception thereto. Bids which do not comply with the requirements and specifications are subject to rejection without clarification.
- d. Bids lacking any indication of intent to bid an alternate brand or to take an exception shall be received and considered in complete compliance with the specifications and requirements as listed in the IFB.
- e. In the event that the bidder is an agency of state government or other such political subdivision which is prohibited by law or court decision from complying with certain provisions of an IFB, such a bidder may submit a bid which contains a list of statutory limitations and identification of those prohibitive clauses. The bidder should include a complete list of statutory references and citations for each provision of the IFB, which is affected by this paragraph. The statutory limitations and prohibitive clauses may (1) be requested to be clarified in writing by DPMM or (2) be accepted without further clarification if the statutory limitations and prohibitive clauses are deemed acceptable by DPMM. If DPMM determines clarification of the statutory limitations and prohibitive clauses is necessary, the clarification will be conducted in order to agree to language that reflects the intent and compliance of such law and/or court order and the IFB.
- f. All equipment and supplies offered in a bid must be new, of current production, and available for marketing by the manufacturer unless the IFB clearly specifies that used, reconditioned, or remanufactured equipment and supplies may be offered.
- g. Prices shall include all packing, handling and shipping charges FOB destination, freight prepaid and allowed unless otherwise specified in the IFB.
- h. Bids, including all pricing therein, shall remain valid for 90 days from bid opening unless otherwise indicated. If the bid is accepted, the entire bid, including all prices, shall be firm for the specified contract period.
- i. Any foreign bidder not having an Employer Identification Number assigned by the United States Internal Revenue Service (IRS) must submit a completed IRS Form W-8 prior to or with the submission of their bid in order to be considered for award.

5. SUBMISSION OF BIDS

- a. Registered bidders may submit bids electronically as permitted by the IFB through the State of Missouri's On-Line Bidding/Vendor Registration System website or hard copy delivered to the DPMM office. Bidders that have not registered on the On-Line Bidding/Vendor Registration System website may submit bids hard copy delivered to the DPMM office. Delivered bids must be sealed in an envelope or container, and received in the DPMM office located at 301 West High St, Rm 630 in Jefferson City, MO no later than the exact opening time and date specified in the IFB. All bids must (1) be submitted by a duly authorized representative of the bidder's organization, (2) contain all information required by the IFB, and (3) be priced as required. Hard copy bids may be mailed to the DPMM post office box address. However, it shall be the responsibility of the bidder to ensure their bid is in the DPMM office (address listed above) no later than the exact opening time and date specified in the IFB.
- b. The sealed envelope or container containing a bid should be clearly marked on the outside with (1) the official IFB number and (2) the official opening date and time. Different bids should not be placed in the same envelope, although copies of the same bid may be placed in the same envelope.
- c. A bid submitted electronically by a registered bidder may be modified on-line prior to the official opening date and time. A bid which has been delivered to the DPMM office may be modified by signed, written notice which has been received by the DPMM prior to the official opening date and time specified. A bid may also be modified in person by the bidder or its authorized representative, provided proper identification is presented before the official opening date and time. Telephone or telegraphic requests to modify a bid shall not be honored.
- d. A bid submitted electronically by a registered bidder may be canceled on-line prior to the official opening date and time. A bid which has been delivered to the DPMM office may only be withdrawn by a signed, written document on company letterhead transmitted via mail, e-mail, or facsimile which has been received by the DPMM prior to the official opening date and time specified. A bid may also be withdrawn in person by the bidder or its authorized representative, provided proper identification is presented before the official opening date and time. Telephone or telegraphic requests to withdraw a bid shall not be honored.
- e. A bid may also be withdrawn after the bid opening through submission of a written request by an authorized representative of the bidder. Justification of withdrawal decision may include a significant error or exposure of bid information that may cause irreparable harm to the bidder.
- f. When submitting a bid electronically, the registered bidder indicates acceptance of all IFB terms and conditions by clicking on the "Submit" button on the Electronic Bid Response Entry form. Bidders delivering a hard copy bid to DPMM must sign and return the IFB cover page or, if applicable, the cover page of the last amendment thereto in order to constitute acceptance by the bidder of all IFB terms and conditions. Failure to do so may result in rejection of the bid unless the bidder's full compliance with those documents is indicated elsewhere within the bidder's response.
- g. Faxed bids shall not be accepted. However, faxed and e-mail no-bid notifications shall be accepted.

