



**STATE OF MISSOURI  
MISSOURI DEPARTMENT OF CORRECTIONS  
CONTRACT AMENDMENT**

**RETURN AMENDMENT NO LATER THAN OCTOBER 11, 2016 TO:**

Steven W. Beeson, Procurement Officer 1

[steven.beeson@doc.mo.gov](mailto:steven.beeson@doc.mo.gov)

(573)526-6590

(573)522-1562 (Fax)

FMU/PURCHASING SECTION

P.O. BOX 236

JEFFERSON CITY, MO 65102

| DATE     | VENDOR IDENTIFICATION   | CONTRACT NUMBER               | CONTRACT DESCRIPTION  |
|----------|---|-------------------------------|---|
| 09/29/16 | Joseph Bauer, Account Manager<br>Keefe Group, LLC<br>d/b/a Keefe Supply Company<br>10880 Linpage Place<br>St. Louis, MO 63132 | AMENDMENT 006<br><br>CR688001 | All Occasion Greeting Cards<br>for Resale in Offender Canteens<br>Various Locations |

**CONTRACT# CR688001 IS HEREBY AMENDED AS FOLLOWS:**

Pursuant to paragraph 2.1.1 and 2.2.1 on pages 4 and 5, the Missouri Department of Corrections hereby exercises its option to renew the above-referenced contract for the period of November 30, 2016 through November 29, 2017, at the original contract price of \$1.18 for each package.

All other terms, conditions and provisions of the previous contract period shall remain and apply hereto.

Return of this amendment by the contractor is not required.

**THIS DOCUMENT MUST BE SIGNED TO BE VALID**

**THIS AMENDMENT IS ACCEPTED BY THE MISSOURI DEPARTMENT OF CORRECTIONS AS FOLLOWS: In its entirety.**

*Susan D Wood* 10-4-16

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Susan D. Wood, Chief Financial Officer, Division of Human Services Date



**STATE OF MISSOURI  
MISSOURI DEPARTMENT OF CORRECTIONS  
CONTRACT AMENDMENT**

RETURN AMENDMENT NO LATER THAN JULY 14, 2016 TO:  
DIANA FREDRICK, CPPB  
Diana.fredrick@doc.mo.gov  
(573)528-0561  
(573)522-1562 (Fax)  
FMU/PURCHASING SECTION  
P. O. BOX 238  
JEFFERSON CITY, MO 65102

| DATE    | VENDOR IDENTIFICATION   | CONTRACT NUMBER               | CONTRACT DESCRIPTION  |
|---------|---|-------------------------------|---|
| 7/12/16 | Joseph Bauer, Account Manager<br>Keefe Group, LLC<br>d/b/a Keefe Supply Company<br>10880 Linpage Place<br>St. Louis, MO 63132 | AMENDMENT 005<br><br>CR688001 | All Occasion Greeting Cards<br>for Resale in Offender Canteens<br>Various Locations |

**CONTRACT CR688001 IS HEREBY AMENDED AS FOLLOWS:**

Effective on the date of final signatures below, the contract is assigned to Keefe Group, LLC, d/b/a Keefe Supply Company, per the attached documentation.

All terms, conditions and provisions of the contract, including all prices, shall remain the same and apply hereto.

Further, the contractor agrees to provide the services and/or items, at the price quoted, pursuant to the requirements of this document and likewise agree that when this document is countersigned by an authorized official of the Missouri Department Of Corrections, a binding contract shall exist. The authorized signer of this document certifies that the contractor (named below) and each of its principals are not suspended or debarred by the federal government.

**THIS DOCUMENT MUST BE SIGNED TO BE VALID.**

**IN WITNESS THEREOF, THE PARTIES HERETO EXECUTE THIS AGREEMENT.**

Company Name: Keefe Group

Mailing Address: 10880 Linpage Pl.

City, State Zip: St. Louis, MO 63132

Telephone: 314-264-2967 Vendor Number: 1

E-Mail Address: j.bauer@keefegroup.com

Authorized Signer's Printed Name and Title: Ken Wright VP-Sales

Authorized Signature: [Signature] Date: 7-19-16

**THIS AMENDMENT IS ACCEPTED BY THE MISSOURI DEPARTMENT OF CORRECTIONS AS FOLLOWS: In its entirety.**

Susan D. Wood 7/20/2016

Susan D. Wood, Chief Financial Officer, Division of Human Services Date



**STATE OF MISSOURI  
MISSOURI DEPARTMENT OF CORRECTIONS  
PURCHASING SECTION  
ASSIGNMENT OF CONTRACT**



RE: Missouri Department of Corrections Contracts

|   |   |
|---|---|
| ASSIGNOR<br>Centric Group, LLC - d/b/a Keefe Group and d/b/a Keefe Supply Company | ASSIGNEE<br>Keefe Group, LLC - d/b/a Keefe Supply Company |
| MAILING ADDRESS<br><del>10880 Linpage Place</del> 1260 Audes Blvd.                | MAILING ADDRESS<br>10880 Linpage Place                    |
| CITY, STATE, ZIP<br>St. Louis, MO 63132   | CITY, STATE, ZIP<br>St. Louis, MO 63132                   |
| TELEPHONE<br>314-963-8700   | TELEPHONE<br>314-963-8700                                 |
| FAX<br>314-963-8774   | FAX<br>314-963-8774                                       |
| E-MAIL ADDRESS<br>Nschulte@keefegroup.com   | E-MAIL ADDRESS<br>Jbauer@keefegroup.com                   |

The Assignor, as named above, assigns the contracts listed on ATTACHMENT 001 in their entirety to the Assignee, as named above.

The Assignee shall honor and comply with all terms and conditions, requirements and specifications of the contracts, and hereby entitles the State of Missouri to performance by Assignee of all obligations under the contracts. This assignment does not entitle the Assignee to receive payment in any amount above that which the Assignor would otherwise receive. In addition, the Assignee releases the State of Missouri from all responsibilities for payment made previously to the Assignor pursuant to the contracts.

The Assignee agrees that any payments made by the State of Missouri pursuant to the contracts, including all payments assigned to the Assignee, shall be contingent upon the performance of the Assignee in accordance with all terms and conditions, requirements and specifications of the contracts, and the approval and acceptance of such performance by the State of Missouri.

This Agreement and Consent shall not be final until it is incorporated into the subject contract by formal amendment subject to approval and acceptance by the State of Missouri, Division of Purchasing and Materials Management.

IN WITNESS THEREOF, the parties hereto have executed this Agreement and Consent on the date as stated below.

|   |  |
|---|--|
| AUTHORIZED SIGNATURE<br><i>Steven Busch</i> | AUTHORIZED SIGNATURE<br><i>Russell A. Willey</i> |
| PRINTED NAME<br>STEVEN BUSCH                | PRINTED NAME<br>Russell A. Willey                |
| TITLE<br>GROUP V.P.                         | TITLE<br>LLC Manager                             |
| DATE<br>6-28-16                             | DATE<br>7/5/16                                   |
| FEIN<br>43-1857001                          | FEIN<br>47-4965474                               |
| VENDOR NUMBER<br>4318570010-0               | VENDOR NUMBER<br>4749654740-1                    |

## ATTACHMENT 001

| CONTRACT NUMBER | CONTRACT DESCRIPTION                                   |
|-----------------|--|
| CR1063001       | SWEETENERS   |
| CR1074001       | SNACK FOODS  |
| CR1500901       | PROTEIN/ENERGY BARS                                    |
| CR1501402       | MEAT & FISH  |
| CR1501502       | MEAT & FISH  |
| CR1503102       | SNACK CHIPS  |
| CR1506301       | ELECTRIC FANS  |
| CR1509301       | OVER THE COUNTER MEDICATIONS                           |
| CR1512801       | HYGIENE & PERSONAL CARE ITEMS                          |
| CR1512901       | HYGIENE & PERSONAL CARE ITEMS                          |
| CR1513002       | COSMETICS & PERSONAL CARE ITEMS                        |
| CR1515601       | PACKAGED CANDY   |
| CR1519501       | PERSONAL CARE ITEMS                                    |
| CR1519802       | SNACK CAKES  |
| CR1521201       | ADDRESS BOOKS  |
| CR1600701       | ALARM CLOCKS   |
| CR686003        | SNACK CAKES & BROWNIES                                 |
| CR688001        | ALL OCCASION GREETING CARDS                            |
| CR731003        | VARIOUS SEASONINGS                                     |
| CR732001        | OFFICE SUPPLIES  |
| CR785002        | RECREATION ITEMS                                       |
| CR831001        | VITAMINS   |
| CR837001        | CLOTHING CARE PRODUCTS                                 |
| CR840002        | SHOE CARE PRODUCTS                                     |
| CR849001        | HOUSEHOLD ITEMS  |
| CR851001        | ATHLETIC SHOES   |
| CR864001        | RAMEN NOODLE SOUP                                      |
| CR865001        | MENNEN BRAND DEODORANT PRODUCTS                        |
| CR866005        | ELECTRONICS, SMALL APPLIANCES, AND RELATED ACCESSORIES |
| CR944001        | COMBINATION LOCKS                                      |
| CR972001        | COFFEE AND DRINK MIXES                                 |
| CR973001        | DRINKS & DRINK MIXES                                   |
| CR975001        | BREADS & BREAKFAST FOODS                               |
| CR976001        | CONDIMENTS & TOPPINGS                                  |
| CR977002        | CONDIMENTS & TOPPINGS                                  |
| CR978001        | ENTREES  |
| CR979002        | ENTREES  |
| CR980001        | SIDE DISHES  |
| CR981001        | SIDE DISHES  |
| CR982001        | COOKIES & CRACKERS                                     |
| Y15709185       | POTATO CHIPS   |



**STATE OF MISSOURI  
MISSOURI DEPARTMENT OF CORRECTIONS  
CONTRACT AMENDMENT**

Diana Fredrick, CPPB  
Diana.fredrick@doc.mo.gov  
Ph: (573) 526-0591 - Fax: (573) 522-1562  
FMU/PURCHASING SECTION  
P.O. BOX 236  
JEFFERSON CITY, MISSOURI 65102

| DATE     | VENDOR IDENTIFICATION   | CONTRACT NUMBER           | CONTRACT DESCRIPTION  |
|----------|---|---------------------------|---|
| 11/16/15 | Attn: Joseph Bauer<br>Keefe Group<br>13870 Corporate Woods Trail<br>Bridgeton, MO 63094 | Amendment 004<br>CR688001 | All Occasion Greeting Cards<br>For Resale in Offender Canteens<br>Various Locations |

**CONTRACT # CR688001 IS HEREBY AMENDED AS FOLLOWS:**

Pursuant to paragraph 2.1.1 and 2.2.1 on pages 4 and 5, the Missouri Department of Corrections hereby exercises its option to renew the above-referenced contract at a 4% increase in price for the period of November 30, 2015 through November 29, 2016.

The price for the new contract period is as follows:

Line item 001 – All Occasion Greeting Card/Envelope – Package of 6 - \$1.23 each.

All other terms, conditions and provisions of the previous contract period shall remain and apply hereto.

Return of this amendment by the contractor is not required.

.....

This amendment is accepted by the Missouri Department of Corrections as follows: **In its entirety.**

Susan D. Wood, Comptroller, Division of Human Services

11/19/15

Date



**STATE OF MISSOURI  
MISSOURI DEPARTMENT OF CORRECTIONS  
CONTRACT AMENDMENT**

**RETURN AMENDMENT NO LATER THAN AUGUST 27, 2015 TO:**

Lisa Graham  
Lisa.Graham@doc.mo.gov  
(573) 526-6611  
(573) 522-1562 (Fax)  
FMU/PURCHASING SECTION  
P.O. BOX 236  
JEFFERSON CITY, MISSOURI 65102

| DATE       | VENDOR IDENTIFICATION   | CONTRACT NUMBER           | CONTRACT DESCRIPTION  |
|------------|---|---------------------------|---|
| 08/21/2015 | Attn: Joseph Bauer<br>Keefe Group<br>13870 Corporate Woods Trail<br>Bridgeton, MO 63094 | Amendment 003<br>CR688001 | All Occasion Greeting Cards<br>for Resale in Offender Canteens<br>Various Locations |

**CONTRACT CR688001 IS HEREBY AMENDED AS FOLLOWS:**

The Missouri Department of Corrections desires to amend contract CR688001 to add an additional delivery location that will utilize the contract to purchase all occasion greeting cards. The delivery location to be added to the contract shall be as follows:

- Kansas City Re-entry Center  
651 Mulberry Street  
Kansas City, MO 64106

All terms, conditions and provisions of the contract period, including prices shall remain the same and apply hereto.

