



NOTICE OF AWARD

State Of Missouri
Office Of Administration
Division Of Purchasing
PO Box 809
Jefferson City, MO 65102-0809
<http://oa.mo.gov/purchasing>

SOLICITATION NUMBER IFBC30034901600644	CONTRACT TITLE Water Softener Salt
CONTRACT NUMBER CC160644001	CONTRACT PERIOD April 25, 2016 through April 24, 2017
REQUISITION/REQUEST NUMBER NA - Statewide	SAM II VENDOR NUMBER/MissouriBUYS SYSTEM ID 4307858020 0
CONTRACTOR NAME AND ADDRESS Gunther Salt Company 101 Buchanan Street St. Louis, MO 63147	STATE AGENCY'S NAME AND ADDRESS Statewide Various Agencies throughout the State of Missouri
ACCEPTED BY THE STATE OF MISSOURI AS FOLLOWS: The bid submitted by Gunther Salt Company in response to IFBC30034901600644 is accepted in its entirety, including the email from John Gunther of Gunther Salt Company, dated 04/22/16.	
BUYER Larissa Bess	BUYER CONTACT INFORMATION Email: Larissa.Bess@oa.mo.gov Phone: (573) 751-1689 Fax: (573) 526-9816
SIGNATURE OF BUYER <i>Larissa Bess</i>	DATE 4/25/16
DIRECTOR OF PURCHASING <i>Kevin S. Boyer</i>	

Bess, Larissa

From: John Gunther <john.gunther@gunthersalt.com>
Sent: Friday, April 22, 2016 10:47 AM
To: David Steidemann; Bess, Larissa
Subject: RE: IFBC30034901600644 - Water Softener Salt
Attachments: Gunther Salt-Exhibits A&E.pdf

Larissa:

My apologies for not submitting the exhibits. They are attached and thanks for letting us know.

Regards,

From: David Steidemann
Sent: Friday, April 22, 2016 10:10 AM
To: Bess, Larissa
Cc: John Gunther
Subject: Re: IFBC30034901600644 - Water Softener Salt

Hi Larissa,

John Gunther actually fills out the bid in this. I have copied him on this email.

Thanks!

Dave

Sent from my iPhone

On Apr 22, 2016, at 9:55 AM, Bess, Larissa <Larissa.Bess@oa.mo.gov> wrote:

Good morning, David –

We have received your response for IFBC30034901600644, Water Softener Salt, and the bid is currently in evaluation.

As stated in paragraphs 4.9.5 and 4.13.1 of the IFB, Exhibit A and Exhibit E must be completed prior to an award on this bid. I have pasted these paragraphs for your convenience:

- 4.9.5 In accordance with the Buy American Act, the bidder must provide proof of compliance with section 34.353, RSMo. Therefore the bidder should complete and return **Exhibit A**, certification regarding proof of compliance, with the bid. This document must be satisfactorily completed prior to an award of a contract.

- 4.13.1 The bidder certifies by signing the signature page of this original document and any addendum signature page(s) that the bidder is not presently debarred, suspended, proposed for debarment, declared ineligible, voluntarily excluded from participation, or otherwise excluded from or ineligible for participation under federal assistance programs. The bidder should complete and return the attached certification regarding debarment, etc., **Exhibit E** with their bid. This document must be satisfactorily completed prior to award of the contract.

I have attached the exhibits and request that you please complete them and submit them to me at your earliest convenience.

Thank you,

Larissa A. Bess

BUYER I - COMMODITIES SECTION

State of Missouri - OA - Division of Purchasing

301 W. High St, Rm 630 - Jefferson City, MO 65102

Tel: (573) 751-1689 | Fax: (573) 526-9816

larissa.bess@oa.mo.gov | www.oa.mo.gov/purch

<IFBC30034901600644 - Water Softener Salt - Exhibits A and E.doc>

**EXHIBIT A
DOMESTIC PRODUCTS PROCUREMENT ACT (BUY AMERICAN) PREFERENCE**

In accordance with sections 34.350-34.359, RSMo, the bidder is instructed to provide information regarding the point of manufacture for each of the products being bid so that the product's eligibility for the Domestic Products Procurement Act (Buy American) Preference can be determined. This information is requested for the finished product only, not for components of the finished product. The bidder may be required to provide supporting documentation indicating proof of compliance.

