

## *A Word Fitly Spoken*



I like to tell people that MVE is in the “possibilities” business. There are abundant possibilities for adult offenders who want to improve their lives and move beyond the mistakes of their past. At MVE, we provide the tools necessary to accommodate those who want a brighter future.



I also tell our customers that when they purchase from MVE, they (you) become a partner in bettering the lives of others. You may not know that a large percentage of the incarcerated population will be released back into our communities. Studies show that offenders that participate in prison-based work programs have a lower rate of recidivism.



When these individuals become productive members of society, everybody benefits. The state and the taxpayers save money, our communities and businesses are safer, and the lives of individuals and their families are improved. Everybody wins. Without you, it would not be possible.

Together, we are changing lives. The possibilities are unlimited.

## **Laugh Lines**



“I’m not afraid of death; I just don’t want to be there when it happens.” - Woody Allen

## *On the Level*

I want to share a piece of wisdom I received from my father many years ago: “If you make a purchase based on price alone, you will get what you paid for” (my dad always presented these tidbits as though he were the wise author).

Although this adage doesn’t hold true in every instance, overall it is an accurate observation. You will get quality equivalent to the price you pay. What does it profit to purchase an item based on good looks and price if that item does not last?

This is why at MVE we do our level best to provide our customers with quality products at fair prices. We stand behind our products, so we use the best materials we can find. We may not always be the “cheapest,” but when you compare our quality, coupled with our warranty and our free shipping our products are hard to beat.

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Sales Flyers, Newsletters and  
Announcements?***

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“The sky is falling!” Do you remember the children’s story about Chicken Little (you may know the name as Henny Penny or Chicken Licken)? It appears that the world around us is full of Chicken Littles. Fear and worry can be a debilitating factor in our decision-making process, and there is no doubt that we live in uncertain times. The economy is a major uncertainty we must cope with; budget and personnel cutbacks have affected most businesses in Missouri.

We are all paddling in the same creek, and the question is, how do we keep from losing the paddles?

Bobby McFarrin performed a song entitled, “Don’t Worry, Be Happy,” and it promotes a positive mindset. It is easy to worry when surrounded with uncertainty, and a worrisome mind can breed a negative attitude. It is easy to adopt and feed a negative attitude in a climate of doubt. However, there are serious consequences in doing so. Negativity can waste valuable time and resources, and affect your health (negatively). In addition, focusing on the negative will contribute to its power. Just as a rotten apple can spoil the others in a basket, a worrisome, negative attitude will absolutely influence your thoughts and actions (and business decisions) in a way that will not serve you.

What to do? Cultivate a positive mindset. Infuse energy and enthusiasm in what you do. Be mindful of the words you use; words are powerful tools that can influence others - but they also influence you. Choose healthy habits and a healthy lifestyle. It is easier to maintain a good attitude when you feel good, mentally and physically. In addition, surround yourself with positive influences - the music you listen to, the movies you watch, and the people you hang with.

It is so much easier to paddle in the creek of life (and business) when you can keep your paddle moving and enjoy the journey.



## PRODUCT SPOTLIGHT

*Check this out: What rolls, folds,  
and nests with ease?*

*A Mobile  
Nesting Chair!*



Mobile Nesting Chair  
J-520



Navigator Nesting Chair  
J-521A.UPH

MVE recently introduced two versions of this versatile seating style. One is a sturdy, no-frills economical chair; the other features an articulating back and other options. Both are perfect for classrooms, training centers, or anywhere convenient, mobile, space-saving seating is required.

Click here for more information... [www.doc.mo.gov/mve/](http://www.doc.mo.gov/mve/)