The contractor shall complete, sign and return this document as acceptance on or before the date indicated above.

**IN WITNESS THEREOF, THE PARTIES HERETO EXECUTE THIS AGREEMENT.**

Name: Keefe Group  
 Mailing Address: 13870 Corporate Woods Trail  
 City, State Zip: Bridgeton, MO 63094  
 Telephone: 314-264-2967  
 E-Mail Address: jbauer@keefegroup.com  
 Authorized Signer's Printed Name and Title: Joe Bauer - Account Manager  
 Authorized Signature: [Signature] Date: 8-27-15

**THIS AMENDMENT IS ACCEPTED BY THE MISSOURI DEPARTMENT OF CORRECTIONS AS FOLLOWS: In its entirety.**

[Signature] 8/31/15  
 Lenard D. Lenger, Comptroller, Division of Human Services Date



**STATE OF MISSOURI  
MISSOURI DEPARTMENT OF CORRECTIONS  
CONTRACT AMENDMENT**

Lisa Graham  
Lisa.Graham@doc.mo.gov  
Ph: (573) 526-6611 - Fax: (573) 522-1562  
FMU/PURCHASING SECTION  
P.O. BOX 236  
JEFFERSON CITY, MISSOURI 65102

| DATE     | VENDOR IDENTIFICATION   | CONTRACT NUMBER           | CONTRACT DESCRIPTION  |
|----------|---|---------------------------|---|
| 10/14/14 | Attn: Dennis Coyle<br>Keefe Group<br>13870 Corporate Woods Trail<br>Bridgeton, MO 63044 | Amendment 002<br>CR688001 | All Occasion Greeting Cards<br>For Resale in Offender Canteens<br>Various Locations |

**CONTRACT CR857001 IS HEREBY AMENDED AS FOLLOWS:**

Pursuant to paragraph 2.1.1 and 2.2.1 on pages 4 and 5, the Missouri Department of Corrections hereby exercises its option to renew the above-referenced contract for the period of November 30, 2014 through November 29, 2015, at the original contract price of \$1.18 for each package.

All other terms, conditions and provisions of the previous contract period shall remain and apply hereto.

Return of this amendment by the contractor is not required.

\*\*\*\*\*

This amendment is accepted by the Missouri Department of Corrections as follows: **In its entirety.**

  
Lenard D. Lenger, Comptroller, Division of Human Services

10/20/14  
Date



**STATE OF MISSOURI  
MISSOURI DEPARTMENT OF CORRECTIONS  
CONTRACT AMENDMENT**

Diana Fredrick, CPPB  
Diana.fredrick@doc.mo.gov  
Ph: (573) 526-0591 - Fax: (573) 522-1562  
FMU/PURCHASING SECTION  
P.O. BOX 236  
JEFFERSON CITY, MISSOURI 65102

| DATE       | VENDOR IDENTIFICATION  | CONTRACT NUMBER           | CONTRACT DESCRIPTION  |
|------------|--|---------------------------|---|
| 09/09/2013 | Attn: Don Roennigke<br>Keefe Group<br>13870 Corporate Woods Trail<br>Bridgeton, MO 63044 | Amendment 001<br>CR688001 | All Occasion Greeting Cards<br>for Resale in Offender Canteens<br>Various Locations |

**CONTRACT # CR688001 IS HEREBY AMENDED AS FOLLOWS:**

Pursuant to paragraph 2.1.1 and 2.2.1 on pages 4 and 5, the Missouri Department of Corrections hereby exercises its option to renew the above-referenced contract at a 2% increase in price for the period of November 30, 2013 through November 29, 2014.

The price for the new contract period are as follows:

Line item 001 - All Occasion Greeting Card/Envelope - Package of 6 - \$1.20 each.

All other terms, conditions and provisions of the previous contract period shall remain and apply hereto.

Return of this amendment by the contractor is not required.

\*\*\*\*\*

This amendment is accepted by the Missouri Department of Corrections as follows: **IN ITS ENTIRETY.**

*Lenard D. Lenger*

Lenard D. Lenger, Comptroller, Division of Human Services

*9/9/13*  
Date

**AMENDMENT 001  
INVITATION FOR BID**



Missouri Department of Corrections  
Fiscal Management Unit  
Purchasing Section  
2729 Plaza Drive, P.O. Box 236  
Jefferson City, MO 65102

Buyer of Record:  
Diana Fredrick, CPPB  
Procurement Officer II  
Telephone: (573) 526-0591  
[Diana.fredrick@doc.mo.gov](mailto:Diana.fredrick@doc.mo.gov)

**IFB CR688  
AMENDMENT 001**

All Occasion Greeting Cards  
For Resale in Offender Canteens

FOR  
Department of Corrections  
Various Locations

Contract Period: Date of Award through One Year  
Date of Issue: November 05, 2012  
Page 1 of 29

**Bids Must Be Received No Later Than:**

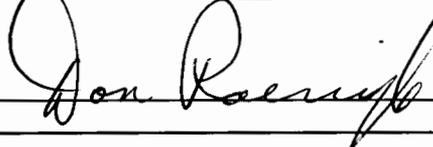
**2:00 p.m., Tuesday, November 20, 2012**

Bids must be delivered to the Missouri Department of Corrections, Purchasing Section, 2729 Plaza Drive, Jefferson City, MO 65109, or P.O. Box 236, Jefferson City, Missouri 65102. The bidder should clearly identify the IFB number on the lower right or left-handed corner of the container in which the bid is submitted to the Department. This number is essential for identification purposes.

We hereby agree to provide the services and/or items, at the price quoted, pursuant to the requirements of this document and further agree that when this document is countersigned by an authorized official of the Missouri Department of Corrections, a binding contract, as defined herein, shall exist. The authorized signer of this document certifies that the contractor (named below) and each of its principals are not suspended or debarred by the federal government.

Company Name: KEEFE GROUP  
Mailing Address: 13870 CORPORATE WOODS TRAIL  
City, State Zip: BRIDGETON, MO. 63044  
Telephone: 314-264-2943 Fax: 314-264-2901  
Federal EIN #: \_\_\_\_\_ State Vendor # \_\_\_\_\_  
Email: droennigke@keefegroup.com

Authorized Signer's Printed Name and Title DON ROENNIGKE SENIOR ACCOUNT MGR

Authorized Signature:  Bid Date 11/20/12

**NOTICE OF AWARD:**

This bid is accepted by the Missouri Department of Corrections as follows: In its entirety for Alternate Bid #3 Contract No. CR688001

 For L.L.  
Lenard D. Lenger, Comptroller, Division of Human Services

Date

*The original cover page, including amendments, should be signed and returned with the bid.*

# **IFB CR688 AMENDMENT 001**

**Amendment 001 makes the following changes to IFB CR688. All other requirements, specifications, terms and conditions for IFB CR688 remain the same.**

**REVISED BY AMENDMENT 001**

**Section 2.7, Invoicing and Payment Terms, has been revised.**

**INVITATION FOR BID**



**Missouri Department of Corrections  
Fiscal Management Unit  
Purchasing Section  
2729 Plaza Drive, P.O. Box 236  
Jefferson City, MO 65102**

**Buyer of Record:  
Diana Fredrick, CPPB  
Procurement Officer II  
Telephone: (573) 526-0591  
Diana.fredrick@doc.mo.gov**

**IFB CR688**

**All Occasion Greeting Cards  
For Resale in Offender Canteens**

**FOR  
Department of Corrections  
Various Locations**

**Contract Period: Date of Award through One  
Year**

**Date of Issue: October 25, 2012  
Page 1 of 27**

**Bids Must Be Received No Later Than:**

**2:00 p.m., Tuesday, November 20, 2012**

**Bids must be delivered to the Missouri Department of Corrections, Purchasing Section, 2729 Plaza Drive, Jefferson City, MO 65109, or P.O. Box 236, Jefferson City, Missouri 65102.** The bidder should clearly identify the IFB number on the lower right or left-handed corner of the container in which the bid is submitted to the Department. This number is essential for identification purposes.

We hereby agree to provide the services and/or items, at the price quoted, pursuant to the requirements of this document and further agree that when this document is countersigned by an authorized official of the Missouri Department of Corrections, a binding contract, as defined herein, shall exist. The authorized signer of this document certifies that the contractor (named below) and each of its principals are not suspended or debarred by the federal government.

**Company Name:** KEEFE GROUP  
**Mailing Address:** 13870 CORPORATE WOODS TRAIL  
**City, State Zip:** BRIDGETON, MO. 63044  
**Telephone:** 314-264-2943 **Fax:** 314-264-2901  
**Federal EIN #:** \_\_\_\_\_ **State Vendor #** \_\_\_\_\_  
**Email:** droennigke@keefegroup.com

**Authorized Signer's Printed Name and Title** DON ROENNIGKE SENIOR ACCOUNT MGR

**Authorized Signature:** *Don Roennigke* **Bid Date** 11/20/12

**NOTICE OF AWARD:**

This bid is accepted by the Missouri Department of Corrections as follows:

Contract No. \_\_\_\_\_

Lenard D. Lenger, Comptroller, Division of Human Services

Date \_\_\_\_\_

*The original cover page, including amendments, should be signed and returned with the bid.*

ALTERNATE BID # 3

**EXHIBIT A**  
**Pricing Page**

The bidder must state **only one** firm fixed price for greeting cards delivered FOB Destination Prepaid and Allowed to **all** institutions listed on **Attachment 1**. If bidding multiple packaging (i.e. 6 card, 8 card, 10 card, etc.) or brands of all occasion greeting cards, it is requested bidders make a copy of **EXHIBIT A, Pricing Page** to use for each alternate bid and clearly mark the pages "**alternate bid #1, alternate bid #2,**" etc.

| <b>LINE ITEM</b> | <b>MANDATORY SPECIFICATIONS</b>       | <b>QTY</b>          | <b>UNIT</b> | <b>FIRM FIXED PRICE</b> |
|------------------|---------------------------------------|---------------------|-------------|-------------------------|
| 001              | All Occasion Greeting Card/Envelope   | New                 | Pkg.        | \$ <u>1.18</u>          |
|                  | List number of cards per package:     | <u>6</u>            |             |                         |
|                  | List number of envelopes per package: | <u>6</u>            |             |                         |
|                  | List number of packages per case:     | <u>48</u>           |             |                         |
|                  | List UPC Code for package:            | <u>077054697418</u> |             |                         |
|                  | List Catalog/Item#:                   | <u>NEW</u>          |             |                         |

**Web Site:**

The bidder should state web site address if online invoicing is available: \_\_\_\_\_

**Terms:**

The bidder should state below its discount terms offered for the prompt payment of invoices:  
     % if paid within NET 30 days of receipt of invoice

**Bidder's Acceptance of the Canteen Purchasing Card (Visa):**

The bidder should indicate agreement/disagreement to allow the Department to make purchases using the Canteen Purchasing card (Visa). If the bidder agrees, the bidder shall be responsible for all service fees, merchant fees and /or handling fees. Furthermore, the bidder shall agree to provide the items/services at the prices stated herein:

Agreement   ✓                        Disagreement \_\_\_\_\_

(EXHIBIT A, Pricing Page continued on next page)

## 1. INTRODUCTION AND GENERAL INFORMATION

### 1.1 Introduction:

1.1.1 This document constitutes an invitation for competitive, sealed bids from prospective bidders to establish a contract for the purchase of all occasion greeting cards for resale in the offender canteens at twenty-one (21) correctional institutions, for the Missouri Department of Corrections (hereinafter referred to as the "Department") in accordance with the requirements and provisions stated herein.