Qualifying for the Domestic Products Preference:

A product qualifies for the preference if one of the following circumstances exist:

- if manufactured or produced in the U.S.; or
- if the product is imported into the U.S. but is covered by an existing international trade treaty, law, agreement, or regulation that affords the specific product the same status as a product manufactured or produced in the U.S.; or
- if only one line of products is manufactured or produced in the U.S.

Non-Domestic Product:

If the product is not manufactured or produced in the U.S. and does not otherwise qualify as domestic, then it will be considered non-domestic and not eligible for the preference.

THE BIDDER MUST COMPLETE THE FOLLOWING APPLICABLE TABLES TO CERTIFY WHETHER:

(Table 1) ALL products bid are manufactured or produced in the U.S. and qualify for the Domestic Products Procurement Act Preference; OR

(Table 2) ALL products bid are manufactured or produced outside the U.S. and do not otherwise qualify for the Domestic Products Procurement Act Preference; OR

(Tables 3-6) Not all products bid fall into the prior two categories so an item-by-item certification is necessary.

The bidder is responsible for certifying the information provided on the exhibit is accurate by signing where indicated at the end of the exhibit.

TABLE 1 – ALL PRODUCTS MANUFACTURED OR PRODUCED IN U.S. (eligible for preference)

Check the box to the right if ALL products bid are MANUFACTURED OR PRODUCED IN THE U.S.: X

TABLE 2 – ALL PRODUCTS MANUFACTURED OR PRODUCED OUTSIDE U.S. AND DON'T QUALIFY FOR PREFERENCE (ineligible for preference)

Check the box to the right if ALL products bid are MANUFACTURED OR PRODUCED OUTSIDE THE U.S. and DO NOT OTHERWISE QUALIFY for the Domestic Products Procurement Act Preference:

TABLES 3 THROUGH 6 – ITEM BY ITEM CERTIFICATION (NOT ALL PRODUCTS BID FALL INTO PRIOR TWO TABLES)

- For those line items for which a U.S.-manufactured or produced product is bid, complete Table 3.
- For those line items which are manufactured or produced outside the U.S. that do not qualify for the Domestic Products Procurement Act Preference, complete Table 4.
- For those line items which are not manufactured or produced in the U.S., but for which there is a U.S. trade treaty, law, agreement, or regulation in compliance with section 34.359, RSMo, complete Table 5.
- For those line items which are not manufactured or produced in the U.S., but for which there is only one U.S. Manufacturer of that product or line of products, complete Table 6.

TABLE 3 – U.S.-MANUFACTURED OR PRODUCED PRODUCTS (Eligible for Preference)

- List item numbers of products bid that are U.S.-manufactured or produced and therefore qualify for the Domestic Products Procurement Act Preference.
- List U.S. city and state where products bid are manufactured or produced.

Item #	U.S. City/State Where Manufactured/Produced	Item #	U.S. City/State Where Manufactured/Produced

TABLE 4 – FOREIGN-MANUFACTURED OR PRODUCED PRODUCTS (Not Eligible for Preference)

- List item numbers of products bid that are foreign manufactured or produced and do not otherwise qualify for the Domestic Products Procurement Act Preference.
- List country where product bid is manufactured or produced.

Item #	Country Where Manufactured/Produced	Item #	Country Where Manufactured/Produced

(Exhibit continues on next page)

**EXHIBIT A, continued:
DOMESTIC PRODUCTS PROCUREMENT ACT (BUY AMERICAN) PREFERENCE**

TABLE 5 – FOREIGN-MANUFACTURED OR PRODUCED PRODUCTS BUT U.S. TRADE TREATY, LAW, AGREEMENT, OR REGULATION APPLIES (Eligible for Preference)

- List item numbers of products bid that are foreign manufactured or produced but qualify for the Domestic Products Procurement Act Preference because a U.S. Trade Treaty, Law, Agreement, or Regulation applies.
- Identify country where proposed foreign-made product is manufactured or produced.
- Identify name of applicable U.S. Trade Treaty, Law, Agreement, or Regulation that allows product to be brought into the U.S. duty/tariff-free.
- Identify website URL for the U.S. Trade Treaty, Law, Agreement, or Regulation.
- NOTE: As an imported product, if an import tariff is applied to the item, it does not qualify for the preference. In addition, "Most Favored Nation" status does not allow application of the preference unless the product enters the U.S. duty/tariff-free.