6. BID OPENING

- a. Bid openings are public on the opening date and at the opening time specified on the IFB document. Names, locations, and prices of respondents shall be read at the bid opening. All vendors may view the names and prices of the respondents on the state's On-Line Bidding/Vendor Registration System website after the official opening date and time. The DPMM will not provide prices or other bid information via the telephone.
- b. Bids which are not received in the DPMM office prior to the official opening date and time shall be considered late, regardless of the degree of lateness, and normally will not be opened. Late bids may only be opened under extraordinary circumstances in accordance with 1 CSR 40-1.050.

7. PREFERENCES

- a. In the evaluation of bids, preferences shall be applied in accordance with chapter 34, RSMo, other applicable Missouri statutes, and applicable Executive Orders. Contractors should apply the same preferences in selecting subcontractors.
- b. By virtue of statutory authority, a preference will be given to materials, products, supplies, provisions and all other articles produced, manufactured, mined, processed or grown within the State of Missouri and to all firms, corporations or individuals doing business as Missouri firms, corporations or individuals. Such preference shall be given when quality is equal or better and delivered price is the same or less.

- c. In accordance with Executive Order 05-30, contractors are encouraged to utilize certified minority and women-owned businesses in selecting subcontractors.

8. EVALUATION/AWARD

- a. Any clerical error, apparent on its face, may be corrected by the buyer before contract award. Upon discovering an apparent clerical error, the buyer shall contact the bidder and request clarification of the intended bid. The correction shall be incorporated in the notice of award. Examples of apparent clerical errors are: 1) misplacement of a decimal point; and 2) obvious mistake in designation of unit.
- b. Any pricing information submitted by a bidder shall be subject to evaluation if deemed by the DPMM to be in the best interest of the State of Missouri.
- c. The bidder is encouraged to propose price discounts for prompt payment or propose other price discounts that would benefit the State of Missouri. However, unless otherwise specified in the IFB, pricing shall be evaluated at the maximum potential financial liability to the State of Missouri.
- d. Awards shall be made to the bidder whose bid (1) complies with all mandatory specifications and requirements of the IFB and (2) is the lowest and best bid, considering price, responsibility of the bidder, and all other evaluation criteria specified in the IFB and (3) complies with chapter 34, RSMo, other applicable Missouri statutes, and all applicable Executive Orders.
- e. In the event all bidders fail to meet the same mandatory requirement in an IFB, DPMM reserves the right, at its sole discretion, to waive that requirement for all bidders and to proceed with the evaluation. In addition, the DPMM reserves the right to waive any minor irregularity or technicality found in any individual bid.
- f. The DPMM reserves the right to reject any and all bids. When all bids are non-responsive or otherwise unacceptable and circumstances do not permit a rebid, DPMM may negotiate for the required supplies.
- g. When evaluating a bid, the State of Missouri reserves the right to consider relevant information and fact, whether gained from a bid, from a bidder, from bidder's references, or from any other source.
- h. Any information submitted with the bid, regardless of the format or placement of such information, may be considered in making decisions related to the responsiveness and merit of a bid and the award of a contract.
- i. Any award of a contract shall be made by notification from the DPMM to the successful bidder. The DPMM reserves the right to make awards by item, group of items, or an all or none basis. The grouping of items awarded shall be determined by DPMM based upon factors such as item similarity, location, administrative efficiency, or other considerations in the best interest of the State of Missouri.
- j. All bids and associated documentation which were submitted on or before the official opening date and time will be considered open records pursuant to section 610.021, RSMo, following the official opening of bids.
- k. The DPMM posts all bid results on the On-line Bidding/Vendor Registration System website for all vendors to view for a reasonable period after bid award. The DPMM maintains images of all bid file material for review. Bidders who include an e-mail address with their bid will be notified of the award results via e-mail.
- l. The DPMM reserves the right to request clarification of any portion of the bidder's response in order to verify the intent of the bidder. The bidder is cautioned, however, that its response may be subject to acceptance or rejection without further clarification.
- m. Any bid award protest must be received within ten (10) business days after the date of award in accordance with the requirements of 1 CSR 40-1.050 (9).
- n. The final determination of contract award(s) shall be made by DPMM.