1.1.2 **Organization** - This document, referred to as an Invitation for Bid (IFB), is divided in to the following parts:

|   |                      |
|---|----------------------|
| Section 1. - Introduction and General Information | Exhibits A-E         |
| Section 2. - Contractual Requirements             | Terms and Conditions |
| Section 3. - Performance Requirements             | Attachment 1         |
| Section 4. - Bidder's Instructions                |                      |

### 1.2 General Information:

1.2.1 **Terms and Conditions** - It is recommended that all bidders review the Terms and Conditions governing this solicitation in its entirety, giving particular emphasis to examining those sections related to:

- Open Competition
- Preparation of Bids
- Submission of Bids
- Preferences
- Evaluation and Award

1.2.2 **Background Information** - The Department operates offender canteens within correctional institutions for offenders to purchase approved food, clothing, appliances, and other items. By departmental policy, the selection of items approved and available for purchase in the canteens is decided upon by a committee. The committee is tasked with standardizing an approved list in order to provide uniformity in product and pricing in the canteens. Items on the approved list are competitively bid in order to obtain the best possible pricing for the Department. Once contracted, only contracted items are allowed to be sold in the canteens.

1.2.3 The estimated population for all correctional institutions listed on **Attachment 1** is 31,350.

1.2.4 Expenditures from general revenue funds are not included in this contract. Canteen funds expended by this contract are not subject to appropriation by the General Assembly.

1.2.5 **Vendor Information Data Form** - The Department maintains a current vendor database. If the bidder has not submitted a Vendor Information Data form with a revision date of 04-09, this form can be downloaded at <http://doc.mo.gov/contracts.php> and submitted with the bid response, mailed, or faxed to the number indicated on the form, or emailed directly to [DOC.VendorInfo@doc.mo.gov](mailto:DOC.VendorInfo@doc.mo.gov).

## 2. CONTRACTUAL REQUIREMENTS

### 2.1 Contract Period:

2.1.1 The original contract period shall be as stated in the Invitation for Bid (IFB). The contract shall not bind, nor purport to bind, the State for any contractual commitment in excess of the original contract period. The Department shall have the right, at its sole option, to renew the contract for four (4) additional 12 month periods, or any portion thereof. In the event the Department exercises such right, all terms and conditions, requirements and specifications of the contract shall remain the same and apply during the renewal period, pursuant to applicable option clauses of this document.

**2.2 Renewal Periods:**

2.2.1 If the Department exercises its option for renewal, the contractor shall agree that the price for the renewal period shall not exceed the maximum percentage increase or be less than the minimum percentage decrease quoted for the applicable renewal period as stated on **EXHIBIT A, Pricing Page**, of the contract.

- a. As stated on **EXHIBIT A, Pricing Page**, all increases or decreases shall be calculated against the **ORIGINAL** contract price and **NOT** against the previous year's price. If a price increase or decrease was allowed as outlined in paragraph 2.6 of this IFB, the increase/decrease will be added/subtracted after the calculation of the renewal price has been determined.

**EXAMPLE:** Original Contract Price = \$1.00, Maximum Increase = 2%, Economic Adjustment = 5%

Renewal Period Increase -  $\$1.00 \times 2\% = \$1.02$

Economic Adjustment -  $\$1.00 \times 5\% = \$1.05$

Renewal Period Price -  $\$1.02 + \$0.05 = \$1.07$

- b. If renewal percentages are not provided, then prices during renewal period shall be the same as during the original contract period.
- c. The Department does not automatically exercise its option for renewal based upon the maximum percentage and reserves the right to offer or to request renewal of the contract at a percentage less than the maximum stated.

**2.3 Estimated Quantity:**

2.3.1 The resale of all occasion greeting cards is new to the Department and therefore, there is no historical data to provide estimated quantities. The Department makes no guarantees about single order quantities or total order quantities.

**2.4 Contract Prices:**

2.4.1 The prices shall be as stated on **EXHIBIT A, Pricing Page**. The Department shall not pay, nor be liable, for any other additional costs including, but not limited to, taxes, packing, shipping, freight or handling charges, insurance, interest penalties, termination payments, attorney fees, liquidated damages, etc.

- a. Price shall be considered firm for the all occasion greeting cards for the duration of the contract period unless a price increase/decrease is allowed as outlined in section 2.6 of this IFB.

**2.5 Point of Contact:**

2.5.1 The contractor must act as the responsible agent for all distributors shipping product to the institutions, and be the single point of contact on all matters other than the placement of orders.

**2.6 Economic Adjustment Clause:**

2.6.1 In the event that the contractor's cost for the all occasion greeting cards covered in this IFB and resulting contract should increase more than 5% during the period of time in which the contract is in effect, the contractor may, upon submission of written proof of such increase and approval by the Department, be entitled to an adjustment in price accomplished by a formal contract amendment signed and approved by and between the duly authorized representative of the contractor and the Department. Price shall remain firm for the first six (6) months of this contract.

2.6.2 The contractor must submit a written request for price increases to the Department's Purchasing Section. Whenever possible, the written request shall be submitted thirty (30) days prior to the effective date of the increase. Requests and documentation must be submitted via US Mail. If the manufacturer or supplier provides a percentage increase, the claim for such adjustment must include a certification from the

manufacturer or supplier verifying the contractor's cost at the time of the bid award, the new cost, and the effective date of the increase. If the manufacturer or supplier provides an actual dollar amount of increase, the claim for such adjustment must include a certification from the manufacturer or supplier verifying the increase and the effective date of the increase. Supporting documentation must be on original manufacturer's or supplier's letterhead, dated, signed, and clearly establish the increase is to all customers and not to the Department or this contract alone. ***Supporting documentation will be returned to the contractor once the Department's Purchasing Section has verified its validity and shall not become part of the contract record.***

- 2.6.3 In the event a written request from the contractor does not allow for a thirty (30) day notice prior to the effective date of the increase, the effective date of the increase, if allowed by the Department, will be thirty (30) days from the date of the receipt of a written request by the Department's Purchasing Section.
- 2.6.4 The increase will be allowed only on the cost of the item(s) to the contractor. No increase or change in the contractor's overhead, transportation costs, profit or other factors will be approved. The Department reserves the right to ask for invoices, published price lists, or any other evidence establishing the contractor's costs to support the increase. Failure to supply any requested documentation will be grounds to deny adjustment in price.
- 2.6.5 After receipt of the required documentation, and in the event a price change is authorized thereafter, no additional adjustments will be allowed for a term of six (6) months.
- 2.6.6 The Department further reserves the right to reject any proposed price increase, cancel the item(s) from the contract and re-bid, if determined to be in the best interest of the Department.
- 2.6.7 Contractors shall not delay or stop deliveries pending price changes. If a price increase is allowed through a formal contract amendment, no price increase shall be billed to the Department before the effective date of the increase. Billed price changes will only be accepted for payment on purchase orders dated on or after the effective price change date. Purchase orders dated prior to the effective price change date shall be billed at the contract price in existence before the amended price change regardless of when delivery is accepted.
- 2.6.8 In the event the contractor's costs should ***decrease*** by more than 5% during the period of time that the contract is in effect, the contractor shall pass any manufacturer's price decrease to the Department and such decreases shall become effective immediately upon notification by the contractor of the amount of the decrease. The contractor shall notify the Department immediately of any such decrease.

#### **REVISED BY AMENDMENT 001**

#### **2.7 Invoicing and Payment Terms:**

- 2.7.1 All payment terms shall be as stated in the terms and conditions of this contract. Payments will be processed based on final delivery, inspection, and acceptance of the items. Payment terms should be Net 30 days unless otherwise stated in the IFB.
- 2.7.2 The contractor shall accurately invoice per the price indicated on **EXHIBIT A, Pricing Page**.
- 2.7.3 The Department may choose to use the canteen purchasing card (Visa) in place of a purchase order to make purchases under this contract. Unless exception to this condition is indicated on **EXHIBIT A, Pricing Page**, the contractor agrees to accept the canteen purchasing card as an acceptable form of payment and may not charge any additional fees related to the use of a purchasing card such as service fees, merchant fees, and/or handling charges.
- a. If the Department issues a purchase order, an itemized invoice shall be emailed to [DOC.CanteenPayables@doc.mo.gov](mailto:DOC.CanteenPayables@doc.mo.gov) or mailed to:

Attn: Offender Financial Services  
Missouri Department of Corrections

PO Box 1609  
Jefferson City, MO 65102

- 2.7.4 Each invoice submitted **must** be specific to **one** purchase order number, referenced on the invoice, and must be itemized in accordance with items listed on the purchase order. Failure to comply with this requirement may delay processing of invoices for payment. Emailed invoices should contain the purchase order number in the subject line.
- a. If the canteen purchasing card (Visa) is used for payment, an itemized invoice reflecting the charged amount must be faxed or emailed to the institution within one business day. **The canteen purchasing card shall not be charged until the items are received and accepted.**

2.7.5 The contractor's invoice should include any discount for prompt payment as indicated on **EXHIBIT A, Pricing Page**.

2.7.6 If the contractor maintains an e-commerce web application that enables Department staff to view and print invoices and invoice history, the contractor shall indicate on **EXHIBIT A, Pricing Page** the web site address where Department staff may access invoices. Upon award of contract, the contractor shall provide the Department with a customer number in order for Department staff to access invoices and invoice history.

## **2.8 Subcontractors:**

2.8.1 Any subcontract for the items/services described herein must include appropriate provisions and contractual obligations to ensure the successful fulfillment of all contractual obligations agreed to by the contractor and the Department, and to ensure that the Department is indemnified, saved, and held harmless from and against any and all claims of damage, loss, and cost (including attorney fees) of any kind related to a subcontract in those matters described in the contract between the Department and the contractor. The contractor shall expressly understand and agree that he/she shall assume and be solely responsible for all legal and financial responsibilities related to the execution of a subcontract. The contractor shall agree and understand that utilization of a subcontractor to provide any of the items/services in the contract shall in no way relieve the contractor of the responsibility for providing the items/services as described and set forth herein. The contractor must obtain the approval of the Department prior to establishing any new subcontracting arrangements and before changing any subcontractors. The approval shall not be arbitrarily withheld.

## **2.9 Communications and Notices:**

2.9.1 Any notice to the contractor shall be deemed sufficient when e-mailed to the contractor at the e-mail address indicated in the contract, or transmitted by facsimile to the facsimile number indicated in the contract, or deposited in the United States mail, postage prepaid, and addressed to the contractor at the address indicated in the contract, or hand-carried and presented to an authorized employee of the contractor.

2.9.2 If the contractor desires to receive written notices at a different e-mail address, facsimile number, or USPS address than what is indicated in the contract, the contractor must submit this request in writing upon notice of award.

## **3. PERFORMANCE REQUIREMENTS**

### **3.1 Specifications:**

3.1.1 The items provided under the contract shall conform to all mandatory specifications, terms, conditions, and requirements as stated herein.

3.1.2 The greeting card package bid should contain cards of multiple designs, must not contain writing on the outside or inside of the card, and must not be occasion specific (e.g. Christmas, Valentines, etc.).

- 3.1.3 Greeting cards must not be padded, musical, electronic or laminated, and must not have any embellishments such as glitter, metal, ribbon, etc. Stickers on or included with the cards or envelopes will not be allowed.
- 3.1.4 Greeting card packages must contain the same number of envelopes as the number of cards. Envelopes must have glue applied to the flap that is sealed by the consumer, and must not have clasps, string, buttons, or similar closure devices.

**3.2 Item Labeling, Size and Packaging Requirements:**

3.2.1 **Labeling** - Each box of greeting cards must bear an identifying barcode for individual resale.

- a. Labels or packaging must not be pre-priced.

3.2.2 **Size** - Greeting card and envelope size must be within the range listed below and **must not be square**:

| <b>Dimension</b> | <b>Minimum</b> | <b>Maximum</b> |
|------------------|----------------|----------------|
| Height           | 3-1/2 inches   | 6-1/8 inches   |
| Length           | 5 inches       | 11-1/2 inches  |
| Thickness        | 0.007 inch     | 1/4 inch       |

3.2.3 **Packaging** - Greeting cards with envelopes shall be individually commercially packaged for resale.

- a. Greeting cards with envelopes shall be wrapped in packages of six (6), eight (8), or ten (10).
- b. Boxes or containers, as applicable, should be selected to the extent necessary to provide protection from physical and environmental damage during shipping and handling. Cushioning materials shall be applied, as required, to protect and to restrict movement of the greeting cards.

**3.3 Item Changes:**

3.3.1 The contractor shall not change the specified labeling or size of any item that has been awarded to the contractor without prior written approval by the Department.