Item #	Country Where Proposed Foreign-Made Product is Manufactured/Produced	Name of Applicable U.S. Trade Treaty, Law, Agreement, or Regulation	Official Website URL for the U.S. Treaty, Law, Agreement, or Regulation

TABLE 6 – FOREIGN-MANUFACTURED OR PRODUCED PRODUCTS BUT ONLY ONE US MANUFACTURER PRODUCES PRODUCT OR LINE OF PARTICULAR GOOD (Eligible for Preference)

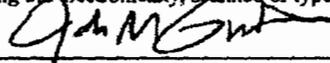
- List item numbers of products bid that are foreign manufactured or produced but qualify for the Domestic Products Procurement Act Preference because only one US Manufacturer produces the product or line of a particular good.
- Identify country where proposed foreign-made product is manufactured or produced.
- Identify sole US manufacturer name.
- Identify name of sole US manufactured product/line of particular good.

Item #	Country Where Proposed Foreign-Made Product is Manufactured/Produced	Sole US Manufacturer Name	Name of Sole US Manufactured Product or Line of Particular Good

The bidder is responsible for certifying the information provided on this exhibit is accurate by signing below:

I hereby certify that the information provided herein is true and correct, and complies with all provisions of sections 34.350 to 34.359, RSMo. I understand that any misrepresentation herein constitutes the commission of a class A misdemeanor.

SIGNATURE (If submitting bid electronically, scanned or typed signature is acceptable)



COMPANY NAME

GUNTHER SALT COMPANY

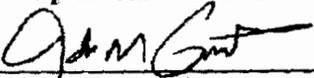
EXHIBIT E

Certification Regarding
Debarment, Suspension, Ineligibility and Voluntary Exclusion
Lower Tier Covered Transactions

This certification is required by the regulations implementing Executive Order 12549, Debarment and Suspension, 29 CFR Part 98 Section 98.510, Participants' responsibilities. The regulations were published as Part VII of the May 26, 1988, Federal Register (pages 19160-19211).

(BEFORE COMPLETING CERTIFICATION, READ INSTRUCTIONS FOR CERTIFICATION)

- (1) The prospective recipient of Federal assistance funds certifies, by submission of this proposal, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
- (2) Where the prospective recipient of Federal assistance funds is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

GUNTHER SALT COMPANY	03-104-28 49
Company Name	DUNS #
JOHN M. GUNTHER	PRESIDENT
Authorized Representative's Printed Name	Authorized Representative's Title
	04/22/2016
Authorized Representative's Signature	Date

Instructions for Certification

1. By signing and submitting this proposal, the prospective recipient of Federal assistance funds is providing the certification as set out below.
2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective recipient of Federal assistance funds knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the Department of Labor (DOL) may pursue available remedies, including suspension and/or debarment.
3. The prospective recipient of Federal assistance funds shall provide immediate written notice to the person to which this proposal is submitted if at any time the prospective recipient of Federal assistance funds learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
4. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participant," "person," "primary covered transaction," "principal," "proposal," and "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of those regulations.
5. The prospective recipient of Federal assistance funds agrees by submitting this proposal that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the DOL.
6. The prospective recipient of Federal assistance funds further agrees by submitting this proposal that it will include the clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion - Lower Tier Covered Transactions," without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible, or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may but is not required to check the List of Parties Excluded from Procurement or Nonprocurement Programs.
8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal Government, the DOL may pursue available remedies, including suspension and/or debarment.



State of Missouri

Karen Herman

Supplier Activity : IFBC30034901600644 - Water Softener Salt - Statewide (Formal)