9. CONTRACT/PURCHASE ORDER

- a. By submitting a bid, the bidder agrees to furnish any and all equipment, supplies and/or services specified in the IFB, at the prices quoted, pursuant to all requirements and specifications contained therein.
- b. A binding contract shall consist of: (1) the IFB and any amendments thereto, (2) the contractor's response (bid) to the IFB, (3) clarification of the bid, if any, and (4) DPMM's acceptance of the response (bid) by "notice of award" or by "purchase order." All Exhibits and Attachments included in the IFB shall be incorporated into the contract by reference.
- c. A notice of award issued by the State of Missouri does not constitute an authorization for shipment of equipment or supplies or a directive to proceed with services. Before providing equipment, supplies and/or services for the State of Missouri, the contractor must receive a properly authorized purchase order or other form of authorization given to the contractor at the discretion of the state agency.
- d. The contract expresses the complete agreement of the parties and performance shall be governed solely by the specifications and requirements contained therein. Any change to the contract, whether by modification and/or supplementation, must be accomplished by a formal contract amendment signed and approved by and between the duly authorized representative of the contractor and the DPMM or by a modified purchase order prior to the effective date of such modification. The contractor expressly and explicitly understands and agrees that no other method and/or no other document, including correspondence, acts, and oral communications by or from any person, shall be used or construed as an amendment or modification to the contract.

10. INVOICING AND PAYMENT

- a. The State of Missouri does not pay state or federal taxes unless otherwise required under law or regulation.
- b. The statewide financial management system has been designed to capture certain receipt and payment information. For each purchase order received, an invoice must be submitted that references the purchase order number and must be itemized in accordance with items listed on the purchase order. Failure to comply with this requirement may delay processing of invoices for payment.
- c. The contractor shall not transfer any interest in the contract, whether by assignment or otherwise, without the prior written consent of the DPMM.
- d. Payment for all equipment, supplies, and/or services required herein shall be made in arrears unless otherwise indicated in the IFB.
- e. The State of Missouri assumes no obligation for equipment, supplies, and/or services shipped or provided in excess of the quantity ordered. Any unauthorized quantity is subject to the state's rejection and shall be returned at the contractor's expense.
- f. All invoices for equipment, supplies, and/or services purchased by the State of Missouri shall be subject to late payment charges as provided in section 34.055, RSMo.
- g. The State of Missouri reserves the right to purchase goods and services using the state purchasing card.

11. DELIVERY

Time is of the essence. Deliveries of equipment, supplies, and/or services must be made no later than the time stated in the contract or within a reasonable period of time, if a specific time is not stated.

12. INSPECTION AND ACCEPTANCE

- a. No equipment, supplies, and/or services received by an agency of the state pursuant to a contract shall be deemed accepted until the agency has had reasonable opportunity to inspect said equipment, supplies, and/or services.
- b. All equipment, supplies, and/or services which do not comply with the specifications and/or requirements or which are otherwise unacceptable or defective may be rejected. In addition, all equipment, supplies, and/or services which are discovered to be defective or which do not conform to any warranty of the contractor upon inspection (or at any later time if the defects contained were not reasonably ascertainable upon the initial inspection) may be rejected.
- c. The State of Missouri reserves the right to return any such rejected shipment at the contractor's expense for full credit or replacement and to specify a reasonable date by which replacements must be received.
- d. The State of Missouri's right to reject any unacceptable equipment, supplies, and/or services shall not exclude any other legal, equitable or contractual remedies the state may have.