**3.4 Awarded Items:**

3.4.1 Awarded greeting card packages must be available for delivery to **all** institutions listed on **Attachment 1**.

**3.5 Minimum Orders:**

3.5.1 Greeting card packages will be ordered by **individual package**. There shall be no minimum order requirements.

**3.6 Substitution of Product:**

3.6.1 Following award of the contract, no substitution of an awarded item will be permitted except in the case of natural disaster, item discontinuation by the manufacturer or supplier, or the inability of a manufacturer or supplier to ship. The contractor must provide documentation from the manufacturer or supplier to substantiate the occurrence of any of these aforementioned situations.

- a. The contractor is obligated to obtain a substitution to replace an awarded item that meets or exceeds the specifications of the item that was originally awarded at no additional cost to the Department.
- b. At a minimum, samples for substitution will be evaluated for meeting the required specifications, and may include testing to determine overall acceptability. Other considerations may include packaging and the condition of the packaging materials the samples are contained in. If sample

testing indicates that the product does not meet required specifications or is found otherwise unacceptable, it will not be considered for substitution.

- 3.6.2 The contractor must immediately notify the Department **prior** to the discontinuation or change in the required specifications of an awarded item. When possible, the contractor must accept orders for the item(s) which is to be discontinued for a full thirty (30) days following notice to the Department of such discontinuation or change.
- 3.6.3 The Department reserves the right to allow the contractor to substitute any new item offered by the contractor on all unshipped and future orders if quality is equal or greater than the item under contract, and if the price is equal to or less than the contract price. The Department shall be the final authority as to acceptability of the proposed substitution.
- a. Substitutions must be approved **in advance** by a formal contract amendment.

### **3.7 Replacement of Damaged/Defective Product:**

- 3.7.1 The contractor shall be responsible for replacing any item received that is defective or in damaged condition at no cost to the Department, including all shipping costs for returning damaged or defective items to the contractor for replacement.

### **3.8 Delivery Performance:**

- 3.8.1 Orders shall be placed by the institutions listed on **Attachment 1**. The contractor must begin accepting orders upon notice of award. Initial and subsequent deliveries must be made within fifteen (15) calendar days upon receipt of an authorized purchase order or canteen purchasing card transaction notice. All orders received on the last day of the contract must be shipped at the contract price.
- 3.8.2 Delivery shall include unloading shipments at the Department dock or other designated unloading site(s) as requested by the Department. All orders must be shipped **FOB Destination, Freight Prepaid and Allowed**.
- 3.8.3 The contractor must coordinate its delivery schedule with the ordering institution. Institutions may have specific times that deliveries can be accepted based on security procedures. A delivery arriving during a time the institution does not accept deliveries will be delayed or refused. Any additional cost for delay or redelivery shall be the responsibility of the contractor.
- a. Pursuant to paragraph 12.b. in the Terms and Conditions of this IFB, a Missouri Uniform Law Enforcement System (MULES) background check may be required on the driver before allowing the vehicle to enter the facilities identified on **Attachment 1**.
- b. Delivery must not be made on official state holidays. A list of official state holidays may be found on the State of Missouri website at <http://www.oa.mo.gov/pers/hoursofwork.htm>.
- 3.8.4 **Delays in delivery performance** - If at any time the contractor should encounter conditions impeding delivery of the awarded item(s), the contractor shall immediately notify the Department in writing of the fact of delay, its likely duration, and its cause(s). As soon as practicable after receipt of the contractor's notice, the Department shall evaluate the situation and may, at its sole discretion, extend the contractor's time for delivery.
- a. A delay by the contractor in the performance of its delivery obligations shall render the contractor liable for additional costs incurred by the Department to obtain product from other sources, unless an extension of time is agreed upon pursuant to 3.8.4.

### **3.9 Item Selection and Sales Performance:**

- 3.9.1 The selection of allowable items to be sold in the offender canteens is decided upon by a committee. If at any time during the contract period the committee decides to remove an awarded item(s) from the

allowable list, the Department shall have the right to cancel that item(s) from the contract without penalty. All other specifications, terms and conditions of the contract, including the pricing on all non-affected awarded items shall remain the same.

3.9.2 The purpose of items selected for resale is to maximize sales potential for the benefit of the offender Canteen Fund. Therefore, if an item shows an overall trend of a decrease in sales volume, the Department reserves the right to discontinue that item without penalty.

3.9.3 All cancelled/discontinued items will be returned for full credit at no cost to the Department.

#### **4. BIDDER'S INSTRUCTIONS**

##### **4.1 Contact:**

4.1.1 Bidders are cautioned not to contact any other employee of the Department concerning this procurement during the competitive procurement and evaluation processes except for the buyer of Record. **Inappropriate contacts are grounds for exclusion from this or future bidding opportunities.**

##### **4.2 Samples:**

4.2.1 The Department requests that one (1) sample of the item(s) bid be submitted with the bid for evaluation. The sample must be as listed on **EXHIBIT A, Pricing Page**, and should be sent in a separate envelope/package from the bid. A bidder failing to submit a sample within five (5) calendar days after the bid opening date may not be considered for award. All samples will be provided at no cost to the Department.

a. All samples must be clearly labeled with the bidder's company name, contact name, and bid number.

b. All samples must be of the brand name and finished packaging that the bidder is bidding. **Special run or mock-up samples will not be accepted.**

c. The Department will perform quality, safety and security testing on all samples submitted.

d. Samples will not be returned.

4.2.2 At minimum, samples will be evaluated for meeting the required specifications and to determine overall acceptability. Other considerations may include packaging and the condition of the packaging materials the samples are contained in. If sample testing indicates that the product does not meet required specifications or is found otherwise unacceptable, the award shall not be made to that bidder.

##### **4.3 Compliance with Terms and Conditions:**

4.3.1 The bidder is cautioned when submitting pre-printed terms and conditions or other type material to make sure such documents do not contain other terms and conditions which conflict with those of the IFB and its contractual requirements. The bidder agrees that in the event of conflict between any of the bidder's terms and conditions and those contained in the IFB that the IFB shall govern. Taking exception to the Department's terms and conditions may render a bidder's bid non-responsive and may remove it from consideration for award.

##### **4.4 Bid Detail Requirements and Deviations:**

4.4.1 It is the bidder's responsibility to submit a bid that meets all mandatory specifications stated herein. The bidder should clearly identify detailed specifications for the product being offered and any deviations from both the mandatory and desirable specifications stated in the IFB on the pricing pages. Any deviation from a mandatory requirement may render the bid nonresponsive; any deviation from a desirable specification may be reviewed by the Department as to its acceptability and impact on competition. A deviation from a mandatory specification should be addressed by the bidder in detail sufficient to explain

whether the deviation alternatively meets or exceeds the mandatory specification; said explanation shall be required of the bidder if requested by the Buyer of Record.

#### **4.5 EXHIBIT A, Pricing Page:**

- 4.5.1 The bidder must submit a **firm fixed price** for the greeting cards bid on **EXHIBIT A, Pricing Page**.
- 4.5.2 The bidder should complete the "Web Site", "Terms", and "Bidder's Acceptance of the Canteen Purchasing Card" sections on **EXHIBIT A, Pricing Page**.

#### **4.6 Submission of Bids:**

- 4.6.1 The bidder is cautioned that it is the bidder's sole responsibility to submit information related to the evaluation categories and that the Department is under no obligation to solicit such information if it is not included with the bid. The bidder's failure to submit such information may cause an adverse impact on the evaluation of the bid.
- 4.6.2 Bids are due no later than the date and time on the first page of this IFB.

#### **4.7 Preferences:**

- 4.7.1 **Missouri Service-Disabled Veteran Business Enterprise Preference** - Pursuant to section 34.074 RSMo, and 1 CSR 40-1.050, a three (3) bonus point preference shall be granted to bidders who qualify as Missouri service-disabled veteran business enterprises and who complete and submit **EXHIBIT B, Missouri Service-Disabled Veteran Business Enterprise Preference** with the bid. If the bid does not include the completed **EXHIBIT B** and the documentation specified on **EXHIBIT B** in accordance with the instructions provided therein, no preference points will be applied.
- 4.7.2 If the lowest priced bid qualifies for the preference, or in the event no bidders qualify for the preference, no further calculation is necessary.
- 4.7.3 **Organization for the Blind and Sheltered Workshop:** Pursuant to 34.165 RSMo, and 1 CSR 40-1.050, a ten (10) bonus point preference shall be granted to bidders including products and/or services manufactured, produced or assembled by a qualified nonprofit organization for the blind established pursuant to 41 U.S.C. sections 46 to 48c or a sheltered workshop holding a certificate of approval from the Department of Elementary and Secondary Education pursuant to section 178.920 RSMo.
  - a. In order to qualify for the ten bonus points, the following conditions must be met and the following evidence must be provided:
    - 1) The bidder must either be an organization for the blind or sheltered workshop or must be proposing to utilize an organization for the blind/sheltered workshop as a subcontractor and/or supplier in an amount that must equal the greater of \$5,000 or 2% of the total dollar value of the contract for purchases not exceeding \$10 million.
    - 2) The services performed or the products provided by the organization for the blind or sheltered workshop must provide a commercially useful function related to the delivery of the contractually-required service/product in a manner that will constitute an added value to the contract and shall be performed/provided exclusive to the performance of the contract. Therefore, if the services performed or the products provided by the organization for the blind or sheltered workshop is utilized, to any extent, in the bidder's obligations outside of the contract, it shall not be considered a valid added value to the contract and shall not qualify as participation in accordance with this clause.
    - 3) If the bidder is proposing participation by an organization for the blind or sheltered workshop, in order to receive evaluation consideration for participation by the organization for the blind or sheltered workshop, the bidder must provide the following information with the bid:

- Participation Commitment – The bidder must complete **EXHIBIT C, Participation Commitment**, by identifying the organization for the blind or sheltered workshop and the commercially useful products/services to be provided by the listed organization for the blind or sheltered workshop. If the bidder submitting the bid is an organization for the blind or sheltered workshop, the bidder must be listed in the appropriate table on the Participation Commitment form.
- Documentation of Intent to Participate – The bidder must either provide a properly completed **EXHIBIT D, Documentation of Intent to Participate** form, signed and dated no earlier than the IFB issuance date by the organization for the blind or sheltered workshop proposed or must provide a recently dated letter of intent signed and dated no earlier than the IFB issuance date by the organization for the blind or sheltered workshop which: (1) must describe the products/services the organization for the blind/sheltered workshop will provide and (2) should include evidence of the organization for the blind/sheltered workshop qualifications (e.g. copy of certificate or Certificate Number for Missouri Sheltered Workshop).

**NOTE:** If the bidder submitting the bid is an organization for the blind or sheltered workshop, the bidder is not required to complete **EXHIBIT D, Documentation of Intent to Participate** form or provide a recently dated letter of intent.

- b. A list of Missouri sheltered workshops can be found at the following Internet address:

<http://www.dese.mo.gov/divspeced/shelteredworkshops/index.html>.

- c. The websites for the Missouri Lighthouse for the Blind and the Alphapointe Association for the Blind can be found at the following Internet addresses:

<http://www.lhbindustries.com>

<http://www.alphapointe.org>

- d. Commitment – If the bidder's bid is awarded, the organization for the blind or sheltered workshop participation committed to by the bidder on **EXHIBIT C, Participation Commitment**, **shall be interpreted as a contractual requirement.**

4.7.4 The Blind/Sheltered Workshop Preference required under section 34.165 RSMo, and 1 CSR 40-1.050 allows for ten (10) bonus points to a qualifying vendor. If the lowest priced bidder qualifies for the preference, or in the event none of the bidders qualify for the preference, no further calculation is necessary.

#### **4.8 Evaluation and Award:**

4.8.1 **Cost** - Evaluation of cost shall be objective and based on the quoted prices indicated on **EXHIBIT A, Pricing Page**. Evaluation of cost shall include the original contract period and renewal periods.

- a. The individual cost for each card will be calculated by dividing the firm fixed package price by the number of individual cards per package to arrive at the cost per card. The initial contract period cost for greeting cards will be calculated by multiplying the individual cost per card by the estimated quantity. For evaluation purposes only, an estimated quantity of five hundred (500) will be used.
- b. A cost for each renewal period will be calculated in the same manner as indicated above. The total cost of the initial contract period and each renewal period will be added together to arrive at the total bid price.