Notify selected suppliers

Show Vendors who have Viewed Solicitation Show All Vendors

Check All Uncheck All

Show <input checked="" type="checkbox"/> All <input type="checkbox"/> entries		Search:						
Select	Vendor Name	Solicitation First Viewed	Document (s) Accepted	Last Document Download Attempt	Addenda Viewed	Addendum Document (s) Accepted	Last Addendum Document(s) Download Attempt	Submitted Response
<input type="checkbox"/>	Chem-Aqua, Inc. ✓	Apr 8, 2016 4:33 PM CDT	Apr 8, 2016 4:56 PM CDT [3 OF 5]	Apr 8, 2016 4:56 PM CDT	No Addenda Available	No Addendum Document(s) Available	No Addendum Document(s) Available	✗
<input type="checkbox"/>	Commercial Water ?	Apr 12, 2016 10:50 AM CDT	✗	✗	No Addenda Available	No Addendum Document(s) Available	No Addendum Document(s) Available	✗
<input type="checkbox"/>	Gunther Salt Company ✓	Apr 7, 2016 3:00 PM CDT	Apr 7, 2016 3:01 PM CDT [5 OF 5]	Apr 14, 2016 10:55 AM CDT	No Addenda Available	No Addendum Document(s) Available	No Addendum Document(s) Available	Apr 14, 2016 10:58 AM CDT [56 OF 56] = 0
<input type="checkbox"/>	JDM Product Solutions LLC ✓	Apr 13, 2016 9:40 AM CDT	✗	✗	No Addenda Available	No Addendum Document(s) Available	No Addendum Document(s) Available	✗
<input type="checkbox"/>	Morton Salt Inc ?	Apr 11, 2016 11:57 AM CDT	Apr 11, 2016 11:58 AM CDT [5 OF 5]	✗	No Addenda Available	No Addendum Document(s) Available	No Addendum Document(s) Available	✗
<input type="checkbox"/>	Royal Media Network, Inc. ✓	Apr 12, 2016 11:23 AM CDT	✗	✗	No Addenda Available	No Addendum Document(s) Available	No Addendum Document(s) Available	✗
<input type="checkbox"/>	STL Mobile Tech ✓	Apr 11, 2016 12:45 PM CDT	✗	✗	No Addenda Available	No Addendum Document(s) Available	No Addendum Document(s) Available	✗
<input type="checkbox"/>	Walter Louis Chemicals & Associates ✓	Apr 1, 2016 4:55 PM CDT	✗	Apr 4, 2016 10:09 AM CDT	No Addenda Available	No Addendum Document(s) Available	No Addendum Document(s) Available	✗

Showing 1 to 8 of 8 Vendors

First Previous 1 Next Last

Note: A date in the Accepted Document(s) indicates that the vendor has accepted one or more of the documents.
A date in the Accepted Addendum(s) column tracks the last time the vendor has accepted an addendums document(s).
Activity for vendors responding via fax or paper cannot be represented on this screen.

Done

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19 Solar Crystal Salt - Bulk

20 Crystal Salt - Bulk

21 Crystal Salt - Bulk

22 Crystal Pellets with Softener Car's Additive

23 Salt, High Sodar, Extra Course Crystals

24 Softener Pellets, Formulated to prevent rusting and bridging

NORTHEAST REGION - The bidder MUST provide all applicable prices for each region they choose to bid. The bidders must be able to provide water softener salt to all counties included in each region they bid.

25 Solar Salt Pellets

26 Solar Crystal Salt

27 Solar Crystal Salt - Bulk

28 Crystal Salt - Bulk

29 Crystal Salt - Bulk

30 Crystal Pellets with Softener Car's Additive

31 Salt, High Sodar, Extra Course Crystals

32 Softener Pellets, Formulated to prevent rusting and bridging

NORTHWEST REGION - The bidder MUST provide all applicable prices for each region they choose to bid. The bidders must be able to provide water softener salt to all counties included in each region they bid.

33 Solar Salt Pellets

34 Solar Crystal Salt

35 Solar Crystal Salt - Bulk

36 Crystal Salt - Bulk

37 Crystal Salt - Bulk

38 Crystal Pellets with Softener Care Additive

39 Salt, High Salar, Extra Course Crystals

40 Softener Pellets, Formulated to prevent mushing and bridging

SOUTHEAST REGION - The bidder MUST provide all applicable prices for each region they choose to bid. The bidders must be able to provide water softener salt to all counties included in each region they bid.

41 Solar Salt Pellets

42 Solar Crystal Salt

43 Solar Crystal Salt - Bulk

44 Crystal Salt - Bulk

45 Crystal Salt - Bulk

46 Crystal Pellets with Softener Care Additive

47 Salt, High Salar, Extra Course Crystals

48 Softener Pellets, Formulated to prevent mushing and bridging

SOUTHWEST REGION - The bidder MUST provide all applicable prices for each region they choose to bid. The bidders must be able to provide water softener salt to all counties included in each region they bid.

49 Solar Salt Pellets

50 Solar Crystal Salt

51 Solar Crystal Salt - Bulk

52 Crystal Salt - Bulk

53 Crystal Pellets with Softener Care Additive

54 Salt, High Salar, Extra Course Crystals