13. WARRANTY

- a. The contractor expressly warrants that all equipment, supplies, and/or services provided shall: (1) conform to each and every specification, drawing, sample or other description which was furnished to or adopted by the DPMM, (2) be fit and sufficient for the purpose expressed in the IFB, (3) be merchantable, (4) be of good materials and workmanship, and (5) be free from defect.
- b. Such warranty shall survive delivery and shall not be deemed waived either by reason of the state's acceptance of or payment for said equipment, supplies, and/or services.

14. CONFLICT OF INTEREST

- a. Elected or appointed officials or employees of the State of Missouri or any political subdivision thereof, serving in an executive or administrative capacity, must comply with sections 105.452 and 105.454, RSMo, regarding conflict of interest.
- b. The contractor hereby covenants that at the time of the submission of the bid the contractor has no other contractual relationships which would create any actual or perceived conflict of interest. The contractor further agrees that during the term of the contract neither the contractor nor any of its employees shall acquire any other contractual relationships which create such a conflict.

15. REMEDIES AND RIGHTS

- a. No provision in the contract shall be construed, expressly or implied, as a waiver by the State of Missouri of any existing or future right and/or remedy available by law in the event of any claim by the State of Missouri of the contractor's default or breach of contract.
- b. The contractor agrees and understands that the contract shall constitute an assignment by the contractor to the State of Missouri of all rights, title and interest in and to all causes of action that the contractor may have under the antitrust laws of the United States or the State of Missouri for which causes of action have accrued or will accrue as the result of or in relation to the particular equipment, supplies, and/or services purchased or procured by the contractor in the fulfillment of the contract with the State of Missouri.

16. CANCELLATION OF CONTRACT

- a. In the event of material breach of the contractual obligations by the contractor, the DPMM may cancel the contract. At its sole discretion, the DPMM may give the contractor an opportunity to cure the breach or to explain how the breach will be cured. The actual cure must be completed within no more than 10 working days from notification, or at a minimum the contractor must provide DPMM within 10 working days from notification a written plan detailing how the contractor intends to cure the breach.
- b. If the contractor fails to cure the breach or if circumstances demand immediate action, the DPMM will issue a notice of cancellation terminating the contract immediately. If it is determined the DPMM improperly cancelled the contract, such cancellation shall be deemed a termination for convenience in accordance with the contract.
- c. If the DPMM cancels the contract for breach, the DPMM reserves the right to obtain the equipment, supplies, and/or services to be provided pursuant to the contract from other sources and upon such terms and in such manner as the DPMM deems appropriate and charge the contractor for any additional costs incurred thereby.
- d. The contractor understands and agrees that funds required to fund the contract must be appropriated by the General Assembly of the State of Missouri for each fiscal year included within the contract period. The contract shall not be binding upon the state for any period in which funds have not been appropriated, and the state shall not be liable for any costs associated with termination caused by lack of appropriations.

17. COMMUNICATIONS AND NOTICES

Any notice to the bidder/contractor shall be deemed sufficient when deposited in the United States mail postage prepaid, transmitted by facsimile, transmitted by e-mail or hand-carried and presented to an authorized employee of the bidder/contractor.

18. BANKRUPTCY OR INSOLVENCY

- a. Upon filing for any bankruptcy or insolvency proceeding by or against the contractor, whether voluntary or involuntary, or upon the appointment of a receiver, trustee, or assignee for the benefit of creditors, the contractor must notify the DPMM immediately.
- b. Upon learning of any such actions, the DPMM reserves the right, at its sole discretion, to either cancel the contract or affirm the contract and hold the contractor responsible for damages.

19. INVENTIONS, PATENTS AND COPYRIGHTS

The contractor shall defend, protect, and hold harmless the State of Missouri, its officers, agents, and employees against all suits of law or in equity resulting from patent and copyright infringement concerning the contractor's performance or products produced under the terms of the contract.