4.8.2 Evaluation and selection of the awarded greeting card package shall be anonymous and subjective based on the evaluation criteria indicated in paragraph 4.8.3.

4.8.3 Evaluation shall be conducted for each greeting card package submitted. After determining that the greeting card package submitted satisfies the mandatory requirements stated in Sections 3.1 and 3.2 of this IFB, the evaluator(s) shall use subjective judgment in conducting a comparative assessment of the greeting card package in accordance with the evaluation criteria stated below:

- a. Design of card..... 40 points
- b. Quality of card paper.....30 points
- c. Quality of envelope.....30 points

4.8.4 Evaluation criteria shall be evaluated by visual inspection.

4.8.5 Determination of Cost Points - Cost points shall be computed for each item bid as follows:

|  |   |                            |   |                                   |   |                      |
|--|---|----------------------------|---|-----------------------------------|---|----------------------|
| <u>Lowest Responsive Total Evaluated Bid Price</u><br>Compared Total Evaluated Bid Price | X | Obj. Cost Pts.<br>100 pts. | + | Subj. Cost Pts.<br>(100 pts. Max) | = | Total Cost<br>Points |
|--|---|----------------------------|---|-----------------------------------|---|----------------------|

a. **Note: The prompt payment discount terms on contracts will not be used in any cost calculation.**

4.8.6 Award for greeting cards shall be made to the bidder whose item meet specifications and has the highest total cost points.

4.8.7 Other Considerations: The Department reserves the right to reject any bid which is determined unacceptable for reasons which may include but are not necessarily limited to: 1) failure of the bidder to meet mandatory general performance specifications; 2) failure of the bidder to meet mandatory technical specifications; and/or, 3) receipt of any information, from any source, regarding delivery of unsatisfactory product or service by the bidder within the past three years. As deemed in its best interests, the Department reserves the right to clarify any and all portions of any bidder's offering.

**4.9 Employee Bidding/Conflict of Interest:**

4.9.1 Bidders who are employees of the State of Missouri, a member of the General Assembly or a statewide elected official must comply with sections 105.450 to 105.458 RSMo regarding conflict of interest. If the bidder or any owner of the bidder's organization is currently an employee of the State of Missouri, a member of the General Assembly or a statewide elected official, please complete **EXHIBIT E, Miscellaneous Information.**

**THIS SPACE INTENTIONALLY LEFT BLANK**

**EXHIBIT A**  
Pricing Page

The bidder must state **only one** firm fixed price for greeting cards delivered FOB Destination Prepaid and Allowed to **all** institutions listed on **Attachment 1**. If bidding multiple packaging (i.e. 6 card, 8 card, 10 card, etc.) or brands of all occasion greeting cards, it is requested bidders make a copy of **EXHIBIT A, Pricing Page** to use for each alternate bid and clearly mark the pages "**alternate bid #1, alternate bid #2,**" etc.

| <u>LINE ITEM</u> | <u>MANDATORY SPECIFICATIONS</u>       | <u>QTY</u>                       | <u>UNIT</u> | <u>FIRM FIXED PRICE</u> |
|------------------|---------------------------------------|----------------------------------|-------------|-------------------------|
| 001              | All Occasion Greeting Card/Envelope   | New                              | Pkg.        | \$ <u>1.18</u>          |
|                  | List number of cards per package:     | <u>6</u>                         |             |                         |
|                  | List number of envelopes per package: | <u>6</u>                         |             |                         |
|                  | List number of packages per case:     | <u>48</u>                        |             |                         |
|                  | List UPC Code for package:            | <u>07705469743 2</u>             |             |                         |
|                  | List Catalog/Item#:                   | <u>NEW ITEM UPC 7705469743 2</u> |             |                         |

**Web Site:**

The bidder should state web site address if online invoicing is available: \_\_\_\_\_

**Terms:**

The bidder should state below its discount terms offered for the prompt payment of invoices:

     % if paid within      days of receipt of invoice  
NET 30

**Bidder's Acceptance of the Canteen Purchasing Card (Visa):**

The bidder should indicate agreement/disagreement to allow the Department to make purchases using the Canteen Purchasing card (Visa). If the bidder agrees, the bidder shall be responsible for all service fees, merchant fees and /or handling fees. Furthermore, the bidder shall agree to provide the items/services at the prices stated herein:

Agreement   ✓   Disagreement \_\_\_\_\_

(EXHIBIT A, Pricing Page continued on next page)

ALTERNATE BID #1

**EXHIBIT A**  
**Pricing Page**

The bidder must state **only one** firm fixed price for greeting cards delivered FOB Destination Prepaid and Allowed to **all** institutions listed on **Attachment 1**. If bidding multiple packaging (i.e. 6 card, 8 card, 10 card, etc.) or brands of all occasion greeting cards, it is requested bidders make a copy of **EXHIBIT A, Pricing Page** to use for each alternate bid and clearly mark the pages "alternate bid #1, alternate bid #2," etc.

| LINE<br>ITEM | MANDATORY SPECIFICATIONS              | QTY                          | UNIT | FIRM FIXED<br>PRICE |
|--------------|---------------------------------------|------------------------------|------|---------------------|
| 001          | All Occasion Greeting Card/Envelope   | New                          | Pkg. | \$ <u>1.18</u>      |
|              | List number of cards per package:     | <u>6</u>                     |      |                     |
|              | List number of envelopes per package: | <u>6</u>                     |      |                     |
|              | List number of packages per case:     | <u>48</u>                    |      |                     |
|              | List UPC Code for package:            | <u>07705469742 5</u>         |      |                     |
|              | List Catalog/Item#:                   | <u>NEW ITEM 7705469742 5</u> |      |                     |

**Web Site:**

The bidder should state web site address if online invoicing is available: \_\_\_\_\_

**Terms:**

The bidder should state below its discount terms offered for the prompt payment of invoices:

— % if paid within — days of receipt of invoice  
NET 30

**Bidder's Acceptance of the Canteen Purchasing Card (Visa):**

The bidder should indicate agreement/disagreement to allow the Department to make purchases using the Canteen Purchasing card (Visa). If the bidder agrees, the bidder shall be responsible for all service fees, merchant fees and /or handling fees. Furthermore, the bidder shall agree to provide the items/services at the prices stated herein:

Agreement  \_\_\_\_\_ Disagreement  \_\_\_\_\_

(EXHIBIT A, Pricing Page continued on next page)

ALTERNATE BID # 2

**EXHIBIT A**  
Pricing Page

The bidder must state **only one** firm fixed price for greeting cards delivered FOB Destination Prepaid and Allowed to **all** institutions listed on **Attachment 1**. If bidding multiple packaging (i.e. 6 card, 8 card, 10 card, etc.) or brands of all occasion greeting cards, it is requested bidders make a copy of **EXHIBIT A, Pricing Page** to use for each alternate bid and clearly mark the pages "**alternate bid #1, alternate bid #2,**" etc.

| LINE<br>ITEM | MANDATORY SPECIFICATIONS              | QTY                   | UNIT | FIRM FIXED<br>PRICE |
|--------------|---------------------------------------|-----------------------|------|---------------------|
| 001          | All Occasion Greeting Card/Envelope   | New                   | Pkg. | \$ <u>1.18</u>      |
|              | List number of cards per package:     | <u>6</u>              |      |                     |
|              | List number of envelopes per package: | <u>6</u>              |      |                     |
|              | List number of packages per case:     | <u>48</u>             |      |                     |
|              | List UPC Code for package:            | <u>0 7705469744 9</u> |      |                     |
|              | List Catalog/Item#:                   | <u>NEW ITEM</u>       |      |                     |

**Web Site:**

The bidder should state web site address if online invoicing is available: \_\_\_\_\_

**Terms:**

The bidder should state below its discount terms offered for the prompt payment of invoices:

     % if paid within      days of receipt of invoice  
NET 30

**Bidder's Acceptance of the Canteen Purchasing Card (Visa):**

The bidder should indicate agreement/disagreement to allow the Department to make purchases using the Canteen Purchasing card (Visa). If the bidder agrees, the bidder shall be responsible for all service fees, merchant fees and /or handling fees. Furthermore, the bidder shall agree to provide the items/services at the prices stated herein:

Agreement   ✓   Disagreement \_\_\_\_\_

(EXHIBIT A, Pricing Page continued on next page)

**EXHIBIT A (Cont.)**  
Pricing Page

**RENEWAL OPTION:** The bidder **must** indicate below the maximum allowable percentage of price increase or guaranteed minimum percentage of price decrease applicable to the renewal option periods. If a percentage is not quoted (i.e. left blank), the Department shall have the right to execute the renewal option at the same price(s) quoted for the original contract period. Statements such as "percentage of the then-current price" or "consumer price index" are NOT ACCEPTABLE.

All increases or decreases shall be calculated against the ORIGINAL contract price, NOT against the previous year's price. A CUMULATIVE CALCULATION SHALL NOT BE UTILIZED.

The percentages indicated below shall be used in the cost evaluation to determine the maximum financial liability to the Department.

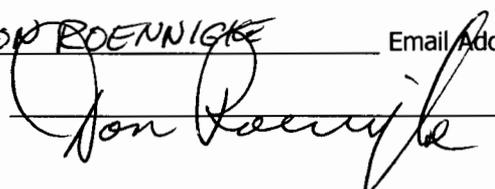
**NOTICE: DO NOT COMPLETE BOTH A MAXIMUM INCREASE AND A MINIMUM DECREASE FOR THE SAME RENEWAL PERIOD.**

|                                 | <u>MAXIMUM INCREASE</u>              | OR | <u>MINIMUM DECREASE</u>           |
|---------------------------------|--------------------------------------|----|-----------------------------------|
| 1 <sup>st</sup> Renewal Period: | Original contract price + <u>2</u> % | OR | Original contract price - _____ % |
| 2 <sup>nd</sup> Renewal Period: | Original contract price + _____ %    | OR | Original contract price - _____ % |
| 3 <sup>rd</sup> Renewal Period: | Original contract price + <u>4</u> % | OR | Original contract price - _____ % |
| 4 <sup>th</sup> Renewal Period: | Original contract price + _____ %    | OR | Original contract price - _____ % |

By signing, the bidder hereby declares understanding, agreement, and certification of compliance to provide the items at the prices quoted, in accordance with all requirements and specifications contained herein and the Terms and Conditions. The bidder further agrees that the language of this IFB shall govern in the event of a conflict with his/her bid.

Company Name: KEEFE GROUP

Printed Name: Don Boennigke Email Address: dboennigke@keefegroup.com

Authorized Signature:  Date: 11/29/12

**EXHIBIT B**  
**MISSOURI SERVICE-DISABLED VETERAN BUSINESS ENTERPRISE PREFERENCE**

Pursuant to section 34.074, RSMo, and 1 CSR 40-1.050, the Department of Corrections has a goal of awarding three (3) percent of all contracts for the performance of any job or service to qualified service-disabled veteran business enterprises (SDVEs). (See below for definitions included in section 34.074, RSMo.)

**DEFINITIONS:**

**Service-Disabled Veteran (SDV)** is defined as any individual who is disabled as certified by the appropriate federal agency responsible for the administration of veterans' affairs.

**Service-Disabled Veteran Business Enterprise (SDVE)** is defined as a business concern:

- a. not less than fifty-one (51) percent of which is owned by one or more service-disabled veterans or, in the case of any publicly owned business, not less than fifty-one (51) percent of the stock of which is owned by one or more service-disabled veterans; and
- b. the management and daily business operations of which are controlled by one or more service-disabled veterans.

**STANDARDS:**

The following standards shall be used by the Department of Corrections in determining whether an individual, business, or organization qualifies as a SDVE:

- a. Doing business as a Missouri firm, corporation, or individual or maintaining a Missouri office or place of business, not including an office of a registered agent;
- b. Having not less than fifty-one percent (51%) of the business owned by one (1) or more service-disabled veterans (SDVs) or, in the case of any publicly-owned business, not less than fifty-one percent (51%) of the stock of which is owned by one (1) or more SDVs.
- c. Having the management and daily business operations controlled by one (1) or more SDVs;
- d. Having a copy of the SDV's award letter from the Department of Veterans Affairs or a copy of the SDV's discharge paper (DD Form 214, Certificate of Release or Discharge from Active Duty) and a copy of the SDV's documentation certifying disability by the appropriate federal agency responsible for the administration of veterans' affairs; and
- e. Possessing the power to make day-to-day as well as major decisions on matters of management, policy, and operation.

If a bidder meets the standards of a qualified SDVE as stated above, the bidder **must** provide the following with the bid in order to receive the Missouri SDVE preference of a three-point bonus over a non-Missouri SDVE unless previously submitted within the past five (5) years to a Missouri state agency or public university:

- a. a copy of the SDV's award letter from the Department of Veterans Affairs or a copy of the SDV's discharge paper (DD Form 214, Certificate of Release or Discharge from Active Duty),
- b. a copy of the SDV's documentation certifying disability by the appropriate federal agency responsible for the administration of veterans' affairs, and
- c. a completed copy of this exhibit.

(NOTE: For ease of evaluation, please attach a copy of the SDV's award letter or a copy of the SDV's discharge paper, and a copy of the SDV's documentation certifying disability to this Exhibit. The SDV's award letter, the SDV's discharge paper, and the SDV's documentation certifying disability shall be considered confidential pursuant to subsection 14 of section 610.021, RSMo.)

If the SDVE previously submitted copies of the SDV's documents (a copy of the SDV's award letter or a copy of the SDV's discharge paper, and a copy of the SDV's documentation certifying disability) to a Missouri state agency or public university within the past five (5) years, the SDVE should provide the information requested below.

**(EXHIBIT B continued on next page)**

**EXHIBIT B (continued)**  
**MISSOURI SERVICE-DISABLED VETERAN BUSINESS ENTERPRISE PREFERENCE**

Name of **Missouri State Agency** or **Public University\*** to Which the SDV's Documents were Submitted:

\_\_\_\_\_

(\*Public University includes the following five schools under chapter 34, RSMo: Harris-Stowe State University – St. Louis; Missouri Southern State University – Joplin; Missouri Western State University – St. Joseph; Northwest Missouri State University – Maryville; Southeast Missouri State University – Cape Girardeau.)

**Date** SDV's Documents were Submitted: \_\_\_\_\_

Previous **Bid/Contract Number** for Which the SDV's Documents were Submitted: \_\_\_\_\_  
(if known)

By signing below, I certify that I meet the definitions of a service-disabled veteran and a service-disabled veteran business enterprise as defined in section 34.074, RSMo. I further certify that I meet the standards of a qualifying SDVE as listed above pursuant to 1 CSR 40-1.050.

\_\_\_\_\_  
Service-Disabled Veteran's Name  
(Please Print)

\_\_\_\_\_  
Service-Disabled Veteran Business Enterprise Name

\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
Service-Disabled Veteran's Signature

\_\_\_\_\_  
Missouri Address of Service-Disabled Veteran  
Business Enterprise

\_\_\_\_\_  
Phone Number

\_\_\_\_\_  
Website Address

\_\_\_\_\_  
Date

\_\_\_\_\_  
E-Mail Address

(NOTE: A qualified SDVE will be added to the SDVE listing maintained on the Office of Administration, Division of Purchasing and Materials Management's (OA/DPMM) website ([www.aa.mo.gov/purch/vendorinfo/sdve.html](http://www.aa.mo.gov/purch/vendorinfo/sdve.html)) for up to five (5) years from the date listed above. However, if it has been determined that the SDVE at any time no longer meets the requirements stated above, the OA/DPMM will remove the SDVE from the listing.)

|  |               |
|--|---------------|
| <b>FOR STATE USE ONLY</b>                  |               |
| SDV Documents - Verification Completed By: |               |
| _____<br>Procurement Officer               | _____<br>Date |

**EXHIBIT C**  
Participation Commitment

**Organization for the Blind/Sheltered Workshop Participation Commitment** – If the bidder is committing to participation by or if the bidder is a qualified organization for the blind/sheltered workshop, the bidder must provide the required information in the table below for the organization proposed and must submit the completed exhibit with the bidder’s bid.

| <b>Organization for the Blind/Sheltered Workshop Commitment Table</b><br>By completing this table, the bidder commits to the use of the organization at the greater of \$5,000 or 2% of the actual total dollar value of contract.<br>(The services performed or the products provided by the listed Organization for the Blind/Sheltered Workshop must provide a commercially useful function related to the delivery of the contractually-required service/product in a manner that will constitute an added value to the contract and shall be performed/provided exclusive to the performance of the contract.) |  |
|---|--|
| <b>Name of Organization for the Blind or Sheltered Workshop Proposed</b>  | <b>Description of Products/Services to be Provided by Listed Organization for the Blind/Sheltered Workshop</b> |
| <b>ALL OCCASION GREETING CARDS – LINE ITEM 001:</b>   |  |
| 1.  |  |

**EXHIBIT D**  
Documentation of Intent to Participate

If the bidder is proposing to include the participation of an Organization for the Blind/Sheltered Workshop in the provision of the products/services required in the IFB, the bidder must either provide a recently dated letter of intent, signed and dated no earlier than the IFB issuance date, from each organization documenting the following information, or complete and provide this Exhibit with the bidder's bid.

*~ Copy This Form For Each Organization Proposed ~*

Bidder Name: \_\_\_\_\_

**This Section To Be Completed by Participating Organization:**

*By completing and signing this form, the undersigned hereby confirms the intent of the named participating organization to provide the products/services identified herein for the bidder identified above.*

Indicate appropriate business classification(s):

\_\_\_\_\_ Organization \_\_\_\_\_ Sheltered  
for the Blind \_\_\_\_\_ Workshop

Name of Organization: \_\_\_\_\_

(Name of Organization for the Blind or Sheltered Workshop)

Contact Name: \_\_\_\_\_ Email: \_\_\_\_\_

Address: \_\_\_\_\_ Phone #: \_\_\_\_\_

City: \_\_\_\_\_ Fax #: \_\_\_\_\_

State/Zip: \_\_\_\_\_ Certification # \_\_\_\_\_

(or attach copy of certification)

Certification Expiration Date: \_\_\_\_\_

Describe the products/services you (as the participating organization) have agreed to provide:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Authorized Signature:**

\_\_\_\_\_  
*Authorized Signature of Participating Organization  
(Organization for the Blind or Sheltered Workshop)*

\_\_\_\_\_  
*Date (Dated no earlier  
than the IFB issuance  
date)*

**EXHIBIT E**  
Miscellaneous Information

**Employee Bidding/Conflict of Interest**

If the bidder and/or any of the owners of the bidder's organization are currently an employee of the State of Missouri, a member of the General Assembly or a statewide elected official, please provide the following information.

|   |  |
|---|--|
| Name of State Employee, General Assembly Member, or Statewide Elected Official: |  |
|   | In what office/agency are they employed? |
|   | Employment Title:                        |
| Percentage of ownership interest in bidder's organization:                      | _____ %                                  |

**STATE OF MISSOURI  
MISSOURI DEPARTMENT OF CORRECTIONS**

**TERMS AND CONDITIONS – INVITATION FOR BID - CANTEEN**

**1. TERMINOLOGY/DEFINITIONS**

Whenever the following words and expressions appear in an Invitation for Bid (IFB) document or any amendment thereto, the definition or meaning described below shall apply.

- a. **Agency and/or Department** means the Missouri Department of Corrections (Department).
- b. **Amendment** means a written, official modification to an IFB or to a contract.
- c. **Attachment** applies to all forms which are included with an IFB to incorporate any informational data or requirements related to the performance requirements and/or specifications.
- d. **Bid Opening Date and Time** and similar expressions mean the exact deadline required by the IFB for the receipt of sealed bids.
- e. **Bidder** means the person or organization that responds to an IFB by submitting a bid with prices to provide the equipment, supplies, and/or services as required in the IFB document.
- f. **Buyer or Buyer of Record** means the procurement staff member of the Department. The **Contact Person** as referenced herein is usually the Buyer.
- g. **Contract** means a legal and binding agreement between two or more competent parties, for a consideration for the procurement of equipment, supplies, and/or services.
- h. **Contractor** means a person or organization who is a successful bidder as a result of an IFB and who enters into a contract.
- i. **Exhibit** applies to forms which are included with an IFB for the bidder to complete and submit with the sealed bid prior to the specified opening date and time.
- j. **Invitation for Bid (IFB)** means the solicitation document issued by the Department to potential bidders for the purchase of equipment, supplies, and/or services as described in the document. The definition includes these Terms and Conditions as well as all Pricing Pages, Exhibits, Attachments, and Amendments.
- k. **May** means that a certain feature, component, or action is permissible, but not required.
- l. **Must** means that a certain feature, component, or action is a mandatory condition. Failure to provide or comply will result in a bid being considered non-responsive.
- m. **Pricing Page(s)** applies to the form(s) on which the bidder must state the price(s) applicable for the equipment, supplies, and/or services required in the IFB. The pricing pages must be completed and submitted by the bidder with the sealed bid prior to the specified bid opening date and time.
- n. **RSMo (Revised Statutes of Missouri)** refers to the body of laws enacted by the Legislature which govern the operations of all agencies of the State of Missouri. Chapter 34 of the statutes is the primary chapter governing the procurement operations of the Department.
- o. **Shall** has the same meaning as the word must.
- p. **Should** means that a certain feature, component and/or action is desirable but not mandatory.

**2. APPLICABLE LAWS AND REGULATIONS**

- a. The contract shall be construed according to the laws of the State of Missouri. The contractor shall comply with all local, state, and federal laws and regulations related to the performance of the contract to the extent that the same may be applicable.
- b. To the extent that a provision of the contract is contrary to the Constitution or laws of the State of Missouri or of the United States, the provisions shall be void and unenforceable. However, the balance of the contract shall remain in force between the parties unless terminated by consent of both the contractor and the Department.
- c. The contractor must be registered and maintain good standing with the Secretary of State of the State of Missouri and other regulatory agencies, as may be required by law or regulations.
- d. The contractor must timely file and pay all Missouri sales, withholding, corporate and any other required Missouri tax returns and taxes, including interest and additions to tax.
- e. The exclusive venue for any legal proceeding relating to or arising out of the IFB or resulting contract shall be in the Circuit Court of Cole County, Missouri.
- f. The contractor shall only utilize personnel authorized to work in the United States in accordance with applicable federal and state laws and Executive Order 07-13 for work performed in the United States.

### 3. CONTRACT ADMINISTRATION

- a. All contractual administration will be carried out by the Buyer of Record or authorized Department Purchasing Section designee. Communications pertaining to contract administration matters will be addressed to: Department of Corrections, Purchasing Section, PO Box 236, Jefferson City, MO 65102.
- b. The Buyer of Record/authorized designee is the only person authorized to approve changes to any of the requirements of the contract.

### 4. OPEN COMPETITION/INVITATION FOR BID DOCUMENT

- a. It shall be the bidder's responsibility to ask questions, request changes or clarification, or otherwise advise the Department if any language, specifications or requirements of an IFB appear to be ambiguous, contradictory, and/or arbitrary, or appear to inadvertently restrict or limit the requirements stated in the IFB to a single source. Any and all communication from bidders regarding specifications, requirements, competitive bid process, etc., must be directed to the buyer of record of the Department, unless the IFB specifically refers the bidder to another contact. Such e-mail, fax, or phone communication should be received at least ten calendar days prior to the official bid opening date.
- b. Every attempt shall be made to ensure that the bidder receives an adequate and prompt response. However, in order to maintain a fair and equitable bid process, all bidders will be advised, via the issuance of an amendment to the IFB, of any relevant or pertinent information related to the procurement. Therefore, bidders are advised that unless specified elsewhere in the IFB, any questions received less than ten calendar days prior to the IFB opening date may not be answered.
- c. Bidders are cautioned that the only official position of the State of Missouri is that which is issued by the Department in the IFB or an amendment thereto. No other means of communication, whether oral or written, shall be construed as a formal or official response or statement.
- d. The Department monitors all procurement activities to detect any possibility of deliberate restraint of competition, collusion among bidders, price-fixing by bidders, or any other anticompetitive conduct by bidders which appears to violate state and federal antitrust laws. Any suspected violation shall be referred to the Missouri Attorney General's Office for appropriate action.
- e. Some IFBs are available for viewing and downloading on the Department's website.
- f. The Department reserves the right to officially amend or cancel an IFB after issuance.