20. NON-DISCRIMINATION AND AFFIRMATIVE ACTION

In connection with the furnishing of equipment, supplies, and/or services under the contract, the contractor and all subcontractors shall agree not to discriminate against recipients of services or employees or applicants for employment on the basis of race, color, religion, national origin, sex, age,

disability, or veteran status unless otherwise provided by law. If the contractor or subcontractor employs at least 50 persons, they shall have and maintain an affirmative action program which shall include:

- a. A written policy statement committing the organization to affirmative action and assigning management responsibilities and procedures for evaluation and dissemination;
- b. The identification of a person designated to handle affirmative action;
- c. The establishment of non-discriminatory selection standards, objective measures to analyze recruitment, an upward mobility system, a wage and salary structure, and standards applicable to layoff, recall, discharge, demotion, and discipline;
- d. The exclusion of discrimination from all collective bargaining agreements; and
- e. Performance of an internal audit of the reporting system to monitor execution and to provide for future planning.

If discrimination by a contractor is found to exist, the DPMM shall take appropriate enforcement action which may include, but not necessarily be limited to, cancellation of the contract, suspension, or debarment by the DPMM until corrective action by the contractor is made and ensured, and referral to the Attorney General's Office, whichever enforcement action may be deemed most appropriate.

21. AMERICANS WITH DISABILITIES ACT

In connection with the furnishing of equipment, supplies, and/or services under the contract, the contractor and all subcontractors shall comply with all applicable requirements and provisions of the Americans with Disabilities Act (ADA).

22. FILING AND PAYMENT OF TAXES

The commissioner of administration and other agencies to which the state purchasing law applies shall not contract for goods or services with a vendor if the vendor or an affiliate of the vendor makes sales at retail of tangible personal property or for the purpose of storage, use, or consumption in this state but fails to collect and properly pay the tax as provided in chapter 144, RSMo. For the purposes of this section, "affiliate of the vendor" shall mean any person or entity that is controlled by or is under common control with the vendor, whether through stock ownership or otherwise. Therefore bidder's failure to maintain compliance with chapter 144, RSMo, may eliminate their bid from consideration for award.

23. TITLES

Titles of paragraphs used herein are for the purpose of facilitating reference only and shall not be construed to infer a contractual construction of language.

Revised 12-27-12

END OF DOCUMENT

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No. Day Year	Scheduled Time of Delivery <input type="checkbox"/> Noon <input checked="" type="checkbox"/> 3 PM	COO Fee Insurance Fee \$ \$
Time Accepted <input type="checkbox"/> AM <input checked="" type="checkbox"/> PM 2:47	Military <input type="checkbox"/> 2nd Day <input type="checkbox"/> 3rd Day	Total Postage & Fees \$ 14.10
Flat Rate <input type="checkbox"/> or Weight lbs. 6 ozs.	Int'l Alpha-Geometry Code	Acceptance Emp. Initials [Signature]

Mo. Day	Time	<input type="checkbox"/> AM <input type="checkbox"/> PM	Employee Signature
Mo. Day	Time	<input type="checkbox"/> AM <input type="checkbox"/> PM	Employee Signature
Mo. Day	Time	<input type="checkbox"/> AM <input type="checkbox"/> PM	Employee Signature
CUSTOMER USE ONLY			
PAYMENT BY ACCOUNT Express Mail Corporate Acct. No.		<input checked="" type="checkbox"/> WAIVER OF SIGNATURE (Domestic Mail Only) Additional merchandise insurance is void if customer requests waiver of signature. I wish delivery to be made without obtaining signature of addressee or addressee's agent (if delivery employee judges that article can be left in secure location) and I authorize that delivery employee's signature constitutes valid proof of delivery.	
Federal Agency Acct. No. or Postal Service Acct. No.		<input type="checkbox"/> NO DELIVERY <input type="checkbox"/> Weekend <input type="checkbox"/> Holiday <input type="checkbox"/> Mailer Signature	

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 CLOSING DATE: 4/9/13
 RECEIVED BY: [Signature]
 APPROVED BY: [Signature]

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Gunther South Company
101 Buchanan Street
St. Louis, MO 63147

TO: (PLEASE PRINT) PHONE ()
DPMM
PO Box 809
Jefferson City, MO

ZIP + 4 (U.S. ADDRESSES ONLY. DO NOT USE FOR FOREIGN POSTAL CODES.)
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