### 5. PREPARATION OF BIDS

- a. Bidders **must** examine the entire IFB carefully. Failure to do so shall be at bidder's risk.
- b. Unless otherwise specifically stated in the IFB, all specifications and requirements constitute minimum requirements. All bids must meet or exceed the stated specifications and requirements.
- c. Unless otherwise specifically stated in the IFB, any manufacturer names, trade names, brand names, information and/or catalog numbers listed in a specification and/or requirement are for informational purposes only and are not intended to limit competition. The bidder may offer any brand which meets or exceeds the specification for any item, but must state the manufacturer's name and model number for any such brands in the bid. In addition, the bidder shall explain, in detail, (1) the reasons why the proposed equivalent meets or exceeds the specifications and/or requirements and (2) why the proposed equivalent should not be considered an exception thereto. Bids which do not comply with the requirements and specifications are subject to rejection without clarification.
- d. Bids lacking any indication of intent to bid an alternate brand or to take an exception shall be received and considered in complete compliance with the specifications and requirements as listed in the IFB.
- e. In the event that the bidder is an agency of state government or other such political subdivision which is prohibited by law or court decision from complying with certain provisions of an IFB, such a bidder may submit a bid which contains a list of statutory limitations and identification of those prohibitive clauses. The bidder should include a complete list of statutory references and citations for each provision of the IFB which is affected by this paragraph. The statutory limitations and prohibitive clauses may be requested to be clarified in writing by the Department or be accepted without further clarification if statutory limitations and prohibitive clauses are deemed acceptable by the Department. If the Department determines clarification of the statutory limitations and prohibitive clauses is necessary, the clarification will be conducted in order to agree to language that reflects the intent and compliance of such law and/or court order and the IFB.
- f. All equipment and supplies offered in a bid must be new, of current production, and available for marketing by the manufacturer unless the IFB clearly specifies that used, reconditioned, or remanufactured equipment and supplies may be offered.
- g. Prices shall include all packing, handling and shipping charges FOB destination, freight prepaid and allowed unless otherwise specified in the IFB.

- h. Bids, including all pricing therein, shall remain valid for 90 days from bid opening unless otherwise indicated. If the bid is accepted, the entire bid, including all prices, shall be firm for the specified contract period.
- i. Any foreign bidder not having an Employer Identification Number assigned by the United States Internal Revenue Service (IRS) must submit a completed IRS Form W-8 prior to or with the submission of their bid in order to be considered for award.

## **6. SUBMISSION OF BIDS**

- a. Delivered bids must be sealed in an envelope or container, and received in the Department's Purchasing office located at the address indicated on the cover page of the IFB no later than the exact opening time and date specified in the IFB. All bids must (1) be submitted by a duly authorized representative of the bidder's organization, (2) contain all information required by the IFB, and (3) be priced as required. Hard copy bids may be mailed to the Department post office box address. However, it shall be the responsibility of the bidder to ensure their bid is in the Department's Purchasing office no later than the exact opening time and date specified in the IFB.
- b. The sealed envelope or container containing a bid should be clearly marked on the outside with (1) the official IFB number and (2) the official opening date and time. Different bids should not be placed in the same envelope, although copies of the same bid may be placed in the same envelope.
- c. A bid which has been delivered to the Department may be modified by signed, written notice which has been received by the Department's Purchasing office prior to the official opening date and time specified. A bid may also be modified in person by the bidder or its authorized representative, provided proper identification is presented before the official opening date and time. Telephone or telegraphic requests to modify a bid shall not be honored.
- d. A bid which has been delivered to the Department may only be withdrawn by a signed, written document on company letterhead transmitted via mail, e-mail, or facsimile which has been received by the Department prior to the official opening date and time specified. A bid may also be withdrawn in person by the bidder or its authorized representative, provided proper identification is presented before the official opening date and time. Telephone or telegraphic requests to withdraw a bid shall not be honored.
- e. A bid may also be withdrawn after the bid opening through submission of a written request by an authorized representative of the bidder. Justification of withdrawal decision may include a significant error or exposure of bid information that may cause irreparable harm to the bidder.
- f. Bidders delivering a hard copy bid to must sign and return the IFB cover page or, if applicable, the cover page of the last amendment thereto in order to constitute acceptance by the bidder of all IFB terms and conditions. Failure to do so may result in rejection of the bid unless the bidder's full compliance with those documents is indicated elsewhere within the bidder's response.
- g. Faxed and e-mailed bids shall not be accepted. However, faxed and e-mail no-bid notifications shall be accepted.

## **7. BID OPENING**

- a. Bid openings are public on the opening date and at the opening time specified in the IFB document. Names, locations, and prices of respondents shall be read at the bid opening. The Department will not provide prices or other bid information via the telephone.
- b. Bids which are not received in the Department's Purchasing office prior to the official opening date and time shall be considered late, regardless of the degree of lateness, and normally will not be opened. Late bids may only be opened under extraordinary circumstances in accordance with 1 CSR 40-1.050.

## **8. PREFERENCES**

- a. In the evaluation of bids, preferences shall be applied in accordance with chapter 34 RSMo. Contractors should apply the same preferences in selecting subcontractors.
- b. By virtue of statutory authority, a preference will be given to materials, products, supplies, provisions and all other articles produced, manufactured, made or grown within the State of Missouri and to all firms, corporations or individuals doing business as Missouri firms, corporations or individuals. Such preference shall be given when quality is equal or better and delivered price is the same or less.
- c. In the evaluation of bids, a service-disabled veteran business preference shall be applied in accordance with section 34.074 RSMo.

## **9. EVALUATION/AWARD**

- a. Any clerical error, apparent on its face, may be corrected by the buyer before contract award. Upon discovering an apparent clerical error, the buyer shall contact the bidder and request clarification of the intended bid. The correction shall

- be incorporated in the notice of award. Examples of apparent clerical errors are: 1) misplacement of a decimal point; and 2) obvious mistake in designation of unit.
- b. Any pricing information submitted by a bidder shall be subject to evaluation if deemed by the Department to be in the best interest of the State of Missouri.
  - c. The bidder is encouraged to propose price discounts for prompt payment or propose other price discounts that would benefit the Department. However, unless otherwise specified in the IFB, pricing shall be evaluated at the maximum potential financial liability to the Department.
  - d. Awards shall be made to the bidder whose bid (1) complies with all mandatory specifications and requirements of the IFB and (2) is the lowest and best bid, considering price, responsibility of the bidder, and all other evaluation criteria specified in the IFB and (3) complies with sections 34.010 and 34.070 RSMo and Executive Order 04-09.
  - e. In the event all bidders fail to meet the same mandatory requirement in an IFB, the Department reserves the right, at its sole discretion, to waive that requirement for all bidders and to proceed with the evaluation. In addition, the Department reserves the right to waive any minor irregularity or technicality found in any individual bid.
  - f. The Department reserves the right to reject any and all bids.
  - g. When evaluating a bid, the Department reserves the right to consider relevant information and fact, whether gained from a bid, from a bidder, from bidder's references, or from any other source.
  - h. Any information submitted with the bid, regardless of the format or placement of such information, may be considered in making decisions related to the responsiveness and merit of a bid and the award of a contract.
  - i. Any award of a contract shall be made by notification from the Department to the successful bidder. The Department reserves the right to make awards by item, group of items, or an all or none basis. The grouping of items awarded shall be determined by the Department based upon factors such as item similarity, location, administrative efficiency, or other considerations in the best interest of the Department.
  - j. All bids and associated documentation submitted on or before the official opening date and time will be considered open records pursuant to section 610.021 RSMo.
  - k. The Department maintains records of all bid file material for review. Bidders who include an e-mail address with their bid will be notified of the award results via e-mail, if specifically requested in writing.
  - l. The Department reserves the right to request clarification of any portion of the bidder's response in order to verify the intent of the bidder. The bidder is cautioned, however, that its response may be subject to acceptance or rejection without further clarification.
  - m. Any bid award protest must be received within ten (10) calendar days after the date of award in accordance with the requirements of 1 CSR 40-1.050 (10).
  - n. The final determination of contract award(s) shall be made by the Department.

## **10. CONTRACT/PURCHASE ORDER**

- a. By submitting a bid, the bidder agrees to furnish any and all equipment, supplies and/or services specified in the IFB, at the prices quoted, pursuant to all requirements and specifications contained therein.
- b. A binding contract shall consist of: (1) the IFB and any amendments thereto, (2) the contractor's response (bid) to the IFB, (3) clarification of the bid, if any, and (4) the Department's acceptance of the response (bid) by "notice of award" or by "purchase order." All Exhibits and Attachments included in the IFB shall be incorporated into the contract by reference.
- c. A notice of award issued by the Department does not constitute an authorization for shipment of equipment or supplies or a directive to proceed with services. Before providing equipment, supplies and/or services for the Department, the contractor must receive a properly authorized purchase order or other form of authorization given to the contractor at the discretion of the Department.
- d. The contract expresses the complete agreement of the parties and performance shall be governed solely by the specifications and requirements contained therein. Any change to the contract, whether by modification and/or supplementation, must be accomplished by a formal contract amendment signed and approved by and between the duly authorized representative of the contractor and the Department or by a modified purchase order prior to the effective date of such modification. The contractor expressly and explicitly understands and agrees that no other method and/or no other document, including correspondence, acts, and oral communications by or from any person, shall be used or construed as an amendment or modification to the contract.

## **11. INVOICING AND PAYMENT**

- a. The State of Missouri does not pay state or federal taxes unless otherwise required under law or regulation.
- b. For each purchase order received, an invoice must be submitted that references the purchase order number and must be itemized in accordance with items listed on the purchase order. Failure to comply with this requirement may delay processing of invoices for payment.
- c. Payment for all equipment, supplies, and/or services required herein shall be made in arrears unless otherwise indicated in the IFB.

- d. The Department assumes no obligation for equipment, supplies, and/or services shipped or provided in excess of the quantity ordered. Any unauthorized quantity is subject to the Department's rejection and shall be returned at the contractor's expense.
- e. All invoices for equipment, supplies, and/or services purchased by the Department shall be subject to late payment charges as provided in section 34.055 RSMo.
- f. The Department reserves the right to purchase goods and services using the Canteen purchasing card.

## **12. DELIVERY**

- a. Time is of the essence. Deliveries of equipment, supplies, and/or services must be made no later than the time stated in the contract or within a reasonable period of time, if a specific time is not stated.
- b. A Missouri Uniformed Law Enforcement System (MULES) background check may be required on the contractor's delivery driver prior to allowing a delivery vehicle entrance to certain institutions. The driver's social security number and date of birth are required to perform the MULES background check. If a driver or carrier refuses to provide the appropriate information to conduct a MULES background check, or if information received from the background check prohibits the driver or carrier from entering the institution, the delivery will be refused. Additional delivery costs associated with re-deliveries or contracting with another carrier for delivery shall be the responsibility of the contractor.

## **13. INSPECTION AND ACCEPTANCE**

- a. No equipment, supplies, and/or services received by the Department pursuant to a contract shall be deemed accepted until the Department has had reasonable opportunity to inspect said equipment, supplies, and/or services.
- b. All equipment, supplies, and/or services which do not comply with the specifications and/or requirements or which are otherwise unacceptable or defective may be rejected. In addition, all equipment, supplies, and/or services which are discovered to be defective or which do not conform to any warranty of the contractor upon inspection (or at any later time if the defects contained were not reasonably ascertainable upon the initial inspection) may be rejected.
- c. The Department reserves the right to return any such rejected shipment at the contractor's expense for full credit or replacement and to specify a reasonable date by which replacements must be received.
- d. The Department's right to reject any unacceptable equipment, supplies, and/or services shall not exclude any other legal, equitable or contractual remedies the state may have.

## **14. WARRANTY**

- a. The contractor expressly warrants that all equipment, supplies, and/or services provided shall: (1) conform to each and every specification, drawing, sample or other description which was furnished to or adopted by the Department, (2) be fit and sufficient for the purpose expressed in the IFB, (3) be merchantable, (4) be of good materials and workmanship, and (5) be free from defect.
- b. Such warranty shall survive delivery and shall not be deemed waived either by reason of the Department's acceptance of or payment for said equipment, supplies, and/or services.

## **15. CONFLICT OF INTEREST**

- a. Elected or appointed officials or employees of the State of Missouri or any political subdivision thereof, serving in an executive or administrative capacity, must comply with sections 105.452, and 105.454 regarding conflict of interest.
- b. The contractor hereby covenants that at the time of the submission of the bid the contractor has no other contractual relationships which would create any actual or perceived conflict of interest. The contractor further agrees that during the term of the contract neither the contractor nor any of its employees shall acquire any other contractual relationships which create such a conflict.

## **16. CONTRACTOR STATUS**

- a. The contractor represents itself to be an independent contractor offering such services to the general public and shall not represent itself to be an employee of the State of Missouri. Therefore, the contractor shall assume all legal and financial responsibility for taxes, FICA, employee fringe benefits, workers compensation, employee insurance, minimum wage requirements, overtime, etc., and agrees to indemnify, save, and hold the State of Missouri, its officers, agents, and employees, harmless from and against, any and all loss, costs (including attorney fees), and damage of any kind related to such matters.

**17. REMEDIES AND RIGHTS**

- a. No provision in the contract shall be construed, expressly or implied, as a waiver by the Department of any existing or future right and/or remedy available by law in the event of any claim by the Department of the contractor's default or breach of contract.
- b. The contractor agrees and understands that the contract shall constitute an assignment by the contractor to the Department of all rights, title and interest in and to all causes of action that the contractor may have under the antitrust laws of the United States or the Department for which causes of action have accrued or will accrue as the result of or in relation to the particular equipment, supplies, and/or services purchased or procured by the contractor in the fulfillment of the contract with the Department.

**18. SEVERABILITY**

- a. If any provision of this contract or the application thereof is held invalid, the invalidity shall not affect other provisions or applications of this contract which can be given effect without the invalid provisions or application, and to this end the provisions of this contract are declared to be severable.

**19. CANCELLATION OF CONTRACT**

- a. In the event of material breach of the contractual obligations by the contractor, the Department may cancel the contract. At its sole discretion, the Department may give the contractor an opportunity to cure the breach or to explain how the breach will be cured. The actual cure must be completed within no more than 10 working days from notification, or at a minimum the contractor must provide the Department, within 10 working days from notification, a written plan detailing how the contractor intends to cure the breach.
- b. If the contractor fails to cure the breach or if circumstances demand immediate action, the Department will issue a notice of cancellation terminating the contract immediately.
- c. If the Department cancels the contract for breach, the Department reserves the right to obtain the equipment, supplies, and/or services to be provided pursuant to the contract from other sources and upon such terms and in such manner as the Department deems appropriate and charge the contractor for any additional costs incurred thereby.
- d. If the Department has reasonable cause to believe that the contractor has knowingly employed individuals who are not eligible to work in the United States in violation of federal law, the Department shall declare a breach and cancel the contract immediately without incurring any penalty.

**20. TERMINATION OF CONTRACT**

- a. The Department reserves the right to terminate the contract at any time for the convenience of the Department, without penalty or recourse, by giving notice to the contractor at least thirty (30) calendar days prior to the effective date of such termination. The contractor shall be entitled to receive just and equitable compensation for services and/or supplies delivered to and accepted by the Department pursuant to the contract prior to the effective date of termination.

**21. ASSIGNMENT OF CONTRACT**

- a. The contractor shall neither assign nor transfer any of the rights, interests, or obligations of the contract without the prior written consent of the department.

**22. FORCE MAJEURE**

- a. The contractor shall not be liable for any excess costs for delayed delivery of goods or services to the Department if the failure to perform the contract arises out of causes beyond the control of, and without the fault or negligence of, the contractor. Such causes may include, however are not restricted to: acts of God, fires, floods, epidemics, quarantine restrictions, strikes, and freight embargoes. In all cases, the failure to perform must be beyond the control of, and without the fault or negligence of, either the contractor or any subcontractor(s). The contractor shall take all possible steps to recover from any such occurrences.

**23. CONTRACT EXTENSION**

- a. In the event of an extended re-procurement effort and the contract's available renewal options have been exhausted, the Department reserves the right to extend the contract. If exercised, the extension shall be for a period of time as mutually agreed to by the Department and the contractor at the same terms, conditions, provisions, and pricing in order to complete the procurement process and transition to a new contract.

**24. INSURANCE**

- a. The State of Missouri cannot save and hold harmless and/or indemnify the contractor or its employees against any liability incurred or arising as a result of any activity of the contractor or the contractor's employees related to the contractor's performance under the contract. Therefore, the contractor must acquire and maintain adequate liability insurance in the form(s) and amount(s) sufficient to protect the State of Missouri, its agencies, its employees, its clients, and the general public against any such loss, damage, and/or expense related to his/her performance under the contract.

**25. BANKRUPTCY OR INSOLVENCY**

- a. Upon filing for any bankruptcy or insolvency proceeding by or against the contractor, whether voluntary or involuntary, or upon the appointment of a receiver, trustee, or assignee for the benefit of creditors, the contractor must notify the Department immediately.
- b. Upon learning of any such actions, the Department reserves the right, at its sole discretion, to either cancel the contract or affirm the contract and hold the contractor responsible for damages.

**26. INVENTIONS, PATENTS AND COPYRIGHTS**

- a. The contractor shall defend, protect, and hold harmless the Department, its officers, agents, and employees against all suits of law or in equity resulting from patent and copyright infringement concerning the contractor's performance or products produced under the terms of the contract.

**27. NON-DISCRIMINATION AND AFFIRMATIVE ACTION**

- a. In connection with the furnishing of equipment, supplies, and/or services under the contract, the contractor and all subcontractors shall agree not to discriminate against recipients of services or employees or applicants for employment on the basis of race, color, religion, national origin, sex, age, disability, or veteran status unless otherwise provided by law. If the contractor or subcontractor employs at least 50 persons, they shall have and maintain an affirmative action program which shall include:
  1. A written policy statement committing the organization to affirmative action and assigning management responsibilities and procedures for evaluation and dissemination;
  2. The identification of a person designated to handle affirmative action;
  3. The establishment of non-discriminatory selection standards, objective measures to analyze recruitment, an upward mobility system, a wage and salary structure, and standards applicable to layoff, recall, discharge, demotion, and discipline;
  4. The exclusion of discrimination from all collective bargaining agreements; and
  5. Performance of an internal audit of the reporting system to monitor execution and to provide for future planning.
- b. If discrimination by a contractor is found to exist, the Department shall take appropriate enforcement action which may include, but not necessarily be limited to, cancellation of the contract, suspension, or debarment by the Department until action by the contractor is made and ensured, and referral to the Attorney General's Office, whichever enforcement action may be deemed most appropriate.

**28. AMERICANS WITH DISABILITIES ACT**

- a. In connection with the furnishing of equipment, supplies, and/or services under the contract, the contractor and all subcontractors shall comply with all applicable requirements and provisions of the Americans with Disabilities Act (ADA).

**29. FILING AND PAYMENT OF TAXES**

- a. The commissioner of administration and other agencies to which the state purchasing law applies shall not contract for goods or services with a vendor if the vendor or an affiliate of the vendor makes sales at retail of tangible personal property or for the purpose of storage, use, or consumption in this state but fails to collect and properly pay the tax as provided in chapter 144, RSMo. For the purposes of this section, "affiliate of the vendor" shall mean any person or entity that is controlled by or is under common control with the vendor, whether through stock ownership or otherwise. Therefore bidder's failure to maintain compliance with chapter 144, RSMo may eliminate their bid from consideration for award.

**30. TITLES**

- a. Titles of paragraphs used herein are for the purpose of facilitating reference only and shall not be construed to infer a contractual construction of language.

06-20-08

Revised 08-15-12

## ATTACHMENT 1

**ALGOA CORRECTIONAL CENTER**

8501 No More Victims Rd.  
Jefferson City, MO 65101  
PH: 573-751-3224

**BOONVILLE CORRECTIONAL CENTER**

1216 East Morgan Street  
Boonville, MO 65233  
PH: 660-882-6521

**CHILLICOTHE CORRECTIONAL CENTER**

3151 Litton Road  
Chillicothe, MO 64601  
PH: 660-646-4032

**CREMER THERAPEUTIC CENTER**

689 Route O  
Fulton, MO 65251  
PH: 573-595-4013

**CROSSROADS CORRECTIONAL CENTER**

1115 E. Pence Road  
Cameron, MO 64429  
PH: 816-632-2727

**EASTERN RECEPTION & DIAGNOSTIC CENTER**

2727 Highway K  
Bonne Terre, MO 63628  
PH: 573-358-5516

**FARMINGTON CORRECTIONAL CENTER**

1012 W. Columbia  
Farmington, MO 63640  
PH: 573-218-7100

**FULTON RECEPTION & DIAGNOSTIC CENTER**

1393 Highway O  
Fulton, MO 65251  
PH: 573-592-4040

**JEFFERSON CITY CORRECTIONAL CENTER**

8416 No More Victims Road, Dock B  
Jefferson City, MO 65101  
PH: 573-751-3224

**MOBERLY CORRECTIONAL CENTER**

5201 South Morley  
Moberly, MO 65270  
PH: 660-263-3778

**MISSOURI EASTERN CORRECTIONAL CENTER**

18701 Old Highway 66  
Pacific, MO 63069  
PH: 636-257-3322

**MARYVILLE TREATMENT CENTER**

30227 US Highway 136  
Maryville, MO 64468  
PH: 660-582-6542

**NORTHEAST CORRECTIONAL CENTER**

13698 Airport Road  
Bowling Green, MO 63334  
PH: 573-324-9975

**OZARK CORRECTIONAL CENTER**

929 Honor Camp Lane  
Fordland, MO 65652  
PH: 417-767-4494

**POTOSI CORRECTIONAL CENTER**

11593 State Highway O  
Mineral Point, MO 63660  
PH: 573-438-6000

**SOUTH CENTRAL CORRECTIONAL CENTER**

255 W. Highway 32  
Licking, MO 65542  
PH: 573-674-4470

**SOUTHEAST CORRECTIONAL CENTER**

300 E. Pedro Simmons Drive  
Charleston, MO 63834  
PH: 573-683-4409

**TIPTON CORRECTIONAL CENTER**

619 N. Osage Avenue  
Tipton, MO 65081  
PH: 660-433-2031

**WOMEN'S EASTERN RECEPTION &  
DIAGNOSTIC CENTER**

1011 E. Highway 54, Vandalia, MO 63382  
PH: 573-594-6686

**WESTERN MISSOURI CORRECTIONAL  
CENTER**

609 E. Pence Road, Cameron, MO 64429  
PH: 816-632-1390

**WESTERN RECEPTION & DIAGNOSTIC  
CORRECTIONAL CENTER**

3401 Faraon Street, St. Joseph, MO 64506  
PH: 816-387-2158

EXPRESS

Purchased  
11-19-12

ORIGIN ID: ALNA  
KEEFE SUPPLY COMPANY  
13870 CORPORATE WOODS TRAIL  
BRIDGETON, MO 63044  
UNITED STATES US

SHIP DATE: 18NOV12  
ACTWTG: 0.5 LB  
CAD: 599565/CAFE2605

BILL SENDER

TO DIANA FREDRICK/ PURCHASING SECTION  
MO DEPT. OF CORRECTIONS  
2729 PLAZA DRIVE

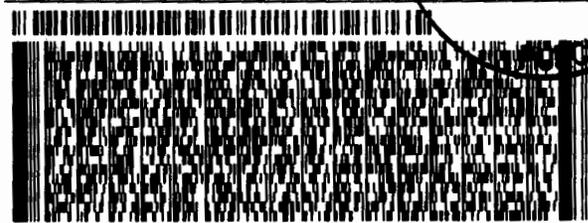
JEFFERSON CITY MO 65109



THU:  
PO:

REF:

DEPT:



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Express



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TRK# 4278 0942 4130  
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MON - 19 NOV A4  
STANDARD OVERNIGHT

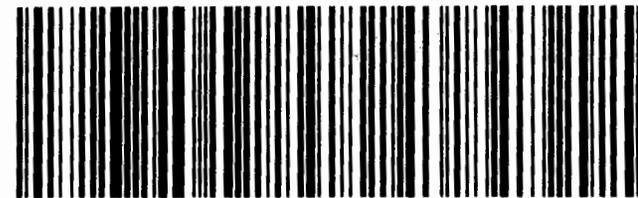
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